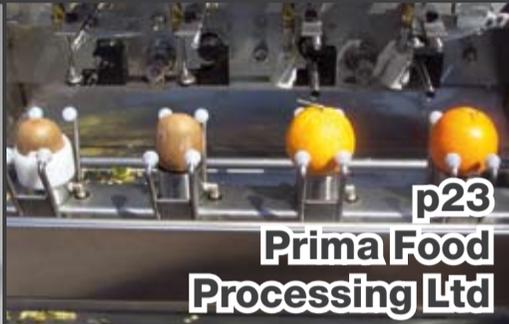


tradex news

Tel: 0121 501 3961
www.tradexnews.co.uk
Issue 231

 <p>p13 Landmark Information Group</p>	 <p>p20 Zwick</p>	 <p>p23 Prima Food Processing Ltd</p>	 <p>p29 Lead Contractors Association</p>
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Company of the Month - Air Solutions

Are you keeping up with legislations on chemicals?

Are you having difficulty meeting your budget, storing chemicals and keeping up with legislations on chemicals? Are too many of your chemicals hazardous and harmful to you the end user and the environment?



By moving to Hepburn Bio Care you can reduce your laundry, ware wash, sanitising, hotel and technical cleaning and waste water treatment products to 14 core Hepburn products and save money.

Hepburn Bio Care is the only company to offer a proven worldwide supply of phosphate free, ammonia free, chlorine free, nutrient free, non-flammable, super concentrated, laundry, ware wash, sanitising, hotel and technical cleaning and waste water treatment products.

Hepburn products have a proven track record in the cruise industry: reducing technical chemical overboard discharge by up to 65%. And are now going land based with our entire range. Head Office is in Southampton.

Using Hepburn products guarantees that the shelf life of your crockery, crystal, flatware and textiles will be significantly extended and that your vessels will be odour-free, waste lines clean, solids dramatically reduced and that treatment plants will work more efficiently and cost-effectively.

Hepburn products are all you need to meet current regulations, such as USPH, VGP, VSP, NPDES and HELCOM and help you meet your compliance obligations



Contact Hepburn Bio Care now to find out how by changing to these 14 core products you can make significant savings and protect your investment and your environment.

www.hepburnbiocare.com
Tel: 02380 710 044

Protect your business with a helping hand from AFP

AFP Air Technologies is the UK's leading designer and manufacturer of Pressure and Blast Venting Systems. The company also supplies fire dampers, gas and smoke extract systems through the fire protection market, for use in commercial premises worldwide. Renowned for its expert levels of technical support and innovative designs, AFP ensures its customers receive only the most technically sound products and knowledge to install them correctly.

With over 20 years' experience within the fire protection market, company founder Paul Coxon is the authority on fire protection systems; his knowledge has ensured that AFP's products are the most efficient, and cost effective, on the market. With the help of the UK Building Research Establishment (BRE), AFP is the only company to have carried out comprehensive third party testing, giving the company a massive market advantage. Since its inception in 2003, AFP has remained true to its philosophy of providing high quality products at a competitive price with a first class customer service.

AFP Air Technologies is delighted to announce the launch of a brand new range of acoustic louvers, for use with their products which reduce the noise level between protected risks and other parts of a building or environment. Such areas include Business critical, high value risks, for example Computer Rooms, Hosting Centres Archive stores and museums. These new innovations are just a further of its already comprehensive product portfolio.

AFP works closely with businesses in the fire protection market, with market leading companies and has provided products to Buckingham Palace, The Palace



of Westminster, The Shard Project, The Olympic Projects and many more high profile locations. The ISO9001 accredited company also provides seminars on Pressure Venting and is working with the industry on developing new testing protocols and standards for our products and markets illustrating our commitment to the safe development of this market.



In recent time, AFP, at the request of some of their customers has set up an installations division offering full design and installation of its product. This is developing well and has been received



with enthusiasm. The Kent based company is committed to being pro-actively in developing products and services within its specialist field, as Paul Coxon explains; "We are always looking at



our market and developing new products and services for our customers. We are working hard on our export markets and will be bringing to market some innovative environmental products over the next 12 to 18 months."

In 2011 alone, AFP has exhibited at numerous trade shows, both in the UK and abroad. The company showcased its innovative products at the International FireX show at the NEC, Megabuild in Turkey and two small local shows in France and Australia. The company was delighted with the phenomenal response received at all these shows, and made excellent market progress in these locations.

Tel: 01732 746 611
Email: paul@afpairtech.co.uk
Web: www.afpairtech.co.uk



Attendance at Top Drawer soars!

Clarion Events is delighted to announce retailer attendance at the October edition of Top Drawer London increased by a significant 12% from the previous autumn show in 2010. Visitors flocked in their thousands to view and buy the latest design-led gifts, lifestyle and fashion accessories due to hit the high street for the festive season.

From large department stores to quirky independent retailers, Top Drawer attracted a large number of key buyers to Olympia, London. Top names in attendance included: Harrods, the Saatchi Gallery, Fenwick, John Lewis, Anthropologie and the Conran Shop. In addition, international visitors increased by an impressive 40%. Leading designers chose Top Drawer London as the platform

to launch new ranges and collaborations.

Highlights from the show included celebrity appearances by British fashion icon Zandra Rhodes, who launched her directional new jewellery collaboration with Adele Marie. Interior design guru, Laurence Llewelyn-Bowen also launched and attended Top Drawer London to promote his stunning new fragrances and make up purses with exhibitor Danielle Creations.

Visitors searching for the new and exciting design talent were catered for in abundance with 'Spotted' by Charlotte Abrahams. Located at the heart of the show, 'Spotted' showcased 12 handpicked design-based businesses who had never

**top
drawer
London**

The UK's leading event for design-led gifts, lifestyle & fashion accessories.

before been seen at a major UK trade fair; exhibitors included Emmeline Simpson, Goodwin + Goodwin Design and Nikki McWilliams.

The next Spring/Summer show is held at Earls Court from 15th to 17th January 2012.

Web: www.topdrawer.co.uk

Made in the Midlands

Whitehouse Cox & Co are a long established company manufacturing top quality hand made leather goods in their factory in the Midlands where they employ 60 people and are one of the few remaining leather goods companies in the UK.

The company had a very good show meeting new customers for both the UK and overseas as the growing interest continues in buying products that are actually still made in England.

The star of the show was the new Ipad 2 case in English bridle



leather with suede leather lining where some good orders were placed at the show across the attractive contemporary colour range. The Ipad can be used and charged without removing it from the case and is a welcome change for those wanting a more upmarket cover than is available elsewhere.

Two new designs of shoulder bag were also well received and orders placed for the autumn season along with orders for ladies and gentlemen's leather goods so the company considered the show to be a successful event for them.

Tel: 01922 458 881
www.whitehouse-cox.co.uk



Lizzytish has the answer

Fed up with tangled jewellery and accessories, Lizzytish has the answer. A range of stylish and contemporary jewellery hangers is an elegant solution to this problem. Seeing a gap in the market, the company initially designed and developed the Butterfly Jewellery Hanger to provide consumers with a stylish solution that would allow necklaces to be easily displayed and stored whilst at the same time remaining accessible. This initial design has continued to develop and now encompasses an extensive product range.



Established in 2007 by Sarah Wollerton, Lizzytish products have expanded from jewellery hangers to jewellery and art work. What sets the company apart is the variety of product lines, the quality of the finished goods and the frequent introduction of new designs offering great customer choice with the ability to create bespoke designs. The variety of products allows for a wide range of budgets to be catered for. Lizzytish is continually looking at new designs and welcomes individual commission pieces, for instance companies can have designs that incorporate their own themes or logos.



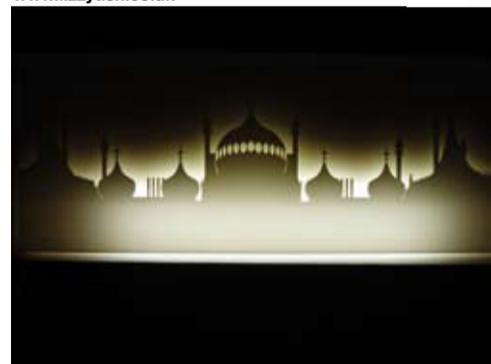
Another completely unique product Lizzytish has introduced is the 'lecture'. Inspired by views at night these artworks are a representation of land and cityscapes. These artworks have a double use - they are a mood light by night and an attractive picture by day, hence the name 'LECTURE'. These artworks come in two sizes Large (H750mm x W510mm x D70mm) and Small (H210mm x W510mm x D70mm) the picture that sits over the light can be designed and made bespoke to your requirements. This can then be used to create a three dimensional shadow of the subject. The Lecture is a unique and personalised gift as well as being a real talking point for any room. Lizzytish has made versions of this of the London skyline, Brighton Pavillion, Berwick upon Tweed, Kings College



Cambridge, beach scenes and even the view over Snowdonia! Lizzytish operates out of a workshop in Norfolk, continually creating good design and well-made, unique products.

Sarah takes great pride in being British and always sources materials and services within the UK, within close proximity to the workshop to reduce the company's carbon footprint and support the local economy.

Tel: 07957 231 965
www.lizzytish.co.uk



Creating a better future for Madagascar

Discover our beautiful range of high- quality, hand- crafted bags and baskets produced exclusively in Madagascar. Our products are made from raffia, sisal, leather and cotton and as well as being sustainable and eco- friendly they are also fair trade. Made by Artisans but reflecting western desirability, they are competitively priced with new designs always being introduced to stay on trend.

Creating a better future for Madagascar By buying or selling Mafana products you are directly contributing to both humanitarian and environmental projects in Madagascar. We help provide regular work, at fair reward, developing self reliance and thus self esteem.

Website: www.mafana.com
Tel: 0845 224 7924
E-mail: contact@mafana.com



Wild About Silver



Following a successful exhibition at the Top Drawer Trade show this year Tradex News is proud to announce Wild About Silver as one of the Top Twenty Exhibitors at the show. If you are looking for handcrafted, innovative and unique jewellery in SOLID sterling silver then you need look no further than Wild About Silver. There was a tremendous amount of interest shown in the striking and individual pieces, including pendants, charms, earrings, rings and cufflinks.

All the jewellery, designed to capture the power and beauty of the oceans as well as the modern world around us, is created by Gary at his own UK workshop. As well as being distinctive and stylish, the varied designs have also been described as quirky and bold.

Of course it is possible to design and create exclusive pieces which may have special meaning to you or your customers.

Each piece is handcrafted in SOLID sterling silver, hallmarked and no two creations are exactly the same.....naturally!!

You can browse the ever changing collection on the website at www.wildaboutsilver.com or contact us on gary@wildbaoutsilver.com



Distinguished by design

Almanac Gallery is a producer and trade supplier of Everyday and Charity Christmas personalised cards. To request a set of Almanac's printed Everyday & Occasion, Christmas and New Summer Ranges Brochures in the post, please see the website www.almanac.co.uk



Almanac is fully committed to offering the friendliest, most flexible and efficient service it is humanly possible to achieve. The Almanac Gallery has always used card that is recyclable and accredited by the Forestry Stewardship Council (FSC). Further to this, they work with Moor Trees, by planting native broadleaved trees in the Devon and Cornwall area. For every 2,500

cards sold, a native broadleaved tree is planted. For further information on the work of Moor Trees and how you can help, please visit their website www.moortrees.org

Almanac also adhere to an ethos of responsible business practices that benefit the wider community and have given work experience, mentored and employed people who have been homeless and long term unemployed.

Tel: 0207 831 6688
Web: www.almanac.co.uk



designGAP



At Top Drawer designGAP had a group of fifteen UK members showing on independent stands. The innovative contemporary products included glass by Lara Aldridge, ceramics by Richard Wilson, Krukker, Herbi4 and Selborne Pottery, also decorated tableware by Lisa Young and Emily Maude who also makes framed pieces. Cards and prints by Amanda Ross, Torn Edge and Another Studio For Design. Decorative leather accessories by Ginta Ltd and

ceramic jewellery by Jill Laverick. Knitwear by Cari & Co, silk scarves by Taisir Gibreel and Margo Selby's fashion and interior accessories.

Since 1997 www.designgap.co.uk has promoted the UK made work of selected designer-producers and artist-makers. All have profile pages on the website with images, text and contact details. Some have their own online shops which can be found in designGAP's ONLINE SHOPPING MALL. Many wholesale other ranges to Retail outlets or make one-off and bespoke pieces. Galleries and specialist shops find www.designgap.co.uk a unique and comprehensive source of contemporary talent in a variety of price ranges.

Founder Shirley Frost is taking this concept further with a March/April launch of www.creativegaps.co.uk under which there will be a growing mix of specialist websites to complement www.designgap.co.uk, initially including www.artgap.co.uk, www.craftgap.co.uk, www.fashiongap.co.uk, www.interiorsgap.co.uk and www.jewellerygap.co.uk.



Timeless and Durable

Behind the Bomo Art Budapest brand there is an enthusiastic group of professionals, who every single day work for the shared goal: to bind man and book together, and rouse man's innate instinct to create. The Bomo Art Team aim to bring joy into the life of future diary owners by manufacturing beautiful, sophisticated, fine quality Bomo Art products. As well as having shop premises in Budapest, Bomo Art also have a wonderful website from which you can order all of their range and discover their list of stockists.

For those who appreciate unique design, Bomo Art is the perfect choice. Their graphics are original designs and hand-drawn by their graphic artist, meaning you will not find the same designs anywhere else. The name, Bomo Art Budapest indicates not only its headquarters,



but some of its touristic sights and most beautiful buildings appear on its stationery as well. You can discover the Opera House or the Gresham Palace for example, but there are some designs showing the map of the most beautiful parts of Budapest as it was at the end of the 19th century. If you want to have your own unique Bomo Art product you can design it yourself and have it created it you.



Bomo Art work with only the best raw material (fine quality embossed paper, strong goat and pig skins) and the most durable handbinding technique ensuring that their journals, diaries and photo albums are not only appealing, but durable as well.



Tel: 0036 131 87280
Web: www.bomoart.com

DERYN RELPH

Deryn Relph exploits the unique properties of knitted textiles to create an innovative range of interior textile products in rainbow colour combinations.



Embracing the power of colour as a sustainable design solution, the products are made in Hampshire, using quality factory surplus or UK sourced yarns, in natural fibres including lambswool, cotton and bamboo. The yarns are

knitted into vibrant patterns using unusual colour combinations, in a quirky, individual style with a retro yet contemporary feel that evokes a nostalgic happiness.



Inspiration comes from natural structures, microscopic imagery, and childhood memories. Ideas are translated into knit textures or simple graphic patterns in bold colours, before being used to make products.

The knitted pieces are combined in a slightly mix-matched way with purpose dyed velvet and crocheted or bobble trims, to produce a range of cushions, lampshades and furniture items. There is currently a core collection of cushions, catalogue available on request, with a repeatable



collection of lampshades planned for April launch at BCTF, Harrogate. Furniture items are one-off unique pieces – please enquire for current availability.

www.derynrelph.co.uk
deryn.relph@gmail.com
02392 649 222
07765 653 832

TUTU DU MONDE

Step into the magical world of TUTU DU MONDE, a world of whimsy, of make-believe, of pretty princesses and of fabulous fairies. Above all, it is a world of fun, where little girls can dress up and lose themselves in another place and time.



The tutus have a hand-made, hand-dyed, one-off, old-world feel without the frail nature of a vintage garment. Colours are dusty pastels, with details of sequins, beads and feathers, applied by hand to cotton and tulle. They are made to last and, in fact, get better with wear. Slight fading and fraying edges adds to their charm over time

Tutu du Monde's beautiful collection of tutus, tops and accessories are as timeless as the grand tradition of afternoon tea and, like a vintage china tea set, are made to last. Perfect for sweeping down the aisle in as a flower girl, for wearing to parties or for twirling about in ballet class, little princesses and fairies will love this sweet collection of magical tutus - after all, 'sugar and spice and all things nice, that's what little girls are made of'!



For further information, please contact Heidi@moranagency.co.uk or visit www.moranagency.co.uk Tel: 01935 826 071

Quality crafted cards



HartDeco, set up by Fiona Hart, is a unique greeting card publisher located in the heart of Wimbledon, South West London. Fiona's background lies in graphic design & illustration and after several years of studying at Winchester School of Art and Central Saint Martins, Fiona began a career in the wonderful world of advertising and marketing.



