

tradex

news

Tel: 0121 501 3961
www.tradexnews.co.uk
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SOCOMECS'S SMART POWER – ON TOUR!

The system provides future-proofing for mission critical power applications by ramping incremental power capacity – precisely when and where it is needed most.



The energy efficiency - verified by TÜV SÜD and Bureau Veritas - and scalability of the Socomec UPS systems within the Smart PowerPort help minimise Power Usage Efficiency (PuE) without high risk capital expenditure. Furthermore, the system is flexible in terms of both sizes and architecture. Supplying from 100 kW to 2.4 MW, the units are completely portable, enabling you to build a power support system that can evolve to meet a facility's changing needs.

The Smart PowerPort contains Socomec's highly efficient UPS devices, energy storage, input and output distribution panels, fire protection, access control, battery monitoring and a cooling system to ensure system stability and safe power distribution. The units are EN-1047 compliant, dust, fire, water and flood protected, and have thermal insulation of 0.42W/m2K. In addition, the solutions offer 33dB of acoustic insulation as standard. With 20 dB of electromagnetic protection to help overcome any unexpected electrical disturbances, continuous data access and uninterrupted system operation are guaranteed.

Join the Smart Power Tour on the London Stop - Socomec's London Headquarters - Central Court, 25 Southampton Buildings, WC2A 1AL - from 3pm until 7pm



on Monday 26th March - as the Smart PowerPort travels across Europe. An exciting opportunity to take an in-depth look at the unit and its components, but ultimately to understand how the system could benefit your organisation.

For further information on the Smart Power Tour please contact Claire Rainbow on 01285 863 300 or email info.ups.uk@socomec.com

Stunning custom packaging – first impression lasts

SAL Packaging brings together over two-decades of expertise in the design and manufacture of unique and stylish custom and bespoke packaging and paper products – used in industries ranging from fashion and jewellery to floristry and food.



The company – that has offices in the UK, Belgium and Asia – have a dedicated in-house team of consultants that work closely in partnership with all of their clients, from the initial briefing, sampling to full production with the additional option of warehousing and distribution. In essence, their dynamic infrastructure provides a seamless service from the early stages of design to delivery.

At SAL, the belief is that the use of custom and bespoke packaging is to enhance and emphasise the quality of the goods inside them. A well design packaging adds value to the product and is priceless. It is for this exact reason that SAL takes extra time, care and attention when creating custom and bespoke packaging for their clients.

For further information about SAL Packaging's custom and bespoke packaging facilities please don't hesitate to call 02088 885 265 or simply visit www.salpackaging.com



The Truckle Cheese Co

The Truckle Cheese Co is a family run business owned by Richard Callum, who has been in the dairy industry since he left school and Richard's passion is quality products, which are customer enjoy over and over again. We specialise in farmhouse truckles of cheeses including our Vintage Mature Cheddar, an amazing Blue Stilton which has won many awards and our most recent award winning Oak Smoked Cheddar, along with many other fantastic cheeses. Not forgetting our newly launched Revelation Cheddar (Mature Cheddar infused with a dark chocolate curl) which has been a great hit with our customers old and new. We also produce chutneys for cheeses and our Onion Marmalade which is a twice gold award winner at The Great Taste Awards is something to talk about, made to Richard's own recipe using fresh white onions and dark muscavardo sugar this is an incredible savory marmalade and is fantastic with a wide range of cheeses, meats (hot & cold) and to cook with. We have recently introduced to our range our Chilli & Pineapple chutney and our traditional Bretagne terrines which make great Christmas present ideas or to use as an item in our hamper range. Richard has an abundant of ideas to put into practice, two of which we hope to introduce next year which will be two new truckles all



going to plan, but these are a secret at the moment, so watch this space and we plan to have a new gadget being launched next year, which is currently in the design stages. In these apparent hard times we are working in, The Truckle Cheese Company has blossomed in the past 4 years and we are looking forward to 2012.