Following her time in advertising, the lure of working for herself became too strong and shortly after, HartDeco was established. Each card created by Fiona is beautifully executed and is guaranteed to be that little bit different from any regular commercial product. Fiona commented, "I want to publish the sort of cards I was frustrated I couldn't find in the shops! We aim to provide a top quality product with a top quality service to match."

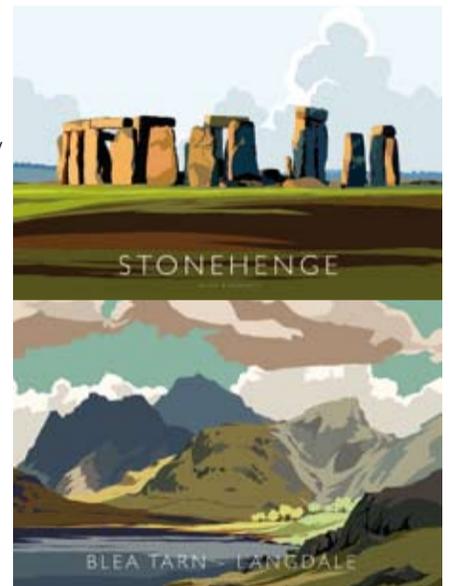
Fiona has recently been preparing hard for the infamous Top Drawer show, which saw her exhibit and launch a range of new designs. If you were lucky enough to attend the show in January, you would have seen her array of stunning designs, but if not, you can always visit the HartDeco website. There are more designs coming online all the time.



For further information: Tel: 07894 354 320 Visit: www.hartdeco.co.uk Email: info@hartdeco.co.uk

Back To The Future

Doricmor has launched the first set of images in their "New Railway Posters" series. They clearly reference the old posters of the 30's but the style is an update for more modern times, the work of artist Peter McDermott. They are available as low cost Tourist prints in A3, as greeting cards and ceramic mugs. At the top end they are available as A1 Giclée prints. The work can be viewed at www.yourdoricmor.com



DORICMOR
FINE ART publishers & GICLÉE printers

Doricmor also offer short run services for printing greeting cards, prints and ceramic mugs of your own pictures. Contact Stewart at sales@doricmor.com or 0131 553 2772

Water, Energy and Environment

T-T give a boost to a local cattle market

T-T recently supplied a multistage booster set (Hidroboost) to a local cattle market for their wash down requirements of the market and vehicles.

The Cheshire based company who specialise in the design, manufacture, supply and installation of agricultural products and systems, supplied Chris Evans Farm Services with a dual vertical multistage stainless steel pump system, for the Barbers Cattle Market in Shropshire.

The washdown set (Hidroboost) features cost effective intelligent variable speed drives which optimise system efficiency with a duty/ assist configuration to cater for the varied demand of the market. After reviewing the original systems' location within a 4 metre deep chamber, we designed the booster set to be surface mounted for ease of access and service/ maintenance.

The cattle market is very pleased with T-T's multistage

pumps and the overall T-T experience.

Why not contact T-T for your agricultural pumping requirements on 01630 647200 or visit our website www.ttpumps.com



T-T'S New Service and Repair Centre

T-T have invested in a brand new service and repair centre at their head office in Cheshire, which is fully equipped to facilitate all makes and types of pumping equipment.

The workshop is complete with a 3 tonne lifting and full test facilities and is segregated away from our clean water amenities.

Conscious to minimise the impact of its business on the environment T-T has introduced a Raincycle system, as part of its new service centre developments, to recycle water for wash-down and flushing facilities.

01630 647 200
www.ttpumps.com



Community solar PV scheme is national first

What is believed to be the first community based renewable-energy project at an NHS site is expected to deliver over 8 MWh of Solar PV electricity a year. The installation at Stratford-Upon-Avon comprises 52 panels and was installed by Eco2Solar. This 10 kW scheme was put together by local energy co-operative Community Energy Warwickshire and South Warwickshire NHS Foundation Trust, which runs Stratford and Warwick Hospitals.

It is the first phase of a project which will see 50 kW of solar power installed at Warwick Hospital this year.

Community Energy Warwickshire was set up by Warwickshire residents to invest in renewable energy and help local communities to save energy. It has already raised over £100,000 of its target of £120,000 to fund the installations.

Tel: 01562 977 977



Maximum cost savings guaranteed

SOCOMECS UPS guarantees maximum cost savings when purchasing an uninterruptible power supply unit from their GREEN POWER range.

Having recently extended the Green Power UPS range, Somemec now offers the worlds first complete standalone UPS range independently as 96% efficient (by TÜV SÜD & Bureau Veritas) from 10 to 400 kVA.

The Masters Green Power (MGP) 60-80 kVA UPS completes this range of energy efficient secure power systems for mission critical IT applications. Along with the other units from the Green Power range, the Delphys Green Power 320 & 400 kVA was launched in December 2010 offering all the Socomec UPS Green Power benefits.



- Cutting edge technology; 3-level IGBT inverter topology, cutting power and cooling energy costs by up to 40%
- Market leading technology; true online double conversion, assuring the maximum security for your power and improved TCO and reduced CO₂ emissions
- Improved Total Cost of Ownership (TCO), enables significant energy/cost savings within your organisation
- 96% energy efficient by independent bodies TÜV SÜD and Bureau Veritas, giving you proof that the UPS system can do what it claims to, even at low loads
- Reduced footprint size
- Power factor of 0.9
- +12% more power from the same size UPS

Other benefits include full frontal access to the UPS unit saving time with maintenance and installation. Easy-to-use step-by-step guides on the colour graphic display screen and additional options to the UPS such as; up to 30 languages and 24/7 remote monitoring T.Service maintenance software.

Tel: 01285 863 300

money to burn?
...we didn't think so

Socomec Green Power - the world's most comprehensive range of true online, double conversion UPS with 96% efficiency, as independently verified by TÜV SÜD and Bureau Veritas. Delivering total protection for your critical assets while minimising energy costs, Socomec's market leading technology assures business continuity and reduces total cost of ownership.

With energy efficient Green Power systems from 10 kVA to 1.6MVA, Socomec can create a solution for your architecture.

To find out how much you can save with Socomec Green Power, contact us at info.ups.uk@socomec.com or speak to a member of our team on 01285 863300.

96% TRUE ON-LINE DOUBLE CONVERSION
The highest efficiency performance certified on the market.

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Central Court, 25 Southampton Buildings, London WC2A 1AL UK
Tel: 01285 863300 | Fax: 01285 862304 | info.ups.uk@socomec.com | www.socomec.com

Intelligent Drivesystems, Worldwide Services



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- Motor powers from 0.12 to 200kW
- Output speeds from 0.1 to 1037 r/min
- High efficiency up to 98%
- Mechanical or Electronic variable speed
- Assembled in UK for quick delivery
- ATEX approved



NORD Gear Limited
11 Barton Lane, Abingdon, Oxfordshire. OX14 3NB
Tel: 01235 534404 Web: www.nord.com Email: GB-sales@nord.com

Inspirational ideas

The Giving & Living Show is the largest trade show in the South West, taking place at Westpoint near Exeter. This show is the first opening in the year where customers are able to acquire some of the most exciting and innovative Gift & Home items available on today's ever competitive market – before your rivals and in perfect time for Valentines Day,

Mothers Day, Fathers Day and Easter. Customers are able

to sample the best that there is to offer, from around 400 completely different suppliers – look, touch, try and get a real feel for each item that tickles your fancy.

Giving & Living has been intricately designed to offer something your everyone, whilst still remaining focused on a number of very specific sectors and niches. As said by many – 'Giving & Living is the perfect place to find those unusual but quality gifts that cannot be found elsewhere'.

www.givingliving.co.uk



Oakthrift

Oakthrift's Spring Bookcase of innovation could easily be your most profitable products this year. Here at Oakthrift, all our products are patented and/or design protected. The ranges are innovative; keenly priced, unmatched in quality and most importantly sell extremely well. Our minimum carriage paid order is only £250 and in these difficult times when banks are being tight with credit, we will extend 90 day terms if needed.



Heard it all before?

We'll take a look at just some of the great ideas and proven winners all conveniently merchandised in our quality bookcase.

1) GetitGreen

An all natural triple action spray which instantly turns yellowing shrubs and grass green in one application. It's a natural fertilizer NOT a paint.

2) Illumicuties

Weatherproof, hand painted character garden stakes with a glow in the dark ball. Only £2.50 each + Vat.

3) Exhart GardenStakes

They are simply the market leader. Not just here in the UK, but in the world. Hand painted and finished. Nothing comes close. Anyway, if you want a really competitive price, then ask about our Exhart Economy Range priced from £1 each yet still much better quality than any copy out there.

4) Plant-It Herb cards

The seeds are IN the paper. Not cards with a bag of seeds. Plant them and herbs will grow. Also available in wild flower format. Plant-It cards are stylish to the consumer (ie not amateurish craft like paper) and of course actually grow.



5) Inglow Candles

Our battery operated LED candles come with a real wick. Making them the most realistic available.

SPECIAL OFFER FOR OUR BOOKCASE OF INNOVATION

To show we are a supplier that really wants to work with you, here is a choice of offers: Place a minimum order of £250 net by 31 March 2012 (you can take 90 days terms if required, subject to satisfactory credit references) and choose from:



- a) £100 of Exhart economy range FREE of charge (retail value £250) or
- b) 25 Golf umbrellas printed with your store logo on two panels FREE of charge (value £250).

There is no risk to you whatsoever. How can we do this? It's simple. We know the products sell really well so there is going to be a lot of repeat business.

sales@oakthrift.com Tel: 0208 327 0222 www.oakthrift.com
Jade West Oakthrift Corp Unit 9C Chester Road Borehamwood Herts Wd6 1LT

Innovative textile art

Announced as one of the top 20 exhibitors at the recent Giving and Living Show, Madeleine Millington is an exciting, innovative textile artist.

Working from a colourful studio in the centre of Exeter, Devon, Madeleine began her career as an art teacher, which she pursued for 12 years. She then studied City and Guilds Embroidery and Creative Design, acting as the springboard to what she does now. Madeleine draws inspiration from the Medieval and Elizabethan periods, which were both rich in exciting embroidery. She also looks toward folk art, with its bold and simple shapes, and loves working with bright, vibrant colours.



Madeleine Millington designs and sells a range of wool appliqué sewing kits; making it easy to create stunning decorations to hang in your home. Made using British wool, each kit contains full instructions and templates, stitch guide, wool fabric, thread and a needle. Beautifully packaged and with a choice of Birds or Hearts, the kits make fantastic gifts for adults and are also suitable for children over the age of 6.



Madeleine Millington also designs and produces a collection of greeting cards. As well as supplying dyed wool blanket fabric in 6 vibrant colours; red, orange, pink, blue, turquoise and apple green in 30cm and 20cm squares. Also available are blanket bit bags which have a selection of blanket fabric pieces in assorted colours, and are sold to accompany a lovely range of paper patterns.

Tel: 01392 277 521
Web: www.madeleinemillington.com

Dunoon Ceramics Limited

Dunoon maintain high standards of design with an in-house team of skilled designers and by sourcing artwork from leading freelance designers and artists creating the largest and best range of designs available from the subtle to the exotic, traditional and modern. A programme of continual product development ensures Dunoon is leading the way with modern mug shapes and designs.

Dunoon introduced at the Giving and Living show in Exeter in 2012 on the popular Nevis shape Fine Bone China mug "Sea Breeze". A set of 3 designs by Emma Ball featuring popular seaside themes.

Tel: 01785 817 414
E-MAIL: mary@dunoonmugs.co.uk

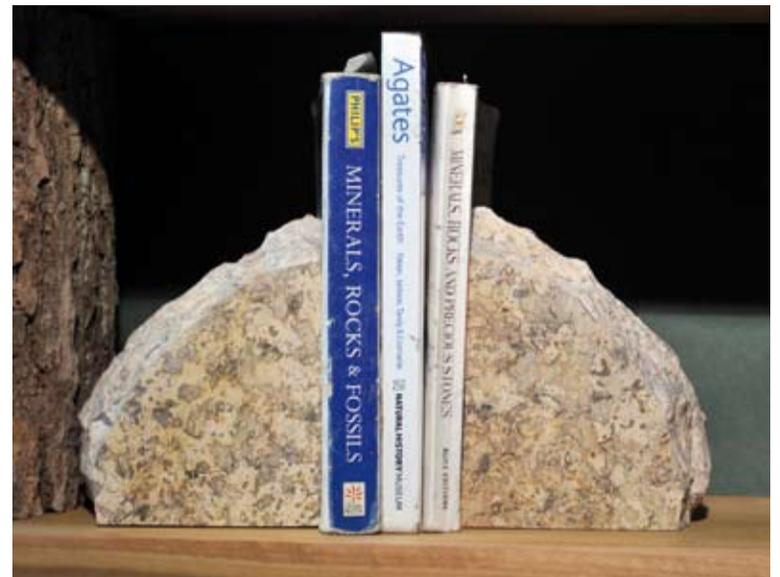


Giving and Living Review - Top Twenty Companies

Minerals and Fossils from around the World

AVM Natural Stone Ltd are wholesalers and importers of natural minerals, fossils and related giftware. Minerals and fossils are sourced from around the world, as well as the UK. Somerset Agate, Blue John from Derbyshire and other minerals are cut and polished in-house to produce giftware items of beauty.

Tel: 01527 892 516
Web: www.avm-natural-stone.co.uk



Their range of marble giftware is large and consists of quality items from Tea lights to Chess Sets that are most suitable as meaningful gifts to friends and loved ones. Cotswold and Bath Stone clocks are made in-house, a very popular exclusive item, and are one of very few consumer giftware items made from this iconic local stone.

AVM also import a natural deodorant sticks which we supply to aromatherapy dealers and shops up and down the country. Natural Deodorant Sticks are an innovative method of dealing with body odour. Used in Thailand for hundreds of years, it consists of a collection of naturally-occurring mineral salts, and has the property of preventing the development of odour-producing bacteria on the skin's surface; making it both kind to you and kind to the environment.

Fresh design · Good quality · Transparent prices

If you are looking for something special, handmade in one of the most lovely and creative parts of Britain, look no further than Handmade in Cornwall.



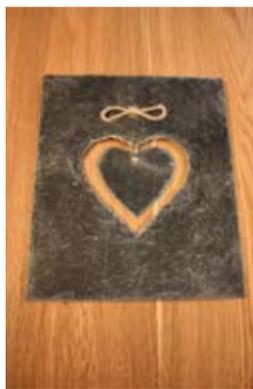
Handmade in Cornwall creates handmade slate, stone and wood products for sale to retail partners throughout the UK. Recently announced as one of the top 20 exhibitors at Living and Giving, their range includes tableware, lighting, mirrors, clocks, photo frames, heart products, garden, and

homeware.

One of the key philosophies behind Handmade in Cornwall is keeping things simple, along with fresh design, good quality, transparent prices and trust. Production takes place near Bodmin, in Cornwall, and a love of the local region is something that drives Handmade in Cornwall.

Whether purchasing a special present for another, or a treat for yourself, Handmade in Cornwall offers a fabulous range of gift ideas. All orders over £150 come with free delivery.

For more information
Tel: 07770 885 130
Web: www.handmadeincornwall.com



Handcrafted in Devon

Driftmoods offer a quality range of bespoke products that are all handcrafted in Devon, and designed with the finest recycled and new slate. Specialists at producing clocks, mirrors, chalkboards, picture frames, placemats, coasters, trivets, candleholders, cheeseboards and much more, all of Driftmoods products are guaranteed to be unique, since no two pieces of recycled Cornish Delabole slate are identical and all differ in colour and texture.

Inspired by the sea and dramatic coastlines of his new home, Craig Daniels started creating pieces for friends from driftwood initially, and then reclaimed Cornish slate. Demand for his products grew so Craig joined with his

mother Lynn to create Driftmoods. Lynn's passion for Craig's work, together with her commercial experience in business and her creative flair complement his artistic talent and his exciting ideas.

At the beginning of 2010 Driftmoods exhibited at its first trade fair- Giving and Living in Exeter, where it was named in the top 20 companies, followed by a further trade fair for hand made products- Select in Bath. As a result of these successful ventures Driftmoods now sell their work through various art galleries, tourist attractions, hotels, and florists, amongst other outlets, throughout the UK.