For more information or to view our full range visit us at www.trucklecheese.co.uk. Tel: 01223 234 740

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- Best value PVC doors on the market with 40 ranges to choose from.
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- 716mm x 496mm woodgrains including walnut, beech, maple, Lined oak, light oak, white ash and more only £6.95
- Designs include shaker, slab, cathedral and square.
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- Every component edged all around 1000 base = £22.95
- Full Range of sizes available
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- Best Priced Appliances in UK Guaranteed.
- Electric Fan Oven, Gas or Electric Hob, Stainless steel and Glass Chimney Extractor Only £199.
- Integrated Dishwashers 60cm or 45cm only £149.
- Stainless steel Sink and Tap sets.
- One and a Half Bowl Sink, Tap and Waste Only £49.
- Single Bowl Sink, Tap and Waste only £39
- Hinges, Best Prices In The Industry.
- Soft Closing Hinges Only 39p, 110 Degree Slide-on Hinges Only 14p, 165 Degree Clip-on Hinge Only 49p

Contact: Matt - 07792 107 775
 Email: matt@millstonekitchens.co.uk

Building News

British tile manufacturer showcases eco credentials

Leading UK tile manufacturer, British Ceramic Tile, will be exhibiting at Ecobuild (Stand no S316) for the first time in 2012.

Showcasing both their latest product ranges and their eco credentials, British Ceramic Tile are looking to increase awareness of the tile industry in Great Britain, which can offer less transport costs than sourcing from abroad, as well as highlighting how versatile ceramic tiles can be.

Currently 80% of the UK tile market is imported, which British Ceramic Tile are aiming to challenge with the introduction of new designs and tile sizes.

British Ceramic Tile is committed to sustainability and reducing its impact on the environment. It sources 85% of

its raw materials locally to the manufacturing facility in Devon and recycles everything where possible, including rainwater, back into the production process. Its efforts earned them ISO14001 accreditation in December 2008.

- An additional kiln was introduced in September 2011 to increase the factory capacity, but it has had no significant increase in CO2 Emissions, due to a change in working patterns where kilns can be placed in 'idle' mode when not in use.



- 100% of process waste tile material is recycled back into the tile body as pitcher (13% of tile body). British Ceramic Tile consumes more waste than they produce and are consistently reducing the waste tile stockpile.
- In 2011 approximately 14,500 tonnes of waste including tile waste, metal, cardboard and wood were recycled within the manufacturing facility.
- Since November 2011 British Ceramic Tile has been listed on Greenspec, the green building and sustainable construction website.
- In October 2011 British Ceramic Tile Ltd were awarded a Ceramic Industry Health & Safety PLEDGE Award for its Occupational Health & Safety Systems. This is an annual award presented by the British Ceramic Confederation (BCC) with support from the HSE and Unions.

The award gives recognition to the improvements made by British Ceramic Tile in the management of Health & Safety over the past two years, and together with accreditation

to the Health & Safety Standard OHSAS18001:2007 in February 2011 further demonstrates the company's commitment to Health & Safety.

Products on display at Ecobuild will include the recently launched Dorchester 30x60 and Brighton ranges, new Floor tiles and a selection of ranges from the Laura Ashley and Studio Conran collections as well as several other existing and popular ranges such as Dartmoor Naturals.

www.britishceramictile.com



British Ceramic Tile launches phase two of its award-winning website

British Ceramic Tile has launched phase two of its website www.britishceramictile.com to further enhance the online experience for both business customers and consumers alike.

The site, which won The Tile Association Award in 2010 for Best Website of the Year, now includes a product search facility providing customers with the opportunity to filter their tile selection by colour, finish, size and use as well as collection name.

The company has also introduced an 'inspiration' gallery to

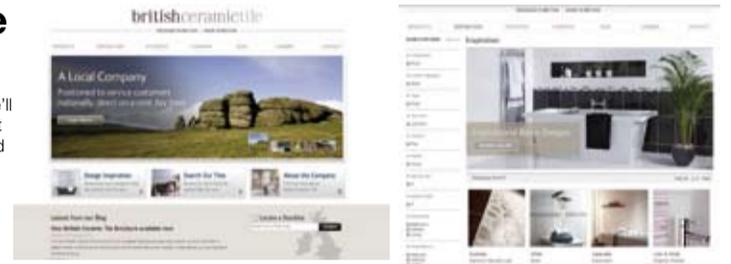
enable visitors to browse through a wide-range of lifestyle images for ideas and inspiration whether for the home or commercial projects, as well as a stockist search, which helps consumers locate their nearest retailer or DIY multiple by simply entering a postcode.

British Ceramic Tile's Chief Executive, Tony Taylor, says: "Although the company website already offers a sound mix of company information, as well as video content and a company blog, we wanted to add some new elements that increased the usability of the site and widened its appeal to consumers as well

as the trade.