For more information
Tel: 07817 629 754
Web: www.driftmoods.co.uk



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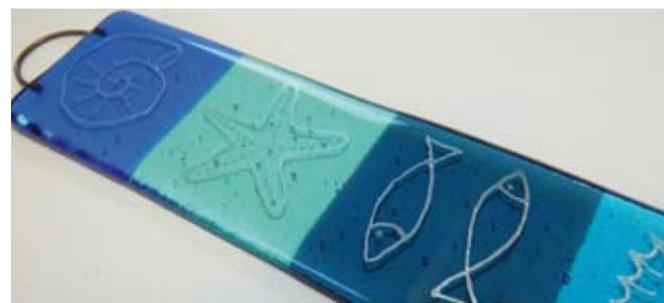


The Many Colours of Claudia Wiegand's Creative Glass Designs

Claudia Wiegand revealed her brand new range of colourful glassware at Exeter's Giving & Living show this January (Stand B455). From hand painted trees on glass tiles to wall hangings and light catchers, sparkling jewellery and her original glitter bottles mounted on canvas, there is something for everyone and every home.

Claudia cuts every piece of glass and draws every single design by hand before firing them in one of her kilns at her studio in the beautiful market town of Pershore, Worcestershire. The result is an original range of individual and unique giftware which comes in over 15 colours, inspired by nature and organic patterns. Claudia is constantly driven by her wish to make each one of her products original and different to the mass produced market so her customers can treasure something special and everlasting, whether a small decoration or a bespoke piece of artwork, a bowl for nuts and nibbles or a striking textured piece of jewellery. New designs and ideas emerge from her creative mind and hands all the time, so watch this space.

For more information and trade enquiries, please contact Claudia on 01386 244 677 or email claudia@creativeglass.org.uk. www.creativeglass.org.uk



Claudia Wiegand Creative Glass Designs

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01386 244677
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Giving and Living Review - Top Twenty Companies

Chown China

Chown China produce quality bespoke china at affordable prices. From a one-off presentation piece to a tableware suite for a hundred people nothing is too small or large, too simple or too difficult. Retailers have EXACTLY their own unique product.

2012 being the Queen's Diamond Jubilee Year Chown china production is partly taken up with exclusive mugs for retail and Schools and Villages. All can be personalised with your own wording.

Fundraising and Promotional mugs and plates are exceptionally successful as Chown China have both years of expertise as well as an intuitive ability to design china that is of major interest to collectors.



Trophies for Clubs and Societies are highly sought after. For some twenty years

Chown China have made Trophy Plates for the Annual Royal Cornwall show where the winner of each Class has an individually named plate as their prize. Tankards and mugs are also popular as Winners Awards. Thimbles are skilfully designed, printed and decorated for vast numbers of societies.



Tableware suites offer a unique opportunity for customers to design to their own tastes.

Whether you require a thimble or a soup tureen, a simple mug or a Trophy item the same skill is used to make and kiln fire so that you have an everlasting piece to cherish.

www.chownchina.co.uk chown@chownchina.co.uk
01209 713 361

Specialists in oilcloth handbags

Love Lammie is a Devon business producing a fashion led collection of oilcloth bags, home wares and accessories made in the UK, inspired by vintage living, shabby chic and all things floral. The range consists of oilcloth bags, aprons, tea towels, bone china mugs, cosmetic bags, wash bags, baby change bags, mats and bibs. There is also a very popular vintage range.

Love Lammie have thought of everything in oilcloth from weekend bags, shopping bags, beach bags and cosmetic bags to aprons. Everything is very practical but foremost pretty. All their products are seasonal, designed in the picturesque coastal town of Salcombe and produced in the UK. The collections are not mass produced and are therefore limited in number.

The Love Lammie brand was launched in 2005 and is now a well known brand. The collections are stocked in boutiques and online retailers throughout the UK. The brand is owned by Victoria Lammie, a fashion graduate from De Montfort University. Victoria worked as a ladies wear designer for many large high street retailers. This enabled her to develop her own pretty design style and gain good commercial knowledge. After many years working in London, Victoria finally felt the need to create

her own label. Her love for shoes, handbags and vintage printed textiles inspired her to design and produce a collection of bespoke bags and accessories.



In the early days Victoria would hand make all her own products. Now the Love Lammie range is manufactured in the UK and sold around the World, UK production being paramount to the company. Love Lammie offers free P&P on all orders of £30 or more. Their Mother's day Gift Section is now live.

Tel: 01548 844 840
Web: www.lovelammie.co.uk
<https://www.facebook.com/pages/Love-Lammie/202183639802753>
<https://twitter.com/#!/LoveLammie>

Beginning Other Opportunities through Enterprise

BOO Enterprise is an award winning, Plymouth based Fair Trade social enterprise business providing education and quality employment opportunities for over 50 benefactors in Madagascar, one of the world's poorest countries, where over 70% of the population lives below the World Health Organisation's Poverty Line.

BOO manufacture and supply the finest fair trade products through the opportunities they create to support these local communities. As a social enterprise all the profits within BOO are reinvested directly back into community projects. All the hand crafted high quality products are directly manufactured at BOO Madagascar, and each product comes with the name of its individual maker.

BOO also supply colourful, multi-purpose handwoven throws, that are both washable and durable. The wide product range includes some of the finest quality bags and baskets in Madagascar with each product receiving high standards of quality control. BOO also supply multi-purpose and colourful, washable and durable hand woven throws. Each one is woven on a hand loom to the size of 1.6 x 1.8m, and is ideal for around the home as a throw or blanket as well as outdoors in the garden or on the beach. Also available is a beautiful range of tableware

suitable for a range of occasions including stunning table mats, coasters, serving spoons, & food baskets, all made from natural materials.



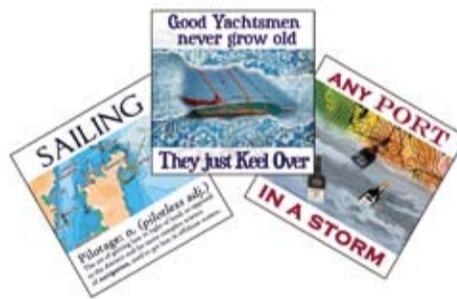
The wide range of products, colours and patterns available ensure there is something for everyone. All available products can be viewed and purchased on the website shop, www.boounterprise.com/bootique

BOO's credibility as a business and a social enterprise project has been recognised through the various awards they have achieved, including winning the Social Entrepreneur of the Year Award and listing as a finalist for the International Partnership Award at the recent University of Plymouth's Vice Chancellor's Enterprise Awards 2011 including winning the Social Entrepreneur of the Year Award and a finalist for the International Partnership Award at the recent University of Plymouth's Vice Chancellor's Enterprise Awards 2011.

Tel: 05603 454 840
Email: info@boounterprise.com
Web: www.boounterprise.com

Off The Water

The 2012 Giving and Living Show welcomed the launch of Off The Water's new Lore of the Sea designs to compliment their expanding range of nautical greeting cards. Based in Dorset, Off The Water has established itself as the UK's first greeting card publisher uniquely focussed on water sports and hobbies. Off The Water currently supplies a network of independent card retailers and nautical gift outlets throughout the South and West of England. Based on their success at the Giving and Living Show, Off The Water are about to expand to untapped markets throughout the UK.



The Lore of the Sea range evolved from a growing interest in local seafaring history, where wry fishing lore is juxtaposed with a medley of maritime images. Off The Water's Salty Sayings and Sailing Definitions cards embrace the quirkier and sometimes bizarre side of nautical life, illustrated with vibrant colour photography montages and a humorous twist to appeal to either ocean racer or the armchair sailor. Whereas the Fishy Tales range will lure most fisherman, with Off The Water's inimitable eye catching graphics, which are perfect for enthusiasts of our most popular sporting hobby, even if your fisherman's catch of the day is only shrink wrapped from the supermarket!

Tel: 01202 665 280
Email: greetings@offthewater.co.uk
Web: www.offthewater.co.uk



Unique gift ideas, suitable for all seasons that make a life changing effect.

BOO is an award winning fair trade social enterprise business, based in Madagascar and the UK. Suppliers of the finest hand crafted products from Madagascar.



05603 454 840
info@boounterprise.com
www.boounterprise.com



look into the Labyrinth

The new Xmatrix ball-in-box labyrinth puzzles are beautifully packaged products. The unique visual trickery of the ambigram logo, and the magical effect of the pixelated matrix combine to make them unusual and exciting gifts.

The company was set up by Jeremy Goode in November 2010. The lux puzzles are selling in Harrods, WH Smiths and Menkind. They are on-line with Firebox.com, Grand-illusions.com and other sites and shops in the UK and worldwide.

"I wanted to design a self-contained challenge that you could play again and again. It had to be fun, beautiful, difficult and yet affordable." says Jeremy, artist and designer.

The player tilts and flips the box to navigate the ball from the gold frame into the opposite silver frame, through the transparent corridors and compartments and into the occasional dead end. The challenge is to complete the game in the shortest possible time; there and back in five minutes and you are a Genius!

These addictive puzzles use memory and hand-eye coordination. As coffee-table conversation pieces and trendy playthings, they make ideal popular collectable presents.

The interest at trade fairs from fascinated buyers has encouraged the early development of new products.

www.Xmatrix.co.uk
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Schurter: Electronic components

It is with great pleasure that Business and Industry Today dedicates our prestigious and highly impressive 'Company of the Month' feature to Schurter. This is due to their enthusiasm and commitment in providing a range of high quality products coupled with a brilliant customer orientated service.



Formed in Switzerland 1933, Schurter has become one of the world's leaders in the design, manufacture and supply of a vast array of high quality electronic

components. Their main focus is in delivering the equipment and appliance manufacturing industry with components which not only ensures a safe supply of power but is also easy for the user to operate. The components manufactured include; fuses, fuse holders, IEC connectors, circuit breakers, metal switches, input systems and EMC filters and products, just to name a few.

has the capabilities and expertise to provide a range of products that ensure electromagnetic compatibility (EMC). This enables them to prevent appliance interference via unwanted electrical effects. They have a technically advanced team of EMC specialists on hand, that provide a comprehensive and professional testing service using one of their several sites across the world, all of which are fully certified to ISO 9001 and ISO 14001.



board and therefore produce more technically advanced products."

The family owned business, now in its third generation, is constantly looking to the future and is aiming to meet all the requirements of their customers. This has seen them recently redesigned their website in order to make it more user friendly. It has been made it easier to navigate, providing the option of a simple but effective search bar,

along with making it easy on visitors' eyes.

For more information about Schurter and their product range please call 01243 810 810 or simply visit www.schurter.co.uk

Over the years the Swiss company, that has a UK base in Bognor Regis, has heavily invested in new products that they feel will enhance their reputation in the industry. Martin Schuetz of Schurter said, "We aim to place no less than ten new products into circulation on a yearly basis."

"We now have a large sample stock on site, which allows us to deliver samples for testing to our clients quickly and efficiently within a swift 24-hour period."

Recent times have seen their main product focus move into the EMC division. Schurter now

In the UK Schurter now provides a large sample stock of EMC filters, inlet filters and chokes on site, which allows Schurter to deliver samples for testing to our clients and test laboratories across the UK quickly and efficiently within a swift 24-hour period.

All aspects of manufacturing are overseen by a quality team of management, from receipt of order through to after care customer service. Martin said, "As EMC products are more complicated to manufacture and sell, it is imperative that we gain close working relationships with our clients. By doing this it enables us to take customers thoughts on



A world leader in polymer testing equipment

Ray-Ran Testing Equipment was established in 1977 by Neill Rayson-Randle and since then has become one of the UK's leaders across the testing industry. Over the years Ray-Ran has established and maintained a strong engineering and manufacturing base at its core, enabling them to create over 40 different products for their range.

The company has the ability to offer a wider portfolio compared to other test equipment manufacturers across the world and is a key to their success. Their constant development policy enables Ray-Ran to keep abreast of market demands and remain at the top of the tree.

Ray-Ran's variety of products begins with instruments that test raw materials in pellet, flake and fibre form for Bulk Density and pourability, through to density testing using balances or columns and the testing of MFI or MVR of materials.



Sample preparation is another area that Ray-Ran excels in. They manufacture a range of equipment to prepare samples like Small Injection Moulding Apparatus; which will mould small samples like dumbbells.

Currently Ray-Ran is working on a new generation of Dedicated Microprocessor Systems in order to enhance the current range, these include the MFI and Falling Dart Machines which have already been released, further machines like the Static & Dynamic Friction Tester, the Pendulum Impact Tester and 6 Station Advanced HDT/Vicat apparatus will incorporate the new microprocessor and will be released onto the market later this year. New features of the microprocessor will include Graphical Display, Alpha-Numeric Keypad, Storage



of information, Ethernet and RS232 Connectivity.

Nigel Beard of Ray-Ran said, "We pride ourselves on the quality of our equipment. As we manufacture the majority of our equipment at our Nuneaton West Midlands premises, we are able to keep a close eye on the entire process from the original design concept



to the manufacturing and fabrication of each part of every machine."

He added, "We make regular quality checks of our equipment which ensures customer satisfaction - which is one reason we hold a current ISO 9001/2008 quality certificate."

The business is always looking to improve their product range but Nigel said, "We are quite happy with where we are right now and intend to focus fully on our customers and their requirements, which in the end will lead to steady expansion."

**Tel: 024 7634 2002
Web: www.ray-ran.com**



Landscaping News

Solar PV specialist looks to future after surge in activity following FiT cut

The 12 December deadline for the feed-in tariff for domestic solar PV installation dropping from 43.3 to 21 p/kWh saw a huge surge in activity for Eco2Solar. During the week notice of the cut, the company installed 200 systems, compared with the normal rate of about 50 a month. These installations and commercial projects completed during the period, accounted for over 3000 panels capable of producing 700 kW.

Commercial projects included Stratford Upon Avon Hospital, a new social-housing development at Russell's Hall in Dudley and the Midlands Arts Centre in Birmingham.

Looking to the future, managing director Paul Hutchens, says, 'It's important to realise that whilst the old 43.3 p/kWh FiT gave customers an excellent return on their investment, Eco2Solar have already put together an offering for the new 21 p/kWh FiT rate proposed by the Government in a recent review of solar subsidies.'

'The new offering will provide an average 10% return on investment for new purchasers, alongside an average 10-year payback period [based on a 4 kWp, south-facing, 30° solar PV installation], making it a fantastic opportunity.'

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Access all areas

With a truly professional specification, the Compact-Pro™ 34 is a highly versatile zero-turn designed to mow areas with restricted access. At just 92cm wide, not only can the Compact-Pro™ mow in cemeteries, communal gardens and down narrow pathways, it even fits inside a van for easy transportation between jobs.

This is a commercial machine through and through. A 7-gauge, fabricated and welded cutter deck ensures long-lasting performance. It is available in either a rear or side-discharge configuration. Both decks can be converted to mulch mow with an optional mulching kit. The 603cc Kawasaki® FX professional-grade engine has a heavy-duty canister air cleaner for optimal performance and extended engine life.

Dual mounted fuel tanks have been sized to match the fuel consumption performance of the engine. An operator can expect a full day's work from this small machine without the need to refuel. Vibration isolating control arms and a high-back seat provide operator comfort and a two position foot plate offers extended leg reach and an ergonomic seating position.

Being a Gravely zero-turn, the Compact-Pro™ 34 is very fast. With a maximum ground-speed of 7 mph, the unit makes short-work of mowing even a large area. The Gravely Compact-Pro™ 34 is supported by a comprehensive 2 year commercial warranty and a limited lifetime frame and deckshell warranty.



Tel: 0800 597 7777
Web: www.countax.com

Green Screens adding sustainability to fencing

Walls and fences rarely include environmental sustainability in their list of benefits and instead often provide opportunities for antisocial behaviour such as graffiti. Hedges, while presenting an environmentally beneficial alternative, have shortcomings with regards to providing security. They also require frequent pruning and present considerable issues with planning permission covering boundaries.

A solution is available which satisfies environmental and social sustainability requirements and which delivers a range of benefits including security, aesthetics, low maintenance, ease of installation, and also provides a deterrent against graffiti and other antisocial behaviour.



Mobilane Green Screens feature a biodegradable pot which holds a wire mesh 'fence' onto which vegetation, usually ivy, is cultivated. These screens are 'grown' on-site and delivered ready to install. Installation is as simple as digging a small trench for the pot and securing the screens at intervals to posts. As soon as they are installed, the Green Screens provide an effective and attractive barrier solution, however, they continue to grow and become even more luxurious and effective. Green Screens are increasingly being specified for a wide range of public sector uses, including social housing projects as well as for providing sustainable barriers alongside roads and railways, at schools and colleges, and at car parks.

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Authentic Paella all the way from Valencia

It is with great delight that Tradex News dedicates the highly prestigious and much coveted 'Company of the Month' award to eatPaella. This is presented in recognition of their outstanding range of products, excellent customer service, and infectious passion for the brand and ethos of eatPaella and everything that stands for.



As the name might suggest, eatPaella are tremendous advocates of paella and aim to bring the taste and experience of this traditional Valencian dish to the British way of life and cooking. Because paella is traditionally made outdoors in large volumes the preparing, cooking and eating of it is a very social experience that can be enjoyed and shared by friends and family alike. Everyone gets to eat at the same time further enhancing its qualities as a social meal, and providing a great alternative to barbecues. Paella is also a very versatile dish that can be made in meat, fish, or vegetarian varieties meaning it can cater to all palates.

eatPaella supply a large range of paella equipment such as Paella Pans, Paella Gas Burners, Paella Kits and Systems to experience indoor and outdoor authentic Spanish cooking. If indoor cooking is more your style, eatPaella have a large range of paella sizes than can be cooked indoor on your normal hob and also special paella pans for inductions hobs, electric and AGA with an extra thick base, which are perfect for the winter months that the UK is so often "blessed" with. They also have a new range of Griddles

and Grills for a complete "alfresco" cooking experience. All of their products are designed to be easy to use, cost efficient, and enable people to get started on their own paella experience. eatPaella also sell their own brands of paella ingredients such as rice and spices, and can provide bigger pans and burners for use in the catering, hotels, markets, and restaurants sectors.



Because eatPaella only supply paella pans and accessories you can be sure of a specialist service, and as they don't stock hundreds of different products, but a more compact range, decision making is easier in discovering the product that will suit the application the best. All of the paella pans and accessories are manufactured by "Vaello Campos", based in Valencia, Spain and imported direct to the UK.

Authenticity of the product and experience is something that eatPaella are very conscious of providing. In Valencia paella is more than just a dish; it is a way of life. One of the Directors and founder member of eatPaella, Jose Lluna, is himself a native son of Valencia, enabling him to guarantee the authentic experience due to his own upbringing. Jose has been cooking paella his whole life



and even includes some of his mother's authentic recipes which have been passed down for generations on the website.

eatPaella's customer service and aftercare support is second to none, and is encompassed by their mission to treat our customers like we would want to be treated and to deliver a first class service. Their no-nonsense recipes help ensure your first authentic paella will be a success. They deliver direct to your door and orders are sent out within 48hrs of being placed. Customers are welcome to



go along to the company's warehouse for demonstrations, and able to post pictures on the website sharing their own experiences of cooking and enjoying paella. Jose also allows people who are perhaps unsure or cooking paella for the first time, to call him personally to provide instruction and hints.

After years of experimentation eatPaella are very happy with the current rice and spices sold on their site, but in the future will continue to expand the range of griddles and pans in whichever direction the markets dictate. The company exhibit at several trade shows throughout the year, most commonly Good Food and Grand Designs, and plan to attend both this upcoming year. Jose finds the shows to be good fun and well worth the hard work involved in setting up. He says he always receives excellent feedback at these events, and his most special moments are when people recognise the pans and share their own warm memories of when they first experienced and fell in love with paella.

For learn more about eatPaella, order any of the range, or to check out paella recipes, please visit www.eatpaella.co.uk or call 01869 815 033

'Lego' of your old landscaping techniques

Tradex News is pleased to award the impressive and prestigious 'Company of the Month' profile to WoodBlocX. This is in recognition of their innovative garden landscaping timber bricks that provide the general public with an affordable way to landscape, and that are so simple and easy to use your kids could help install them, saving on labour costs!

Founded by Philip Blake in 2002, WoodBlocX is a revolutionary new product for garden landscaping. Chunky wooden BlocX fit together using large plastic dowels to create strong raised beds, planters, retaining walls, ponds, kerbing or special garden features like seats—almost any structure you would want to build in the garden.

WoodBlocX is easy and fun to build, the pieces are light enough to carry and you don't need special tools to put it together. The wood is made of specially selected pine from sustainably managed forests, and the BlocX are topped with bevelled capping to give a neat finish to the whole job. The dowels are made from recycled plastic and have a patented locking action when assembled. This means that your raised bed, pond or retaining wall will form one large rigid structure with many connections to hold it together. Because of this, WoodBlocX structures need no foundations.

They are seven different varieties of BlocX, all available in whatever size you require, which when combined can create as many structures as your imagination allows. To help you out WoodBlocX offer over 700 ready design kits which are tailored to specific constructions and contain all the necessary components



as well as full instructions, including a layer by layer plan to aid construction. There are also videos on the website detailing each kit's assembly. If you have a particular design in mind that isn't already covered by the kits then WoodBlocX offer a free design service to create unique bespoke projects, meaning there truly are no boundaries to what can be made.

Reasons why you should choose WoodBlocX:

Durability- Providing a simple alternative that will last much longer than made-up wooden structures, WoodBlocX is pre drilled and therefore the pressure treatment penetrates almost 100% so it can be expected to last 20 years if not longer.

Strength- WoodBlocX joints make it superior to any other wooden garden structures on the market, and it has more strength than masonry in some situations because it can withstand tension forces as well as compression. WoodBlocX will not crack with ground movement or frost. The structure forms a single solid unit that will not easily distort like many other timber products on the market will.

Ease of Use- It is light, easy to carry and all the parts fit into an average car. To put it together you only need a hammer and a couple of other household tools. There is no need for foundations or cement, making it really quick to build as there is no waiting around for anything to dry. WoodBlocX is so easy to use that even kids can build with it.

Appearance- WoodBlocX has a natural attractive appearance. The wood is rough sawn but in special circumstances they can

sand down the capping making it smooth for children. You can paint it any colour that suits your needs. Because it retains its shape so well WoodBlocX lasts longer than many other more flimsy wooden garden structures you can buy off the shelf.

Cost- WoodBlocX is cheaper than stone and railway sleepers. It comparable in cost to Brick, but much less expensive if you build the BlocX yourself. Other wood products might be available to buy cheaper but they are not so durable, attractive and mostly rely on screws and nails and boards.

WoodBlocX aim to dispatch all orders within three days of purchase, ensuring everything is delivered to your garden within a week. They have monthly discounts and special offers on kits. WoodBlocX are currently involved in an annual event where they will give away over £2500's worth of equipment to schools around the UK. For more details on this scheme, and to find out



how to enter your local school, please check the WoodBlocX website.

For more information on WoodBlocX or to view how it all works, please visit www.woodblocx.co.uk or call 0800 389 1420





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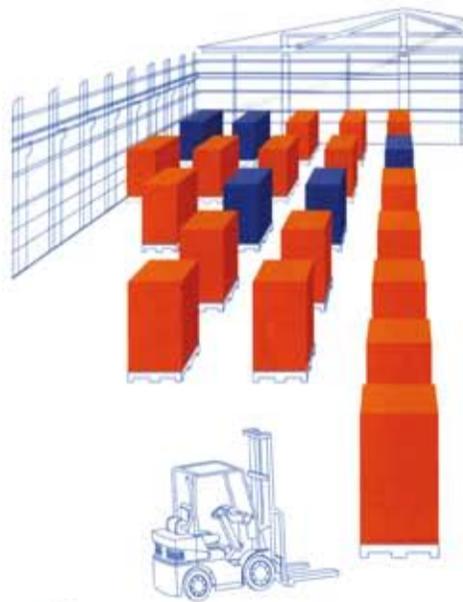
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Mezzanine brings storage back in-house

The additional storage space created by the installation of Revlok mezzanine floor from Doity at the distribution centre of Rainbow Cosmetics in Manchester has enabled the company to bring storage back in-house and cut out the cost of third-party storage.



When rapid expansion increased pressure on storage space, a short term solutions had been to pay for warehouse storage space elsewhere, but the option of installing a mezzanine floor made financial sense. Having taken the decision to go ahead, Rainbow Cosmetics took a closer look at two suppliers, one of which was Doity Engineering, creator of the Revlok brand.

Martin Core, Rainbow Cosmetics' warehouse and distribution manager, explained: "The two proposals we looked at were similar on the pricing side. However, we decided on Doity after seeing one of their mezzanine floors in Bolton. Our decision was based on having confidence in their quality, safety features and durability."

All mezzanine floors designed by Doity focus on the details that reflect the demands of every customer's business. The specifications at Rainbow Cosmetics included a suspended ceiling and column casings, three load gates and a safety hand-rail all the way around the mezzanine. To conform with building regulations, Doity have ensured that the 50m mezzanine floor has a one-hour fire rating certification.

Tel: 01706 646 971

A shining light in solar power

Reinforcing its commitment to sustainability, leading materials handling manufacturer George Utz Ltd is now generating its own energy to help run operations at Alfreton in Derbyshire, with the installation of solar energy panels.



210 Bosch photovoltaic solar panels and 3 SMA solar inverters were installed on the factory roof last month by Nottingham energy company Life Long Energy.

Part of the privately owned, Swiss company Utz Group, George Utz has been manufacturing here in the UK since 1990. As a plastics manufacturer, the company has always taken its environmental responsibilities very seriously and in 2010 was awarded ISO 14001:2004 accreditation, in recognition of its efforts to reduce its impact on the environment.

Project Manager Shaun Batty (pictured) comments "These cells don't need direct sunlight to work – they can still generate some electricity even on a cloudy day. This 49.9 kWp system will produce up to 20% of our total energy requirements – reducing our carbon footprint and helping to keep operating costs to a minimum."

To help put that into perspective, a car travelling 10,000 miles per annum will have a carbon footprint of around 5.5 tonnes. Utz's new solar system is expected to produce around 41,064 kWh of energy per year – the equivalent of over 31,000 tonnes of carbon.

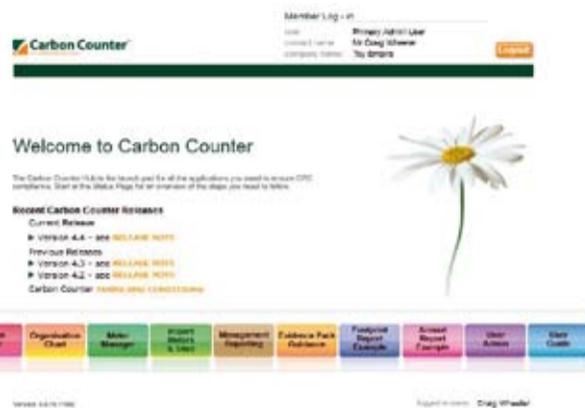
General Manager Carsten Diekmann adds "we believe in adopting robust environmental policies wherever possible and being totally transparent with our customers. That's why we're even installing real time monitors to be displayed in our reception area which will clearly show what energy we're using and what we're generating with the new solar system. Our customers are increasingly requesting confirmation of our "green" credentials during contractual negotiations. Our investment in this renewable energy source is a clear demonstration of our commitment to minimising our impact on the environment.

"Another example of this is our recycling facility – customers can return their old containers to be "chipped up" and the materials re-used to produce new containers or other materials handling equipment. By using recycled polymers, our customers are not only doing their bit to help reduce climate change, but also saving on costs – on average, high quality recycled polymers are 30% cheaper than new, with little or no effect on performance."

Tel: 01773 543 170

The leaders in land and property risk management

Landmark, established in 1995, is the UK's leading supplier of digital mapping, property and environmental risk information that has built an unrivalled database of large scale current and historical maps, environmental and planning information. Their main focus is on the quality of their information which enables them to provide a variety of solutions that will leave their customers in the knowledge that they are in safe hands whilst using one of their products. All the data held is continually updated and cross-referenced to ensure the accuracy and reliability that clients depend on. Their database has been built consisting of information dating back to the 1840's through to current building energy performance



information for the UK's residential and commercial building stock.

The heart of the company lies with the 400 strong highly skilled employees that supply the creativity, innovation and energy required to drive the business to success. Landmark has set up a variety of dedicated teams to ensure that their customers are dealt with promptly and efficiently, and they take pride in exceeding expectations.

With a main focus on energy compliance, location and geographic relationships, Landmark

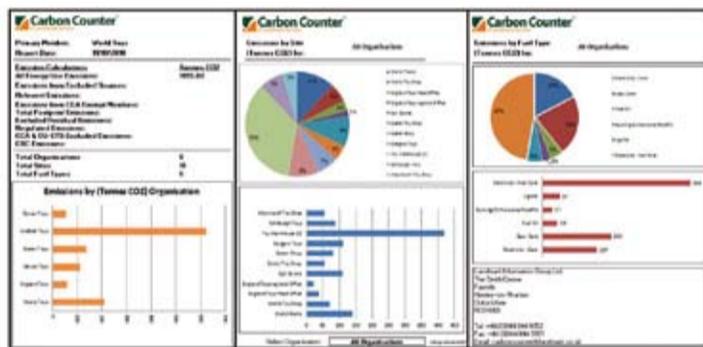


has become a leading authority on the creation of new and innovative information by combining data to meet the requirements of the current market. They have nearly 1,000 up-to-date servers and systems at their disposal, something which helps deliver information quickly and reliably. Landmark puts every single product through precise and meticulous development to guarantee that it is fit for purpose and useful in the current marketplace. This method includes customer feedback, feasibility studies, business cases, user consultation and effective implementation cycles, all of which assist with the needs of the market.

One of the latest government legislation market drivers is the Carbon Reduction Commitment (CRC) scheme which is mandatory for high energy users over 6,000 MWh per annum. The scheme's main aim is to save energy, lower carbon emissions and tackle climate change through-out the UK. In order to help assist UK business, Landmark Information Group

created 'Carbon Counter' which guides the users through a step-by-step workflow process to gather their energy consumption data and comply with the CRC scheme. Furthermore, it can enable clients to identify where energy and financial savings can be made.

For more information about the Landmark Information Group or the Carbon Counter please call 0844 844 9952 or visit www.landmark.co.uk or www.carboncounter.co.uk



Handing and Storage News

Design, Supply, Installation and Turnkey Projects



- Conveyors & sortation systems
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- Longspan shelving/racking
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- Garment conveyors/racking
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Light cranes are available

Street Crane Company, best known for heavy lift cranes of up to 200 tonnes, also provides equipment for lighter lifts that are specially designed for warehousing and logistics.

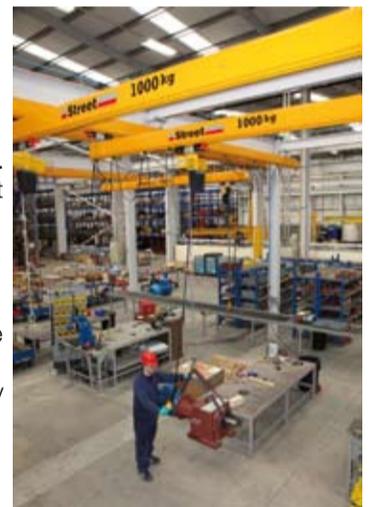
Chain hoists and light mono rails have a significant role to play. Street Crane LX series chain hoists lift up to five



tonnes safe working load, with entry level models rated to 0.125 tonnes for lighter loads. Fixed position eye suspension

chain hoists provide vertical axis movement and are typically used for loading bays and lifting between floors. For lateral movement the chain hoist can be supplied with a trolley on a light beam or mono-rail. The rolling resistance of a chain hoist in this set up is typically one per cent of the load and so manual movement is often sufficient.

Tel: 01298 812 456



Honest brokers



Manufacturer Steelite International has specified a range of forklifts from Linde Creighton. The forklifts are predicted to increase picking capability by 50%.

Steelite bought two very narrow aisle combination stackers (K10), four very narrow aisle high level order pickers (V12), five powered, ride-on pallet trucks (T20AP and T20SP) and one, all terrain reach truck (R14G). The order was delivered in December.

Mike O'Keefe, warehouse manager for Steelite said, "We are delighted to be linking up with Linde and believe that our relationship will benefit both parties. We are also extremely pleased by the way Linde presented itself in an open and honest manner."

Tel: 08456 085 000

ALL NEW XTRALITE STRUCTURAL ROOF SYSTEM



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The all-new XTRALITE Roof System



Celtic Vista Ltd, based in Preston Lancashire, has recently returned from the Republic of Ireland to introduce the all-new XTRALITE Roof System to the UK market. This is a solid roof system to either replace existing conservatory roofs or it can be used as a complete new build of a sun porch. The roof is lightweight and is designed to be used with existing conservatory window frames without the need to use any metal supports.