As our product portfolio increases, we'll continue to develop the site to make it a one-stop shop for tile inspiration and advice."

A digital version of the new British Ceramic Tile brochure will also be available to view on the website. www.britishceramictile.com



Cheshire based T-T raise money for local children's charity!

Ever year T-T Pumps hold many charitable events to raise money for chosen charities which are close to their employees hearts.

This year Staffordshire based charity Arch were nominated by T-T staff and work has already started to ensure as much money as possible is raised to donate to this outstanding charity!

Arch is a registered charity offering support and advice to a range of people across Staffordshire and Cheshire. They work with people who are in housing need, families in need of support, victims and perpetrators of domestic violence and people seeking to return to education, training and employment.

Arch's main ambition is to be part of a future where people live happily and safely in their own homes; a future where people can reach their full potential in a thriving neighbourhood. Their contribution to this future is to provide their customers with great support services that are tailored to them being able to achieve their best and being happy and safe at home and, overall making a real difference in people's lives with the services they provide.



T-T has many more charitable events throughout the year including, coffee mornings, fancy dress days and quizzes and, hope to raise as much money as possible to support Arch in the future.

To find out more about Arch please contact Roy Elks on 01782 204 479 or e-mail fundraising@archnorthstaffs.org. uk and, to get in touch with T-T regarding their charitable work please contact Alexandra Eardley on 01630 647 200 or e-mail alex.eardley@ttpumps.com.

Pumping to a Hire Level!

T-T once again highlighted to the hire industry their diverse product range, whilst exhibiting for the second time at the Executive Hire Show, and were overwhelmed with the response they received.

As large stock holders of robust, powerful and reliable pumps, T-T can supply products for many applications including the hire industry and onward provision for water supply, effluent and waste pumping disposal and building/ construction site water removal.

With a wide range of products in our portfolio and a comprehensive stock including submersible drainage pumps, sump pumps, pond pumps, surface mounted pumps, fuel pumps, hoses and fittings, we will ensure products are dispatched in short lead times.

T-T is particularly proud of the quality of their products but still ensures they are the most value for money in the market, offering excellent prices and reliability throughout the diverse ranges.

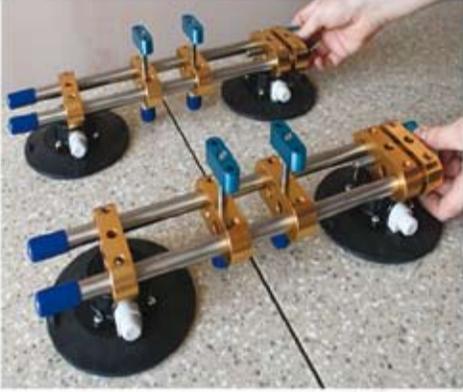
For a full product catalogue and trade prices please contact our sales team today on 01630 647 200!





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engraving and cutting



www.troteclaser.co.uk

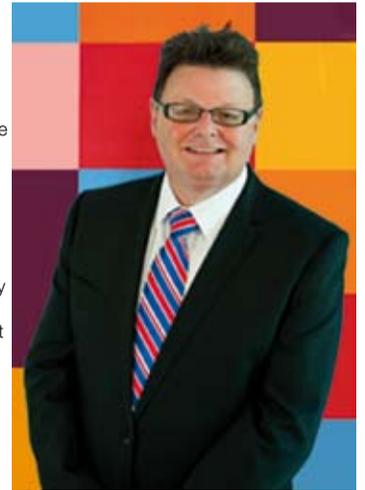
- Trotec specialise in a large range of complete mechanical engraving solutions for everything, from signmaking, graphic and label engraving and cutting, to industrial labelling and marking. → Designed and manufactured in our Washington factory, our engraving products are suitable for stand-alone marking of industrial components, engineered parts, labels, control panels and rating plates.
- Our in-house design and manufacture, allows us to provide expert consultation and customised machines for bespoke applications. Rotary cutter and diamond (scribing) systems are also available for indelible marking. → We are a leading European manufacturer of quality mechanical engraving systems and will work with customers to test and establish methods and techniques for specific production applications.