All the relevant structural calculations have been carried out for the XTRALITE Roof System and it achieves a U-Value of 0.18 to meet current building regulations, although in most cases there is no need to apply for building regulations. The roof and the



Connect Frame System is currently being submitted for a LAN Tag Approval and will allow Celtic Vista Ltd and its trade customers to do a fast track for build approval should the individual job require it.

Celtic Vista is looking for companies to promote the XTRALITE Roof System throughout the UK and will be appointing registered suppliers and installers. However, it is currently not looking for fabricators as it intends to manufacture all of the XTRALITE Roofs itself so it can keep 100% control of the product to ensure it meets the relevant regulations at all times, such as BBA approved materials.

Tel: 01772 828 060
www.celticvista.co.uk

Recognised and respected



portfolio includes SMT systems, component preparation, powered screwdrivers, static control, hand tools, service aids, electrochemicals, silicones and much more.

The company was established in August 1998 by David Sibley and Alina Sutherland. After taking redundancy from a large American corporation that manufactured electronic production equipment; the duo decided they too could run a

successful business and Kaisertech was born. Since its inception thirteen years ago, Eastleigh based Kaisertech has grown from strength to strength, securing strong business relationships with some of the world's leading players in the electronics assembly market.

Kaisertech is the leading distributor of electronic consumables and production equipment. The recognised and respected supplier boasts the largest selection of high quality equipment for fume extraction, rework, soldering, hot bar bonding and many more. Kaisertech's product



competitors is its industry leading product knowledge. The close links with manufactures ensures Kaisertech always provides the perfect solution for every client, making the company much more than just a distributor. The company's dedicated cliental includes; British Aerospace, Nokia, Sony, Bombardier and TRW. With an already established cliental, Kaisertech is looking to expand into an array of different markets – particularly the Box Build and Automotive markets.

Kaisertech has expanded in the last four months, taking on new members of staff and growing in popularity. Surprising and impressive considering the gloomy statistics on the news; Kaisertech has noted a 4% growth on last year and a 16% growth this time last year. In order to continue organically growing in this way, Kaisertech is launching new divisions and focusing on the industrial sector to grow and transform the business.

For more information on Kaisertech, iFlex and other products;
Tel: 02380 650 065
Email: sales@kaisertech.co.uk
Web: www.kaisertech.co.uk



Sourcing its expert products from all over the world, Kaisertech provides its clients with everything they need for electronics assembly – including equipment from the bench to the valuable machines. The company has forged strong business relationships and agreements with suppliers all over the world; Kaisertech helps develop these product ranges, aimed at its customers in the Printed Circuit Board assembly market.

What sets Kaisertech apart from its

Kaisertech, in conjunction with Hios, is currently experiencing phenomenal interest from automotive and box build industries in its electric torque screw drivers. Hios was the first company to introduce the high end, high quality drivers into the UK market. Boasting the lowest speeds and highest accuracy on the market, these revolutionary torque drivers are perfect for the automotive, box build, P.C.B. and electronics industries. A second popular product is the iFlex; the brand new product, recently launched with the help of Assembleon. Visit Kaisertech's website for more information.



Glass and Glazing News

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Elegant stable door option

Distinction Doors has launched what it calls an 'elegant yet affordable' kit option for stable doors. The Nan Ya Stable Door blank has been adapted from the Cottage Stable Door, to provide a purpose-built stable door that is completely sealed and weatherproof. The blank comes furnished with Winkhaus locks and door roller latch, and a rack bolt to join two halves. The rebate between the halves is formed by two Exitex double door centre seals and rain deflectors.



Dave Gomersall, Distinction Doors' commercial director said, "Stable doors may be a niche market, but an important one as home owners either replace ugly PVC doors for something traditional, or replace cold and drafty timber doors with something modern and energy efficient – yet appropriate.

"We worked extremely closely with Nan Ya to make sure the final product was perfect for the UK market. Further more, it is also available in white, red, blue, green, black, gold oak and rosewood."

Tel: 08452 000 816

Rescue it with Bond It

New to Bond Its range is the super stretch and wrap Rescue Tape which is the ultimate multi-purpose repair tape! Self-fusing this miraculous tape will fix anything from leaking hose pipes, plumbing repairs, insulate electrical cables, protect against corrosion, waterproof, seal connections and fittings, the list is endless. Used in the building, plumbing, automotive, marine, agricultural industries as well as in the military, Silicone Rescue Tape resists fuels, oil, acids, solvents, salt water, road salt and UV rays. Available in



6 colours - black, blue, yellow, red, white and clear - the tape is simply stretched and wrapped for a permanent seal. Easy to use, with outstanding performance, the tape is pressure sensitive up to 8 Bar, resists 260°C and insulates 8,000 volts, ideal to keep in a tool box for emergency repairs! Counter top display units, pos and dvd available for stockists. Visit www.rescuetape.co.uk for full demonstration or contact Bond It direct on 01422 315300 for further information.



Tel: 01422 315 300
E: sales@bond-it.co.uk
W: www.bond-it.co.uk

Sue Clews Managing Partner at Lettergold Water Treatment Solutions says private label is no longer a poor relation to the big brands.

Part L of the building regulations and BS7593:2006 requires system cleaning and protecting with a Buildcert Inhibitor. This is critical to the performance of today's high efficiency boilers. Commissioning the system correctly maintains the design specification and the energy efficiency of the system.



Buildcert inhibitor formulation contains numerous ingredients and includes more than three corrosion inhibitors. The product has been developed over many years working with industry leaders. One ingredient that we do leave out however is costly marketing hype! Private Label is no longer the poor relation to the big brands. So in a time of recession it makes sense to buy wisely and give a Buildcert private label a try.

Think about how many bottles you buy per year and multiply that by the saving that could otherwise stay in your pocket! Look for the Buildcert logo and be confident that you are using a great product and complying with the building regulations.

A new study shows that people like private-label brands as much as, if not more, than their brand name counterparts. A supermarket that specializes in private label products, recently commissioned Manchester Metropolitan University to conduct independent research. The study revealed that 91% of private-label products were just as good as the big brands, and 27% even rated them as significantly better than the brand name goods.

Lettergold is the leading manufacturer of private label central heating chemical treatment; check out www.buildcert.com and follow the link to Chemical Inhibitor Approval Scheme (CIAS) where you can view the list of approved inhibitors, the majority of which are private label.

Don't be fooled that private label is inferior - we exceed the same performance standard that the market leaders set their stall by. Our

Tel 01638 666 888

£6.5m investment in Stirling manufacturing

SUPERGLASS, a leading independent manufacturer of glass fibre insulation solutions, has announced that it will commence a £6.5 million capital expenditure programme at its Stirling manufacturing plant in March with completion scheduled for March 2013. The investment will substantially improve the operating efficiency of the plant and increase production capacity. It involves phased upgrades and modifications to existing machinery in seven different process areas and, once fully implemented, has the potential to deliver aggregate annual operating cost savings of up to £3.6 million. The expenditure will also improve product quality, increase production capacity and increase product compression. The funding for the capital investment programme was obtained following the completion of £8 million equity fundraising and a capital restructuring, which reduced bank debt to £5.1 million.

Tel: 01786 451 170



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At Superglass we fully recognise our responsibility toward minimising our environmental impact. Our product range is designed to help you achieve this common goal when used as a thermal, acoustic and sustainable construction product.

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Full range of plumbing solutions available - see our new handy sized catalogue for details

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A UK Manufacturer



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SHOWER PUMP SELECTOR

Pump Type:	4 - 30	4 - 50	4 - 60
Product Code	Si	Si	Si
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4-6 showers		●	
6-8 Showers			●
Shower with body jets	●		
Boost whole house	●	●	●
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So, from selecting to installing, if you require help or advice visit the new website today.

www.grundfoswatermill.co.uk
Tel: 0845 2000 912

Give the home a split personality

Creating a zoned heating system in any home is easy and affordable using the new generation of electronic heating programmers, says Timeguard, with options for independent control of up to four separate zones for heating and hot water.



The latest Building Regulations Part L1 specify that in new houses with a total heated living space area of over 150 metres², the heating circuit must be split into two, fully-controlled, separate zones along with the fully-controlled hot water zone.

Timeguard's Programastat multi-channel programmers are suitable for pump- or gravity-fed systems; offer the option of having different programs for weekdays and weekends, as well as standard features such as automatic summer/winter change, boost buttons and LEDs giving a clear indication of status at any time.

Tel: 02084 508 944



Designs for the 21st Century

It is with great pleasure that Tradex News dedicate the prestigious and highly impressive 'Company of the Month' feature to Dolman Products. Since their inauguration in 2010, the company have designed and manufactured the Cobra Plug & Socket which has taken huge strides in revolutionising the electrical components industry.

The Cobra Plug & Socket was created by inventor, designer and 3D model designer William Dolman out of the sheer frustration at watching his mother struggle to remove a plug from a socket in her home. William quickly realised that in order to overcome this

recurring issue, something easier and safer to use was required.

William said, "It was very frustrating and I instantly began designing what is now the Cobra Plug & Socket. It is unique and I am extremely proud of creating such an innovative product."

After putting many hours into the Cobra design, William decided on taking it to BBC's Dragon's Den seeking further investment. William said, "They thought that it was well engineered, thought through, looked great and very innovative but after much

consideration I felt that it was in my best interest to go alone."

There are several key factors that make the Cobra Plug & Socket unique in comparison with a British Standard 13 amp plug (BS 1363). The Cobra Plug, named due to its flexible movement like a cobra, is very easy to locate as it guides itself into the socket. It also only takes a limited push/pull to engage or disengage the plug head from the socket.

William explained, "After a range of strenuous tests the Cobra Plug is said to use less than 1/3 of the



energy used when plugging in and pulling out a standard plug. It is also proven that my plug can be pulled out using one single finger."

"Another advantage of the Cobra is that it is inherently very safe. One strong pull on the cord simply disengages it and switches the socket off; therefore it is not possible to push things into a live contact. When no plug is in contact, no electrical current is passing through making the Cobra Plug & Socket child friendly as well as cost effective."

2012 is set to be a massive year for Dolman Products as William is very keen on improving and adding to his existing portfolio of unique products. William said, "I gained a lot of interest from exhibiting at the Grand Designs Show last October and I will be attending again this year. When potential customers tell you that you have a wonderful product that is simple, effective and practical, it really makes you want to keep presenting new ideas and products to them."

For further information please don't hesitate to:
Tel: 07979323803
Visit: www.DolmanCobra.com
Email: williamdolamn@btinternet.com

Vending News

Siemens Financial Services scoops the NIVO Service Supplier of the Year award for the third year in succession.

NIVO, the National Independent Vending Operators' association, has awarded Siemens Financial Services (SFS) its NIVO Service Supplier of the Year accolade once again. SFS has over 40 years' track record in servicing the vending industry, and has been working with NIVO's members since the organisation's foundation in 1988.



With a dedicated field sales team supporting the individual NIVO members, ranging from the smallest local dealers up to the largest independent operators, SFS has an in-depth understanding of NIVO members' specific requirements. This is demonstrated by SFS' ability to provide excellent customer service, as well as innovative and competitive financing solutions to the vending sector.

Kevin Reed, National Sales Manager Vending, SFS, commented: "In trying economic times, service differentiation is key. By continuing to invest in professional internal support staff and experienced field sales support, we help operators create tailor-made products and services to match the evolving needs of their customers. We are very honoured to be granted the award three times in a row, which is not only a reward for our efforts, but also a great recognition of our reliability and consistent quality of service. I am particularly proud of my team who are driven, committed and determined to make things happen. In my role at Siemens I have the opportunity to work closely with the whole of the vending industry and it is a real pleasure to work and be associated with such a fantastic community. We thank NIVO and its members for their appreciation of our work."

Tel: 01753 434 046



Have control over it...

The launch of the Audit Station™ in 2010 created a new niche in the vending market for Blackpool based Sell-A-Vend. With 45 years in the 'previously enjoyed' vending machine market and over 150 years of combined experience in the field, they are well placed to offer the expertise, service and support the PPE industry needs to create an audit and control solution for their clients.

With a secure website and tried and tested telemetry, live data from machine usage is transmitted instantly giving up to the minute activity from every Audit Station™. Emails to indicate low stock levels and machine breakdown ensures that faults are rectified and the vendor is restocked in the shortest time possible.

"We chose the American USI spiral vendor as our preferred machine" says Sell-A-Vend sales director Bryan Simpson "it has been tried and tested in the PPE and tool industry in the whole of the USA and is a solid, reliable and proven vending machine". Apart from 24/7 PPE for the workforce, the constant audit trail combats misuse of PPE and theft; cards can also be programmed so that the correct PPE is distributed to the correct personnel. As a result, savings for the client are guaranteed.

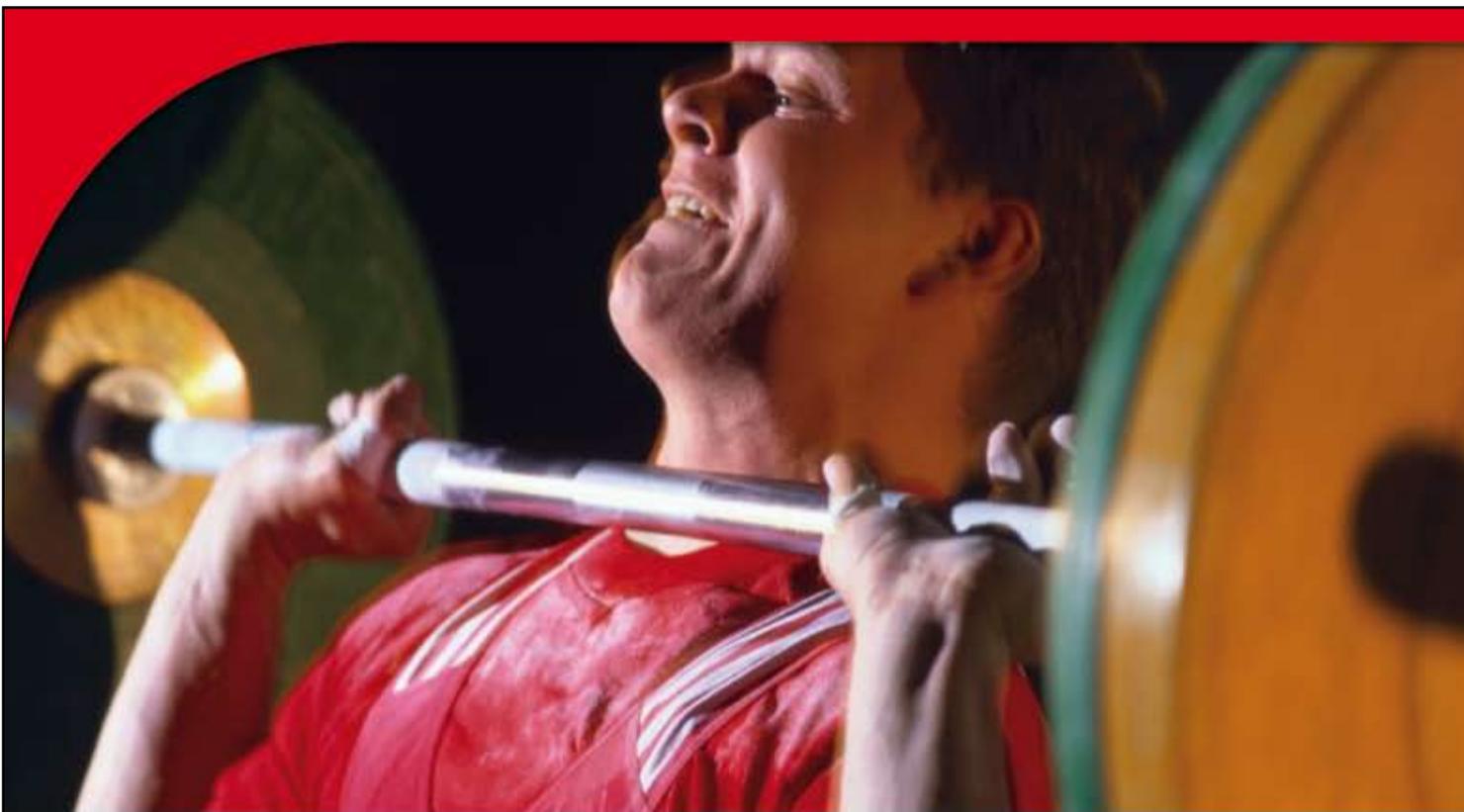
PPE and Tool vending are two of the many potential uses for the Audit Station™. Please contact us for more information.