→ **Contact:** Telephone 0844 800 0020 **Email:** sales@troteclaser.co.uk

**Cleaning up
for charity**

In October, Bert Bourchier held a charity night at the Blundell's Golf Club that raised £3000. The proceeds were split between Whiston Hospital Children's Ward and Alderley Hospital ITU and High Dependency Ward, where the money was spent on Christmas presents for the children on Christmas morning. (Bourchier's own grandson spent time in the ward 18 months ago after an accident at home.)



Knowsley based Bourchier is also celebrating 25 years of success, and an award nomination for Business Process of the Year in the Knowsley Business Awards for his company B & B Hygiene. The 'Janitorial Supply House' offers a range of quality cleaning materials, disposable paper products, work wear, industrial cleaning equipment and services.

B & B Hygiene distributes products via its fleet of six vehicles and 25 staff including his two daughters. "We're one big happy family," says Bourchier, "Most of my staff have been here since the beginning."

2011/12 will see the opening of a satellite office in Swindon.

Tel: 0151 480 3773

**Innovative
design and
installation**



Specialising in the design and installation of innovative materials handling and storage products, Doity Engineering counts Revlok mezzanine floors and Tiger Rack hygienic racking and shelving amongst its portfolio.

A cost-effective way of creating extra storage and office space, Revlok bespoke mezzanine floors conveniently separate various business processes, and can also act as access platforms for servicing and repairs to plant and machinery. Revlok requires no nuts or bolts, relying instead on clipping parts into place and sliding secondary beams into position to create a strong rigid structure.

Used mainly in hospitals and laboratories, catering and food-related environments, Tiger Rack shelving and storage systems are easy-to-assemble modular racks made from easy-to-clean polypropylene.

Tel: 01706 646 971

New Corrosion Mapping Scanning solution



Introducing the Veo & Corrosion WheelProbe Scanning System. Building on the proven success of Corrosion WheelProbe, a new semi-automated solution for corrosion mapping applications has been developed by Sonatest Ltd – the Veo & Corrosion WheelProbe (CWP) Scanning System. The CWP Scanner is a new enhancement in response to clients' requests, providing an easier, semi-automated way of providing 100% coverage. The system as a whole consists of Veo 16:64, a phased array flaw detector, a 64 element Corrosion WheelProbe and a CWP scanner. The Corrosion WheelProbe is a tried and tested solution for corrosion mapping by many leading companies in the pipeline and oil & gas sectors, hence the development of this system.

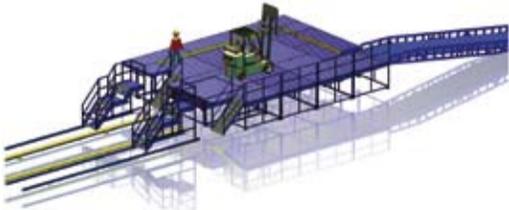
Contact details:
Tel: 01908 316 345

Modular docks

Midlands-based Chase Equipment designs and manufactures loading bay equipment. It ended last year by delivering a 9000kg capacity modular loading dock scheme to Warwick Chemicals.



The bespoke system is fitted with an electro-hydraulic dock leveller and marshalling area with access onto the modular dock by a static yard ramp. As part of the contract Chase Equipment fitted the dock scheme with 12m long safe access on both sides of the loading bay by means of a set of integrated rolling step units to allow safe working practices in securing a load. This was incorporated into the vehicle wheel guides and took into account the requirements of the articulated trailers in current operation.



The project reflects the company's ability to provide a tailored solution.

Tel: 019026 785 835

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www.troteclaser.co.uk

- Trotec produce a large range of high quality laser systems for every type of laser application, including engraving, laser cutting and laser marking on a wide range of components and materials. → In-house design and manufacture allows, us to provide expert consultation and customisation services for bespoke applications.
- Galvo Nd:YAG systems for fast and permanent marking of metals and some plastics. Flatbed CO2 systems for cutting and marking organic materials, such as wood, plastic and coated metals. Hybrid CO2 / Fiber systems are also available for multi - material marking over large areas. → We are a leading European manufacturer of quality laser systems and will work with clients to test and establish methods and techniques for specific production applications.