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without **control**



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replacements, low cost 3 phase and single phase solutions and independently proven energy optimising technology for both 3 phase and single. With the most comprehensive range available from a single manufacturer from 4A-3000A, why not put Fairford in control of your application?



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Innovation in Soft Start Technology

Bifold Releases Direct Mount NAMUR Solutions

Bifold Group introduces their range of direct mount solenoid valves, manifold and accessories for general valve actuator applications. These valves are available in 3/2 or 5/2 5/3 port configurations.



Compact in its design, the solenoid valve features a NAMUR mounting pattern according to VDI/VDE 3845 designed to mount to any NAMUR valve actuator thus reducing actuator response times, space requirements and also negating the need for a back plate. Installation costs are lower as the need for tubing, fittings, brackets and assembly labour are greatly reduced. All mounting screws and seals are included with the valve.

What differentiates the Bifold design to any other on the market is the unique patented mounting/spacer block which is free to rotate through 360°. This feature avoids the solenoid housing from coming into contact with the switch box and ensures the Filter Regulator remains upright at all times.

This range of products also includes the manifold option which incorporates the NAMUR interface kit based on the market leading 'AXIS'® system, allowing the direct mounting of Filter Regulators, Check Valves, Flow Control Valves, Pressure Relief Valves and Manual Valves etc.

Our system will accommodate all valve actuators in any orientation = NO RESTRICTIONS.

The unique multifunction rotating system includes inlet/exhaust Flow Control Valve and High Flow Quick Exhaust Valve and optional fully rotational Filter Regulator.

This robust design is manufactured from 316L stainless steel with an operating temperature range of -60°C to +180°C and worldwide approvals Ex d, Ex ia, Ex emb and explosion proof. This product range is available with the widest range of override options including (Auto Reset, Spring Return Manual Override, Stayput Manual Override, Manual Reset, Tamperproof Manual Latch and Latch Energised).

All our FP Solenoid valve assemblies have SIL 3 third party certification to IEC 61508.

For innovative and reliable valve solutions, visit our website www.bifold.co.uk where more detailed information and a PDF brochure, may be downloaded.

Wheel Lubrication

MicroPoly Lube Arcs from MicroPoly Europe are designed to lubricate wheel flanges, reducing wear and thereby saving time, money and lowering health and safety risks.

The company says rigorous testing has shown that wheel flange wear on overhead cranes is reduced when MicroPoly Lube Arcs are fitted. Once fitted, they require little maintenance.



MicroPoly Lubricant is a mixture of polymers, oils and selective additives that creates a solid lubricant with an oil-filled, porous structure. The oil migrates by capillary action to the MicroPoly surface and provides lubrication by transferring oil to any surface that comes in contact with the MicroPoly. Since it also acts as a sponge, any excess oil is reabsorbed which prevents dripping.

Tel: 0151 494 1643

Intelligent Testing

Best Practice UK is extremely pleased to dedicate the widely respected and industry recognised 'Commitment to Excellence - New Year Profile' to Zwick Roell. This feature is awarded to the business that shows the most enthusiasm and dedication in providing a range of innovative products united with an outstanding customer orientated service. Zwick's hard work is being celebrated with this accolade in recognition of its industry leading standards of work.

German company Zwick Roell have gained an enviable reputation for outstanding technical expertise, innovation, quality and reliability across the materials and component testing industry, in the decades since its inception in the early 1850's. The past 160 years has seen Zwick rise to the top and establish themselves as the world leaders in the design, manufacture and provision of technical advice in materials and component testing equipment, which has been highlighted by the €150 million turnover achieved in 2010.

The family owned company provides a 'one stop shop' for materials and component testing equipment, used in over 30 industrial sectors and academia. Zwick supplies everything from a simple hardness testing machine, through to a fully automated materials testing cell. Famed for its intuitive software and the

most comprehensive range of testing products in the world, Zwick is constantly developing revolutionary products to add to the already impressive product portfolio. Zwick offers tailor-made solutions for even the most demanding research, development and quality assurance in industries that have been known to include automotive, aerospace, metals, plastics, textiles, medical, building materials, academia and food & packaging. The company is committed to putting its clients and their unique needs first, every time. Alan Thomas, Marketing Manager, at Zwick Roell said;

"We aim to be able to satisfy any mechanical testing requirement from hardness and impact to static and dynamic applications. We also claim to have the only intuitive and intelligent testing machines and software in the component testing industry. Unlike other software programs, testXpert® provides a uniform operating platform for all testing applications."

Customer service and quality assurance are high on the agenda of Zwick Roell, with the company's "Made in Germany" quality standard being ISO 9001 certified. All its products are fully compliant with the EC Machinery Directive and all other registered guidelines, permitting Zwick to label their testing machines as CE certified. Alan Thomas added,

"With our products being fully certified across the board we are able and happy to work closely with all our customers in order to determine the best solution required for their needs. We aim to create bespoke solutions if required and are yet to fail in finding a solution for any materials or component testing procedure."

Zwick has recently launched several "very exciting products into a very buoyant market". The company has recently introduced the world's biggest pendulum impact testing machine at the hugely impressive capacity of 50,000 Joules and a 2000kN screw-driven universal testing machine which is a world first. Robotic test specimen handling has been incorporated into many elements of the company's testing facilities for a number of years - with over 400 automated systems sold world-wide.

Zwick is committed to offering intuitive software to assist the machine operator, allowing the user to proceed safely through the test set up and on to the initiation and provision of detailed test results. The company is delighted to offer the widest and most comprehensive range of testing products in the world.

Priding itself on providing unbiased advice regarding the optimum choice of testing equipment, Zwick Roell has the ability to



perform pre-tests free of charge to confirm the correct equipment selection prior to order placement. Zwick Roell regularly exhibits products at high calibre exhibitions and shows in the UK and Ireland, where it provides an opportunity to meet up with existing and prospective customers.

For more information about Zwick Roell products and comprehensive advice regarding your testing application, don't hesitate to call +44 (0)1568 615201, attend any of the above exhibitions or visit www.zwick.co.uk



Company of the Month - Kitchen Storage Solutions

No electrics, no gas struts... no hassle!

It is with particular pleasure that Tradex News dedicate the prestigious and highly impressive 'Company of the Month' feature to The S-Box. Since their inauguration, The S-Box has created a collection of ground-breaking products unique to the kitchen industry.



The S-Box, now a sub-division of UK leading shop fitters Cardinal Group, was created in 2007 by David Walker, out of sheer frustration at the amount of unused space in his kitchen surfaces and cupboards. He teamed up with Peter Brook in 2008 and the two inventors worked on the best way to utilise this space "from the top downwards" and completed designing and lodging the full patent for what is now known as...The S-Box™. The S-Box is a brand-new pioneering concept that is perfectly suited for every kitchen. This revolutionary appliance is very simple to operate and ingeniously creates additional space in the surface of a desired worktop. Essentially, The S-Box



maximises 'dead' space towards the rear of any work surface whilst adding value and innovation to each kitchen. The S-Box™ has, on occasions, been labelled as the most innovative development in the kitchen industry since the soft-close drawer and is set to become the next 'must have' accessory in every household. Co-inventor Peter Brook commented, "We have provided a never-before-seen product that is not only innovative but cost effective. There is no equal to our patent protected product on the market and in the field of pop-up storage, we therefore have the edge. More importantly we have effectively invented the vertical drawer!" The range of FIRA -certified kinetic storage boxes include the TV-Box, Knife-Box, Spice-Box, Power-Box, Key-Box, iDock-Box and iPad-Box. Peter said, "Our collection varies from unique culinary products to techno' products. The latest product is the iPad-Box. This pop-up box is a specially designed docking station that holds an iPad unit. We have designed this in order to keep up with technological advances."

Peter and David are looking to further enhance their 'clever' collection with what they describe as the 'ultimate chef centre'. This new range will be great for a kitchen island and is set to include space for culinary essentials such as scales, a timer and

measuring spoons. Peter said, "The Chef Centre will have space for everything you need to create a professional kitchen environment."

2012 is set to be a huge year for The S-Box as they are looking to expand further a field. Peter explained, "We have set a three-phased plan. Initially we are working in the UK but very soon we want to move into Europe (Holland, Belgium, Sweden, Norway, Denmark), using it as a stepping stone to swiftly move across the waters to the USA and Canada. Demand in all these territories is rising quickly"

"It has been a very difficult period over the last few years, as an inventor, due to the economic crisis. Between myself and David, we have received no help via banks or government funding and have got to where we are through sheer determination and hard-work. I am extremely happy with where we are right now and look forward to branding our novel and useful product across the world", Peter concluded.

**For further information please don't hesitate to:
Tel: 08454 868 000
Visit: www.the-sbox.com**



New combined form, roughness and twist measurement system

The new, highly innovative Hommel Etamic Roundscan range is available exclusively in the UK and Ireland from Metrology Direct. It meets market demand for a combined form, roughness and twist measurement system. The slightest deviation in the form and surface roughness of a machined part from its design parameters can significantly affect performance. The sub-micron measurements that can be undertaken with Roundscan will provide information on the quality of the part and the overall quality of production process, allowing improvements to be made.



Roundscan is designed for fast and accurate measurement of a diverse range of parts from small intricate through to large components up to 100kg in weight. Highly precise measurement of form and roughness requires a measuring system with a high resolution and maximum accuracy of all axes. Roundscan's rotary measuring table is on an air bearing, running on a wear free cushion of air, providing a high roundness accuracy of 20 nanometres.

Tel: 01452 725 241

Hydrotechnik UK Ltd

Hydrotechnik provides measurement and test equipment for Hydraulic, Process, Offshore and Municipal markets; the company's principal measuring parameters are flow, pressure, temperature, level, displacement and force. Information is provided for the customer in a number of ways to suit their needs – visually, transmitted signals, hand held dataloggers or as part of a larger system to use the measured information to control machine or component operations.



Established by current Managing Director Richard Price in 1990, Hydrotechnik has cemented its enviable reputation as a secure and successful company. With this in mind then, it is no real surprise that Hydrotechnik has an equally as desirable client; with customers including major OEM's, end users and a sub distributor/reseller network within the UK. This reputation for excellence is not simply restricted to the UK; an impressive 30% of the company's business is now from exports to over 40 countries.

Hydrotechnik is constantly looking for new and innovative products to provide solutions for its clients. The company is delighted to announce the release of a number of new flow-metering solutions from its subsidiary, Flowtechnik. This is an extension of the already thriving Ovalgear, Magnetic Inductive, Ultrasonic and Variable area flow-meter options. The company is also looking forward to the exciting launch of new Radar Level Probe, Liquid Dosing and Liquid Density Meters, set to be released in 2012. The Nottingham based company is hoping this new and expanded catalogue, due out in 2012, will help to accurately showcase the much increased portfolio and product offering. Hydrotechnik is hoping to build its own brand of low cost OEM measurement sensors and instrumentation as well as increasing its in house design, calibration, repair and assembly services.

There have been a number high profile changes to Hydrotechnik in recent times. The filtration division of Hydrotechnik, Filtertechnik, split apart in January 2011 and now operate as a separate limited company. This allows each company now to focus successfully on individually growing onwards in to 2012 and beyond. Hydrotechnik's success can be cited to the high quality measurement solutions offered; in many cases, the company's products are unrivalled in quality, innovation and design. Offering some of the best stock holding in the field, high levels of customers' sales and technical support; it really is no surprise Hydrotechnik is an industry leader in its field.

For more information on Hydrotechnik or Flowtechnik products;
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Porter's
Preserves

Porter's Preserves is a home-based business in Knaresborough, North Yorkshire who take great pride in their work and products. Their handmade preserves contain all natural ingredients and a large proportion of their apples and pears are home-grown. All their preserves contain only fresh fruit, fresh vegetables, sugar, herbs and spices with absolutely NO artificial additives, colours, flavourings or preservatives.



Porter's Preserves' discerning customers are always looking for something different and a bit special and not just traditional jams, preserves and chutneys which is why we developed a range of unique and unusual recipes to tantalise and titillate your tastebuds! They are proud of their flavours such as Eccentric Lime Curd with Vanilla, Lime & Basil and Fiery Butternut & Cracked with Black Pepper which have become best sellers. Indeed, the Eccentric Lime Curd won a 'Highly Commended' award. Even more recently, they fended off major commercial competition and over 450 other entries to become runner-up in deliciouslyyorkshire's sweet preserve of the year award with their amazing Blue Poppy Seed and Rhubarb Relish - something they are justifiably proud of.

To find out more about their products and new flavours please get in touch:

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Food Processing Solutions Ltd



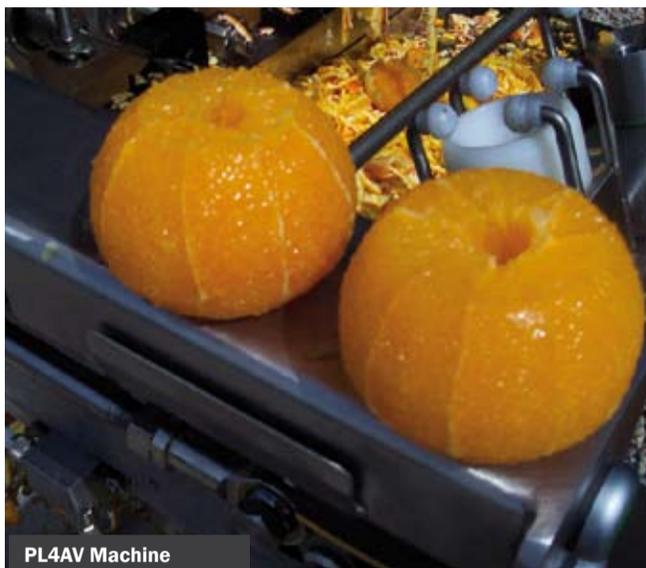
At Prima Food Processing Solutions Ltd, we specialise in equipment for the 'fresh preparation' of fruit, salad and vegetables in the growing 'fresh cut industry'. We listen to the particular production constraints that some companies have, investing time to work in parallel with the client and understand their true needs. This enables us to arrive at the best possible solution and provide the most suitable equipment from our UK and European manufacturers with technical support of spares and engineering.

We have recently joined forces with PND, a fruit processing machinery manufacturer based in Naples, Italy, who have over a decade of experience in the agro industrial sector. Together, we are working to introduce PND to the UK market while helping commercial processors in the country, and this is proving to be a successful venture already.

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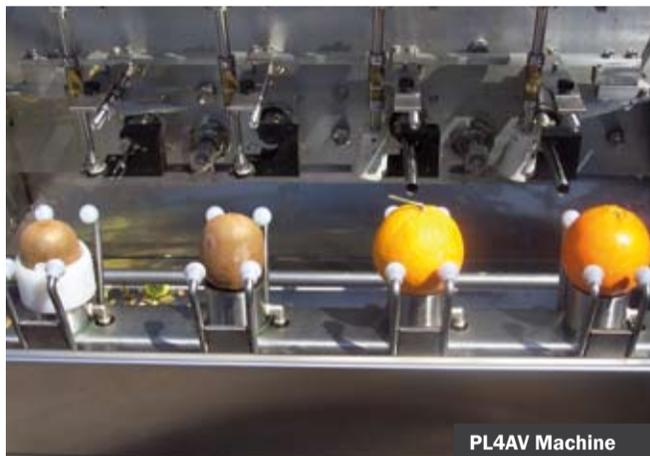


PL4AV Machine

Some of the equipment includes:

Mod. PL Range: Peeling, Coring and Cutting Machine for apples, pears, oranges, kiwis and round fruits.

These machines have a structure in stainless steel and/or food-approved material. Components are easily interchangeable because they are produced to one design



PL4AV Machine

on NC-machine. All parts in touch with the fruit are suitable for hygienic and alimentary purposes. The range includes the PL8, PL6, PL4, PL4AV and PL2AV.

Mod. PL2D: Peeling and Coring Machine for melon and pineapple



PL2D Machine

The PL2D is manually fed and works for outer peeling all fruits, even if they are not calibrated or have irregular shape. To increase the production, the new system allows the peeling on a head while the other one is loaded. To make the processing easier, and for better hygiene and fruit maintenance, the machine is equipped with an ejector that discharges the fruit directly onto the belt.

Mod. SCMA: Slicing and Dicing Machine for melon and pineapple

The SCMA is an automatic machine where the operator only has to load peeled half fruits on a conveyer belt. The machine is composed of two cutting stations; the first one is a cutting group like a guillotine to cut fruits horizontally, and the



SCMA Machine

second is a cutting group with circle blades to cut fruits in slices.