→ **Contact:** Telephone 0844 800 0020 Email: sales@troteclaser.co.uk

Inspirational ideas



The Giving & Living Show is the largest trade show in the South West, taking place at Westpoint near Exeter. This show is the first opening in the year where customers are able to acquire some of the most exciting and

innovative Gift & Home items available on today's ever competitive market – before your rivals and in perfect time for Valentines Day,

Mothers Day, Fathers Day and Easter. Customers are able to sample the best that there is to offer, from around 400 completely different suppliers – look, touch, try and get a real feel for each item that tickles your fancy.

Giving & Living has been intricately designed to offer something your everyone, whilst still remaining focused on a number of very specific sectors and niches. As said by many – 'Giving & Living is the perfect place to find those unusual but quality gifts that cannot be found elsewhere'.

www.givingliving.co.uk

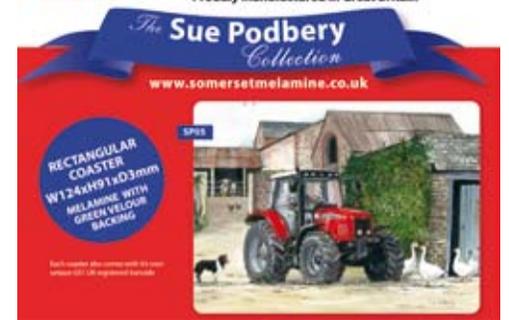
Somerset Melamine Ltd Somerset Melamine

Proudly Manufactured in Great Britain

Listed in the top 20 exhibitors at the Giving and Living Show, Somerset Melamine supply a wide range of melamine kitchen and tableware. With an impressive 40 years and more experience in the manufacture of melamine tableware, Somerset Melamine proudly manufacture all their products in Great Britain in their own workshop based in Wellington, Somerset.

Products produced and sold by Somerset Melamine include Coasters (in Rectangular, Round, and Square shapes), Table Mats & Serving Mats, Boards (Cheese, Chopping, Pastry, and Kitchen varieties) as well as Teapot & Casserole Stands.

Somerset Melamine also supply a wide range of melamine kitchen and tableware which includes designs exclusive to them. Located under the Collections tab on their website, these designs include Contemporary, Jayne Netley Meyhew, Sue Podbury, and Tangent Art designs. At present



the most popular range is the Michael Cooper Countryside Collection.

Further information on all the range, and pricing, can be found on the website. A full brochure, price list and complimentary samples can be supplied if required.

Tel: 01823 652 634
Web: www.somersetmelamine.co.uk

No Sheep Required 'Bespoke photographic Headboards'

Garden Art

At 'No-Sheep-Required' we produce and sell 'Bespoke/Individual' Headboards-Sofa Size Art and Garden Art and lots more..... Headboards are our main Product and the reason for Launching 'No Sheep Required'. Having decorated my daughters bedroom in an 'Andy Warhol' esq style, the room looked fab and funky, but the bed had a Laura Ashley headboard. Trauling the internet for a bespoke, funky headboard and not finding one, I designed one myself using a photograph of our daughter and our two cats, in whacky colours and an ornate edging, it was then made into a larger



available.

We wanted to help people create a home every bit as unique and as individual as the people who live in it. We would very much like to get-out-there and show people our products, as not been done before and are so fun for children and adults alike.

No Sheep Required also produce fantastic 'Garden Art' that is guaranteed to brighten up any 'hum-drum' courtyard or Garden. Turn your urban/rural wall space into your own art gallery using your favourite photograph of a person, place or time special to you. Or view No Sheep Required's vast Gallery on our website.

scale. The end result no longer lacked that longing for a fantastic individual bespoke headboard. We had it. When asked by friends and family where had we purchased it, so launched 'No Sheep Required'. They can be designed and produced from using a customers photograph or we have a gallery on our web-site to give people inspiration and to have art from places they only dream of to visit. We have a great Standard Range A cow, Graffiti, Surfboards, VW Camper van, Geography educational headboard with Landmark and Flag stickers



For more information
Tel: 01404 42668
or 07969 116580
www.nosheeprequired.com



Specialists in Indian furniture

Batik Indah are a family run business specialising in importing furniture, accessories and giftware from Indonesia and India. Launched in 1994 Batik Indah has grown rapidly to the point where they now supply retail outlets across the country as diverse as: furniture shops, gift shops, Department stores, garden centres and tourist attractions.



With bases in Java, Bali and Lombok Batik Indah are well placed to source the best furniture, accessories and giftware available in Indonesia. The range of furniture is made in Yogyakarta, Java by Mr Warjiyo who specialises in teak and mango furniture. This furniture is high quality, distinctive and affordable.