Mod. SS8: Fruit and Vegetable Coring and Cutting Machine in sticks, slices and segments

The machine processes different fruit and vegetables, for instance pepper, potatoes, and zucchinis, in various forms, from sticks to slices and segments which can be different sizes.

Prima FPS Ltd has recently located to a business unit where stocks of consumable and spare parts are available for the machines sold by us. These items are being increased in quantity and numbers to assist with the UK supply and with the idea of delivering next day if required.

Our aim is to build confidence with our clients, to discuss their requirements with our own staff and arrange back up spares to their own on site stock, either with regular deliveries by our own transport or courier/contract delivery services. Our parts and service facility can be arranged through our office where we will arrange to meet the dates and times requested.



SS8 Machine

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£200K order for UPM at PPMA Show

UPM conveyors solved a problem in feeding two different types of vegetables and fruit to a multihead weigher by incorporating two elevators into one support frame with each fed via a vibratory feeder into the stainless steel receiving hoppers achieving a total throughput of 1,900kg per hour.



As a result the customer visited the PPMA Show and confirmed an order with UPM for a further ten systems totalling circa £200K.

Quick access for belt cleaning is achieved by sliding the in feed top plate and hopper section out so releasing tension on the belt allowing very easy and simple entry to the belt for full pressure wash down.

As the product may be acidic stainless steel grade 316 is used for the support frame and High Molecular Weight Polyethylene (HMWPE) for the side members with a border flex PU belt ensuring product is totally contained in each pocket for transfer to the multihead weigher at a discharge height of 3,600mm and a speed range of 5-35m/minute is delivered via a variable speed control. All functions including the vibratory feeders are interfaced to the multi head weigher via an HMI Touch Screen Control proving very user friendly.

Roy Fowler of UPM expressed his satisfaction with the organisation and quality of visitors to the exhibition to the extent of signing up for 2012 and claimed to be the market leader for product handling solutions endorsed by the Queens Award for Innovation.

Contact: Roy Fowler
Tel: 01753 548 801
Web: www.upmconveyors.co.uk

Flexibility of modular range offers customers choice of specification

Gainsborough Engineering's range of Vertical Form Fill & Seal machines is based on a modular concept in which the frame size is determined by the bag size; the optional components are then selected by the user enabling him to achieve maximum flexibility in his choice of machine requirements to match his specific needs.



Gainsborough's range of machines, from the highly competitively priced GV2K1 to the Heavy Industrial GV5, produce 'Flat Bag' widths ranging from 50mm to 600mm; this, combined with the flexibility of bag length, can provide the customer with an answer to all his packaging needs. A recent revamp now sees all machines with 'Direct' drives quickening the draw time and throughput speeds. Each machine model can be offered in either non-food or pharmaceutical build quality. We also offer three sizes of Four Corner Seal machines based on the GV2K2, GV2K3 & GV4.

Further flexibility within the range enables the user to specify the type of drive, pneumatics, plc and electronics through to the type of feed interface i.e. auger feed, multi head weigher, in-line vibratory tray feeds, robotics etc. "Block Bottom attachments, Valve Applicators, Gas Flushing, Carry Handles, Tear Strips and a choice of Printers are just a small example as to what we are able to offer," points out Gainsborough Engineering.

Contact details:
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Email: sales@gains-eng.co.uk

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To find out more visit www.xylem.com



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Learn more about the possibilities at xylem.com.

Triple Decker From UPM

UPM Conveyors have established preferred supplier status to Finlay's Fresh Produce who were the first suppliers of Fairtrade vegetables into the UK. Roger Broughton Group Engineering Manager states UPM were selected due to their ability to offer bespoke solutions to product handling in Kenya where trouble free operation and zero maintenance are priorities.

UPM were able to offer a solution to Finlay's application based on a triple decker belt conveyor to allow four operators per side to transfer product from the lower conveyor to fill boxes on the middle conveyor with empty boxes being transferred on the top roller conveyor at a rate of 2,000 kilos per hour.

Finlay's, established in 1750, has a substantial horticultural business which is involved in the growing, processing, packaging, marketing and distribution of cut flowers and premium prepared fresh produce, supplying several leading UK retailers. The company has major farming interests in Kenya, South Africa and China and is the largest vertically integrated added value horticultural producer and exporter of fresh produce and flowers from Africa to the EU. Finlay's produced over 165 million packs of vegetables for the UK retail market in 2010 amounting to 29 million kilos of the freshest vegetables.



The UPM philosophy is simple and based on working in partnership with people, sharing their knowledge and experience gained over 37 years, with UPM accepting total responsibility for turn key projects operating to the agreed specification and to the customer's satisfaction which is the result of a Performance Guarantee allowing peace of mind.

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Get the tube to secure your supplies



Bell Packaging has extended its range of standard sized locking ends. The design allows tubes to be locked securely. Available in round, square, rectangular and oval shapes, the tubes vary in size from 48mm x 48mm, up to a maximum 85mm x 85mm. With minimum order quantities of 2'500 packs, they provide an economic solution with no tooling or origination costs. The end caps can be coloured and hangers added if required.

In bulk production, the tubing is supplied flat packed making shipping and storage very economic. Assembly is simple by pressing the Jetran tubes into required shape and inserting the end caps, the locking lugs locate into recesses in the Jetran tube. This makes the ends very difficult to remove and customers products are suspended in a secure location.

For more information or samples, please contact the marketing team on the below number.



Tel: 01582 459 292

Make like Marilyn and dry your clothes in style

We're all familiar with the striking and now infamous image of Marilyn Monroe standing on a subway train in 'The Seven Year Itch' with her white dress billowing up in the draught from a passing train. While this might not seem like the stereotypical business epiphany it was all one entrepreneur needed to kick start his company. Irish businessman Daniel Bradfield is set to revolutionise the way homeowners up and down the country dry their clothes, and its all thanks to the blonde actress.

The Marilyn is an electrically operated air dryer which can dry laundry on a clotheshorse indoors in as little as 5 hours – for less than 5p. The clothes drying unit was recently showcased at the Ideal



Homes Christmas Show at London's Earls Court and was met with an astounding response. For a product that was initially never going to be taken to market, has been met with hundreds of orders.



Marilyn is a slim, lightweight and easy to store device, designed to sit under any indoor clothes horse. The dryer uses just 25 watts of electricity; the six fans use cold air, ensuring that all fabric types can be dried without any damage to your clothes and without creating any condensation.

Generated through what Daniel refers to as "real social media, by the people who've been impressed

with the product when they've seen it, and passed the word on to others." With the UK's unpredictable weather, it is not always possible or practical to dry clothes outside; and with electricity bills on the up it is not always affordable to use tumble dryers. The Marilyn is the perfect solution.

For more information contact Daniel Bradfield on 00353 866 087 471

Take to the floor with stylish new coordinating ranges

With the demand for fully coordinated wall and floor combinations increasing and following the successful launches of a number of wall tile ranges during 2010, British Ceramic Tile is pleased to announce that a selection of in-house manufactured floor tiles are also now in production



The new floor tiles offer a collection of versatile, hard-wearing, design-led options and are available in 333x333mm. They can be used in a range of both contract and retail environments from kitchens, reception areas, bathrooms and conservatories.

The latest additions have a stronger body, improved glazes and increased PEI ratings compared to the previous in-house manufactured products.

To co-ordinate with the recently launched Dorchester collection there will be a new Travertine, Onyx white, Calacatta and Carrara in a gloss finish.

The new Nero Black floor tile is shown below right with Dorchester Carrara in a classical chequered combination, showing there is clearly no need to limit their use into simply kitchen and bathroom areas.



The Elgin Cappuccino cream matches the current wall products and will also complement the beige mosaic as shown in the image.

The Brighton White and Willow Light floors both have linear effects complementing their corresponding wall tiles, and offering 2 new popular white options, one on gloss and one with a matt finish.

The light colour palette and commercial designs provide a versatile collection which will work across a wide range of products.

The Terracotta floor has the finished look of authentic aged terracotta. The natural tones will provide a warm ambience to any kitchen or conservatory.

The Salisbury floor has been designed as part of a range which is now available to all markets, and co-ordinates with all five colourways of the Salisbury wall tile collection.

The new floor tiles have been produced under the ISO9001 and ISO14001 management systems, reaching international quality and environmental standards respectively. Durable, stain and chemical resistant, the tiles have also been rated between 3 & 4 by the Porcelain Enamel Institute (PEI), measuring the wear and resistance of glazed tile surfaces.



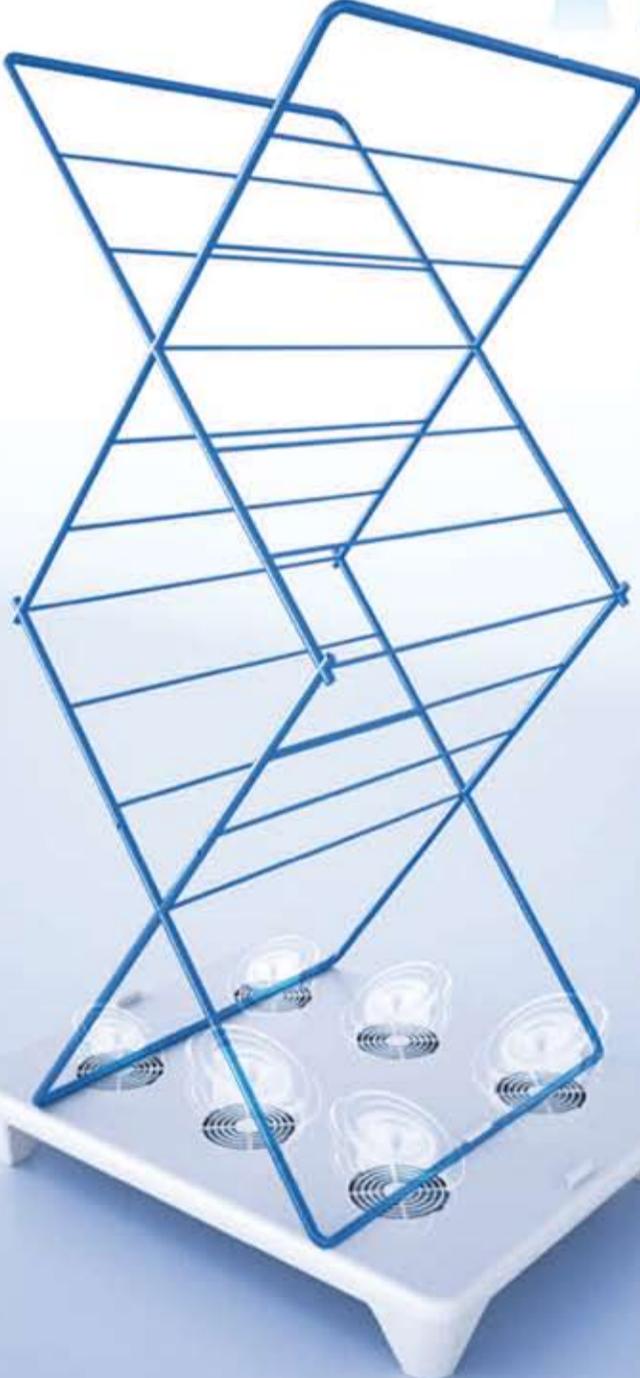
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New DALI multi-sensor

Prolojik has added another DALI sensor to its range of networked open DALI devices. The PS532 series multi-sensor has been designed to complement the PL range of lighting control modules and DALI controllers. It comprises an occupancy sensor, light level sensor and active infra-red receiver.



The sensor has been designed for luminaire mounting and with a depth of only 15mm it is suitable for recess mounting into a large variety of fittings.

It supports both IEC standards 62386-102 and NEMA standard NS243-2004 and can be addressed via infra-red control without the need for randomisation or setting of DIP switches.

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Nu-era Lighting

Nu-era lighting is an independently owned and directed business, providing a comprehensive range of industrial and commercial luminaires to suit a variety of applications. This is complimented by a full in-house emergency conversion facility led by our dedicated and experienced emergency lighting specialists.

All of our products are exclusively distributed through an extensive national network of electrical wholesalers, which are in turn supported by our large stock of complete products dispatched from our premises in Essex, with a majority of products supplied on a next day delivery basis.

We focus on offering an extremely cost effective solution without sacrificing quality or service. To this end we pride ourselves in offering a range which represents the following principles:

- Utilising only quality branded components sourced from recognised suppliers such as Venture and Tridonic
- Able to re-work or convert any existing installation with a twelve month warranty thereafter to all such works
- Same day delivery or collection readily available on both luminaires and conversion facility
- Comprehensive technical support



Nu-era Lighting Ltd
Tel: 01376 515 937
Fax: 01376 515 926
sales@nueralighting.com



Lighting and Interiors

Swan LED Desk Lamp wins 2011 "iF" Design Gold Award in Frankfurt with its elegant appearance and innovative user-orientation design which reduces eye-strain. The design allows users to adjust the lamp brightness with a simple contact memory button, boasting a colour rendering index above Ra80 to reflect natural colours of different objects. Its patented "V-CUT filter" makes for a warm, anti glare, daylight colour temperature of 6500K ideal for reading and 1300 Lux at 35cm from desk for more detailed work. Swan desk lamps feature wide luminous range, long life span, UV free output and mercury-free production that conforms to current energy efficient and eco-friendly market trends, which played no small part in the winning of the "iF" design award.



www.barryperrin.com
Tel: 01992 611 415

Retaining core family values



Tradex News is particularly proud to present Tudor Kitchens and Bathrooms with the impressive and industry recognised 'Company of the Month' feature. Since their inauguration 24 years ago, Tudor have become a well established and successful retailer of high quality kitchens, bathrooms, bedrooms and all accompanying accessories.

Tudor Kitchens is a family run, husband and wife partnership, established in 1988 that design, create and install a wonderful array of kitchens, bathrooms and bedrooms. They abide by a set of core family values and place great pride and importance on creating and maintaining personal relationships with



to create bespoke designs based on customers' inspirations and lifestyle. Following this briefing we will go away to build and install exactly what the customer requires, all in approximately three working weeks.

"Our talented staff have imaginative use of space, stylish designs and ingenious solutions that will make the final result as individual as the customer."

After recently completing an entire overhaul of their office facility, showroom and website, along with being appointed as a master partner to NEFF UK, 2012 is set to be another huge year for Steve and Jo. They are continuously looking to promote and upgrade their business and have started with the recent acquisition of a new Mercedes vehicle in order to give a more professional outlook of Tudor.

"Above all the other recent changes our main focus for the forthcoming months remains on capitalising on our working display partnership with NEFF. We will be able to show our clients a full working kitchen, for example, before purchase and show them exactly what we can offer. Working with NEFF has given Tudor great kudos and we are hoping that with such a prestigious partner we will attract even more custom."

For further information please:
Tel: 0121 354 7979
Visit: www.tudorkitchens.co.uk
Email: info@tudorkitchens.co.uk

Kitchen News



clients, staff and suppliers alike.

Co-Owner of the Sutton Coldfield, West Midlands based company, Steve Brooks explained, "Between me and my Wife Jo, we have nearly 50-years of expertise in the industry. Over the years we have used this knowledge to acquire high calibre staff, create a sophisticated infrastructure, provide a flawless service and offer a comprehensive product range. We have come to understand that complete customer satisfaction is the key to success and this is something that we have always and will continue guarantee."

Tudor are experts in creating something with a personal and unique touch. Steve said, "We prefer to talk to our customers not talk at them. We will take each enquiry and arrange a briefing with the client, where we listen to each individual idea and attempt



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Email: matt@millstonekitchens.co.uk

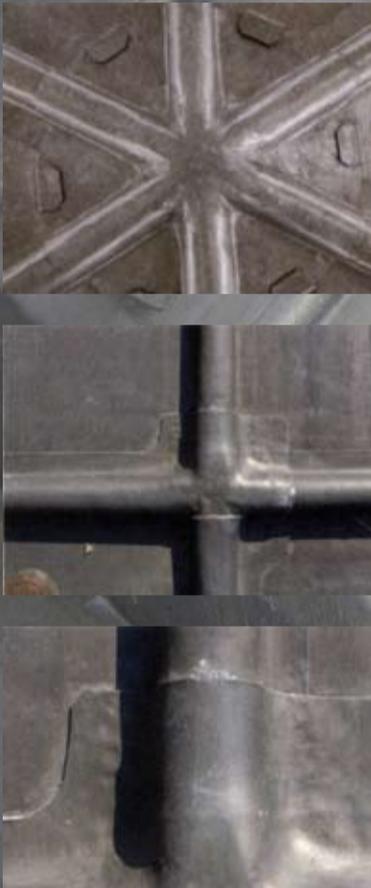
When is a guarantee no guarantee at all?

Quite simply, when the installing contractor is no longer around when a problem occurs with their "guaranteed" work. Of course, they may just refuse to return to site – after all, they've been paid for the work, why should they care? They may even have gone out of business (how good is their guarantee then?) – and just how good was the "guaranteed" workmanship in the first place? That's why the 25 Year Guarantee from a member of the Lead Contractors Association (LCA) is different.

- The LCA Members 25 Year Guarantee Scheme has been running since 1999, now covering projects worth a cumulative £4.5M
- LCA Members were the first in construction to give such a long guarantee – that's how confident they are in the quality of their work
- The scheme is supported by all of the major lead sheet manufacturers, providing an effective labour and materials warranty
- Every project registered is vetted on completion on site by an experienced member of the LCA Council (who checks your installer's leadwork?)
- The work must conform to the BS6915 Code of Practice. Non-conforming details must be rectified before the installation is approved
- Relevant documents, including a technical inspection report, are filed with the LCA Secretariat
- If a problem occurs within the Guarantee Period, the LCA contacts the original installer to return to site to investigate
- It doesn't matter if the original installer is no longer trading, no longer a member of the LCA or otherwise unable (or just unwilling) to return to site, because in that case another LCA member is instructed to investigate
- If the problem is confirmed as being covered by the Guarantee Scheme, remedial works are carried out without further expense to the client
- All costs are covered by a separate Trust Fund which was set up and funded collectively by LCA members and ringfenced from other day to day LCA activities
- The Trust Fund is insurance backed and underwritten through Lloyds of London to provide cover of up to £250,000 per project

The LCA Members' 25 Year Guarantee Scheme
A Guarantee that means what it says – 25 years' peace of mind for your client, GUARANTEED!

ALL LEADWORKERS ARE NOT THE SAME



IF YOU DON'T SEE THE LOGO

Properly formed crown capping, a complicated detail, neatly bossed and correctly clipped to prevent wind lift, with expansion gaps to allow natural thermal movement. Carried out by a LCA member, vetted and approved.

YOU DON'T SEE THE SPECIALIST

Similar but less complex detail: neatly bossed and looks OK to the untrained eye, however...

...closer inspection shows the capping soldered to the rolls, probably intended to prevent wind lift but only succeeding in restricting the natural thermal movement of the sheet, which will ultimately cause failure and water penetration.



Lead Contractors Association
01342 317888
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www.lca.gb.com

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T-T Enviro's range of Separators

T-T Enviro, a relatively young division of T-T, is already proving a great success, with its wide range of separators, mixers and heavy duty chopper pumps for Agricultural and Industrial applications including Bio-gas applications.



Our portfolio includes 2.2kW up to 18.5kW electric submersible, long shaft, vertical and horizontal drywell pumps. The range also features the high performance PTO driven range of high head umbilical type transfer pumps, boasting a unique gearbox capable of different input shaft configurations, making it ideal for PTO or engine driven applications without the need to change the gearbox.

T-T's screw press separators are popular for solid/liquid separation, including cattle and pig slurry, vegetable waste, abattoirs and Bio-gas industry. These separators are available in two sizes with four screen options of 0.25mm up to 1mm for each size and have outputs of 4 – 56m³/hr dependant upon screen size and type of material to be separated. Each separator features an in-line planetary gearbox, cast iron body and treated stainless steel rotary double-helix screw inside an engineered wedge-wire screen filter.

Submersible mixers are available from 0.75kW up to 18.5kW, with options on mounting arrangements, and are used for mixing and homogenizing processes. The range consists of both stainless steel and cast iron options, and feature stainless steel propellers with self-cleaning profile.

T-T can offer further assistance with bespoke design, control panels and after sales support to suit specific requirements.

www.ttpumps.com
Tel: 01630 647 200

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THE ROAD AHEAD IS CRYSTAL CLEAR
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- Improved Vision & Safety

VisorKleen is supplied in a pocket sized bottle with a washable microfibre cloth

SHOW OFFER
A FREE refill VisorKleen with every purchase!!

Tradex News is incredibly proud to award the highly prestigious and much contested 'Company of the Month' profile to Screen-Kleen Ltd. This is in recognition of its rising position at the top of the screen cleaning sector.

Keeping your hand held device or other electronic display in showroom condition can be difficult. But Touchscreenkleen, the brand new screen cleaning formula from Screen-Kleen, makes it a whole lot easier. The screen cleaning solution has been formulated to specifically deal with the daily grime that builds up on the screens of tablet computers, smartphones and satnavs, but it works equally well on all types of electronic display from plasma TVs to laptop computers. It is even effective on glass table tops and mirrors, and is brilliant and safe for children to use on their portable games devices.

The unique formulation has been achieved without the use of harsh solvents or abrasive ingredients so that it is inherently safe for you, your device and the environment. The solution is anti-bacterial, anti-static, smear-free, and non-solvent.

You only ever need one squirt of the solution making it incredibly economical. Touchscreenkleen is supplied in two sizes: TK100 (15ml), ideal for cleaning glasses or your phone, and TK200 (50ml), which is perfect for keeping in the home or the office. Both of these products are sized so that they can be carried through airport security, so it is the ideal cleaning system for the regular traveller. Both Touchscreenkleen products are supplied with an ultrasoft microfibre cloth that is fully machine washable and delivers superb cleaning performance, when compared to screen wipes or other screen cleaning systems.

A recent addition to the Screen Kleen range is VisorKleen. Including all of the original features from the Touchscreenkleen product whilst adding advanced technology which has been tailored specifically to the needs of the target market, such as anti-fogging, VisorKleen is a brand new product for the Motorcyclist and ensures that the road ahead is always clear! This new product is a heavy duty visor and helmet cleaner and is particularly useful to carry in the toolbox for when motor cyclists are out on the road and the helmet gets "bugged-up" with dead insects, or coated in traffic film or if condensation fog starts to limit vision. Experienced bikers will appreciate that nothing is worse than a smeared visor with the sun or oncoming vehicle headlights breaking up their vision, but just one squirt of VisorKleen onto the cloth and it will remove the debris, leaving the helmet smear free.



VisorKleen has an effective anti-condensation action which eliminates all but the very worst fogging caused by relative humidity versus air temperature. Anything that helps to reduce the effects of fogging is of course a great safety aid. Anti-fogging is of particular value to people who wear spectacles as even when they do have a pin lock type visor, their spectacles can still suffer with condensation. New VisorKleen is great for the maintenance of visors and helmets as it is anti bacterial and leaves absolutely no residues like some products do. Many people use general products including household cleansers on their visor but this risks getting a rainbow effect – but with VisorKleen you will get a smear free visor every time.

Screen-Kleen has a good relationship with exhibitions and trade shows, often launching its products at such events. Shows that the company always attend include Ideal Home, Gadget Show, and Motorcycle Show. Screen-Kleen plan to visit the same shows again this year, as well as investigate new exhibitions at which they can showcase their amazing products. Screen-Kleen is constantly working on new products and ranges; please keep checking the website to be kept up to date.

For more information visit www.screen-kleen.com

Giftware|Homeware|Textiles

It is with particular pleasure that Tradex News dedicates the prestigious and highly sought after 'Company of the Month' profile to Ulster Weavers. Since their inauguration many decades ago, Ulster Weavers have continued to supply a wonderful array of high quality home fashion products, all coupled with a flawless customer orientated service.

The Ulster Weavers Company can trace their history back to the nineteenth century. The company was originally founded in 1880 but during the 1960's brought their years of textile expertise directly into the kitchen textile sector – specializing at first in Linen Tea Towels and after many years expanded their range to include all types of kitchen co-ordinates, bags and giftware.



The Ulster Weavers Home Fashions range includes many types of kitchen co-ordinates, bags and giftware but more recent times have seen the addition of items such as doorstops, mugs in a tin, shaped packable bags and cake tins. Ulster Weavers also offers a bespoke design service that gives customers the ability to transfer their own finished artwork and logo onto any product from the catalogue – creating a unique and exclusive product for their specific business.

Ulster Weavers Home Fashions is extremely proud to have recently been awarded a Royal Warrant for the supply of kitchen textiles to Her Majesty the Queen. Sheryl Sergant of Ulster Weavers commented, "Although we cater for the Queen, we guarantee that the same standard of care and attention is taken with each and every one of our products for each and every one of our clients."

As we all know, 2012 offers two of the biggest events in British history and as a business Ulster Weavers have ensured that customers are offered everything they need to maximise sales during this period. Having been appointed a licensee



by The London Organising Committee of the Olympic Games and Paralympic Games, to produce official London 2012 kitchen textiles, Ulster Weavers have created a diverse product range using both the bright and playful colours of the London 2012 palette and the more mature colours of The Olympic Museum Collection.

As well as the London 2012 Olympic and Paralympic Games, we are also celebrating the Diamond Jubilee of Queen Elizabeth II. As Royal Warrant holders Ulster Weavers are offering their customers a choice of two dazzling designs, ensuring their business has the diversity required to meet the desires of both traditional and contemporary customers.

Finally, Ulster Weavers is proud to announce a wonderful new design partner in Jan Constantine. Offering full product ranges in four stunning designs as well as three stylish bags, the Constantine Collection is designed for today, and reflects the great attention to style and good taste that has been lavished upon it.

For further information and/or view the Ulster Weavers product ranges please:
Tel: 02890 329 494
Visit: www.ulsterweavers.com/trade

'Passionate about safety'



this they have continued their rapid growth across Middle Eastern and North African countries including Qatar, Yemen, Libya, Angola, Algeria and Pakistan.

Co-Founder Pat McLoughlin said, "40% of our business is conducted internationally and we have a long pedigree and a history of long relationships with some of the worlds major blue chip companies."

British Safety Services was established in 1991 and since then has grown to become one of the UK's leading companies in the provision of worldwide health & safety training and consultancy. The Birmingham based company are accredited with a variety of internationally acclaimed awarding bodies including NEBOSH, CITB, CIEH and IOSH.

Since their formation nearly 21 years ago BSS have taken the industry by storm and have become the first NEBOSH accredited health & safety training provider to take the NEBOSH examinations, initially to the Sultanate of Oman in 1994. Since



Alongside being the first company to take NEBOSH abroad, BSS are also one of only six training and consultancy businesses allowed to deliver Construction Skills/CITB products globally. This shows how



far they have come since their formation and Pat said, "Have passport, will continue to travel. We are looking to consolidate overseas growth and persist with the approach that has seen us come this far."

The British Safety Service offers approximately 65 training courses, all of which are accredited and

examined to internationally accepted standards. So when comparing their service with competitors', ask them to put their results in writing, then compare prices and results. BSS look forward to hearing from you very soon!

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PLAZA SAFET FLOOR is a contemporary range of heavy-duty, slip-resistant (R12), vinyl flooring designed for use in typically wet areas, such as hospitals and commercial kitchens, and that consistently performs superbly well in loose, scuffing & stain.

PLAZA SAFET WOOD is a new and exclusive range of tough vinyl-clad flooring with an exceptionally realistic wood effect.

As well as being polycarbonate reinforced for strength to cope with all but the heaviest of traffic, the **PLAZA** range is also R12 tested for moisture usage.

So, for hard-wearing, low-maintenance, anti-slip flooring, call Jaymart on 01373 864926 or visit www.jaymart.co.uk

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SATRA TECHNOLOGY

Dickies in college

Workwear brand Dickies and Jewson Builders Merchants in Minehead have joined forces to supply professional quality workwear to the Construction and Motor Vehicle departments at Somerset College.

Jewson has been working with the college for over a year, with the branch representative, Ross Baker visiting the college on a regular basis. The company supplies materials, product details and advice.



The latest support has come in the form of discounted uniform and safety equipment. The motor vehicle students received overalls and black polo shirts, while students in construction have grey polo shirts and Dickies' workwear trousers. The clothing has both Dickies and Jewson logos.

Tel: 01761419419

Nation's property in safe hands with Evander

Evander Glazing and Locks was established in September 2009 following a hugely successful MBO from the HomeServe Group, by Managing Director Alan Horton and Commercial Director James Ong. Since then they have become one of the UK leaders in the provision of emergency response work for Glazing and Locks, across domestic and commercial properties in the UK.

The Norwich based company have 22 locations nationwide, including one in Belfast, Northern Ireland. Programme Director, Dave Ellis, said, "Our directly employed workforce is our biggest asset, all of which are CRB checked. With a 300-strong engineering workforce and a centrally operated contact centre at our headquarters, we are able to operate an efficient 24/7 service."

Due to their extensive branch network, they are able to offer impressive response capabilities across all business streams and more recent times have seen Evander take advantage and move into new areas. They have recently started working in the direct to consumer market, a first for the company, and are now able to offer the same fast, reliable and professional service direct to the customer, opening new avenues and creating more revenue.

Evander are also the largest provider of emergency glazing and lock services for the UK insurance industry and additionally work with the commercial/ FM & Social Housing sectors. They work with a vast array of FM and well-known high street

businesses, and had a huge impact in supporting their commercial clients after the riots in August. Due to their 2-hour response service, they were instrumental in providing the services needed to get the affected premises operational quickly and efficiently.

Dave Ellis said, "We pride our business on five essential values. These are helpfulness, professionalism, consistency, innovativeness and trustworthiness. These are the key principles that draw us apart from the rest in the industry."



Following the successful roll out of the response business stream, Evander have also expanded their network of home-based PDA deployed engineers in order to abide by the company values. These engineers do not have any scheduled work given to them in advance, therefore making them deployable for any and every emergency call-out. Dave added, "The future is simple. We are looking to further expand in all aspects of Evander but

especially our reactive response service. We are increasing our investment in our PDA and deployment technologies, which will ensure that we are able to get one of our highly trained engineers on site as quickly as possible."

For more information about Evander Glazing and Locks please call 0845 155 2999 or simply visit www.evander.com



Company of the Month - Stone and Brick Facing

Leaving no stone unturned in your search for quality cladding

It is with great pleasure that Tradex News honour the prestigious and highly impressive 'Company of the Month' profile to Fernhill Stone Ltd. This is awarded in recognition of their quality product, service and unwavering commitment to the customer.



Fernhill Stone supply over 70 different types and textures of stone, all of which share the same key features of natural appearance, economical, ecological, durable, lightweight, and easy to install.

Fernhill Stone have pursued the highest standard of manufacture to closely match the natural stone environment. The result is a natural product produced using only the finest natural ingredients, therefore meaning the stone will age and react the same as natural stone. The products are cast in moulds using a unique technical process that replicates existing colours and textures with meticulous detail. Each colour and texture has its own blend of ingredients, including volcanic rock, lightweight aggregates and iron oxide pigments, producing the look and feel of natural Stone. Fernhill Stone will always endeavour to use specific types of stone for specific places, so that it ties in with the natural surroundings. The finished product is so versatile and quick to apply that it dramatically cuts down the costs of special foundations, time on labour and scaffolding hire, as well as special sills, roof and guttering overhangs associated with full thickness natural stone. All of Fernhill Stone's products are durable, colourfast, virtually maintenance-free and covered by the manufacturers' 30 year limited warranty.



Fernhill Stone sell their stone by the square metre and each metre contains the correct mix of stone to create the desired effect. Special 90 degree corners complete the effect of full thickness stone for edges and recesses into doors, windows and wall piers, and these are sold separately per linear metre. Sales representatives in each area will call on site to measure requirements and advise on the most appropriate stone and finishes to suit. Alternatively a client can submit an architect's drawings to the office for measurement.

The future is looking bright for Fernhill Stone. Recent UK contracts include the refit of over 150 Dominos stores, with more planned, as well as contracts with Wetherspoons. With a desire to break into every city in the UK you can be sure of finding examples of Fernhill's high quality stone cladding somewhere near you soon.

For more information;
Call: 0870 224 7201
Email: info@fernhillstone.com
Web: www.stonecladding.co.uk
Facebook: <http://www.facebook.com/FernhillStone.UK>



Distributors of quality stone and brick facing, Fernhill Stone have grown since their establishment in 1998 to become the market leaders in this field, with offices in Ireland, Scotland, Wales and England. Working in partnership with their customers to ensure the highest satisfaction no matter how big or small the job may be, whether it is a fireplace, a large housing development or even an ambitious renovation project, Fernhill Stone have the solution and the stone to suit you.