From Bali comes a wide range of floor standing lighting that is made by a number of families. The craftspeople use natural materials such as bamboo rattan and coconut husks to produce an elegant and classy range of lighting. Also from Bali comes an extensive range of hand carved mirrors in a natural finish and whitewashed.

Batik Indah's range of giftware is constantly evolving and new lines come in monthly. Wherever possible Batik Indah deal directly with cratsmen and women and not with large conglomerate businesses. this approach helps to put money directly into the local economy. It also helps to add variety to their ranges.

Batik Indah offer a very popular van sales service whereby they visit the retailer with a fully stocked van. Stock can be purchased there and then.

Why not check out their website and contact Andy for a van sales visit:
Tel. 01579 348 887
07841 743 310
Website www.batikindah.co.uk

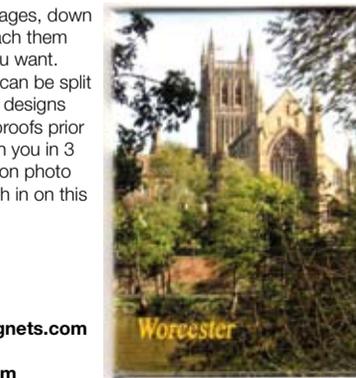


Custom Photo Magnets - Of your town !

Got a digital camera? Yes? Got a computer? Yes? OK.. we are off to a good start. Here's how it works. Wait for a sunny day (yes, we do have some) and get out and about taking pictures of your town or area. Don't ignore Churches, Gardens and Old buildings as for visitors these can be highlights of a visit. Then there is the surrounding countryside &/or seaside views.

All digital cameras have the quality resolution for what we need to turn your pictures into high quality fridge magnets...and we are not talking here about using plastic holders! We use metal in the production of our magnets. We can place your town name on the front of the magnet and perhaps your name on the reverse side of the magnet. Now that REALLY makes it your very own product! Once you have the images, down load them onto a computer and attach them to an email and tell us how many you want. Quanties start from 300 pieces and can be split over 3 images of 100 each or 1 of 2 designs or 300 of one. We send you paper proofs prior to printing. Your magnets will be with you in 3 weeks. Don't forget, well over a million photo magnets are sold every year .so cash in on this great souvenir product.

For a sample contact:
Custom Photo Magnets Ltd
Tel: 01628 622 059
Email: sales@custom-photo-magnets.com
Loads of information at:
www.custom-photo-magnets.com



Custom Photo Magnets Ltd



For a sample contact:
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Giving and Living Review - Top 20 Companies

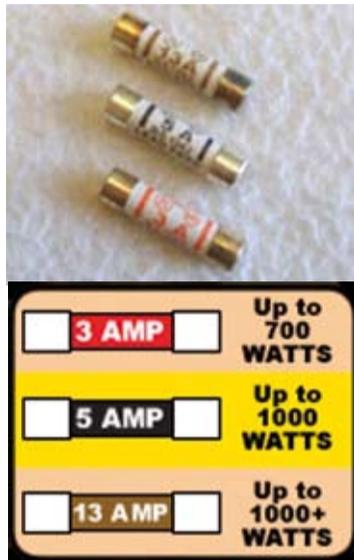
Let the FUSE be with you

Imagine the scenario.....

You are out on a job, fixing an electrical appliance, and suddenly the fuse blows. What do you do? You either rummage around in your tool box looking for a fuse, or you go out to your vehicle and find one. There is an easier way. The fuse-fob is a small key ring that houses the most frequently used fuses within it. All you have to do, is reach down to your waist and hey presto, you have your fuse.

A fuse-fob is exactly what it says, a fob for a fuse... well actually 3 fuses. The fob itself can house 3 fuses of your choice, ranging from 3 amp to 13 amp fuses. It comes with 1x 3AMP fuse, 1x 5AMP fuse and 1x 13AMP fuse as standard. It was designed primarily for the industries that use fuses on a day to day basis, such as electricians, handymen etc. In fact, anyone can use the fuse fob. Recently recognised as one of the top 20 exhibitors at Giving and Living, to request a free product sample;

Tel: 07867 804 234
Web: www.fuse-fob.com



Western Counties Wholesale

Celebrating its 21st year of trading in sunny Torquay, Western Counties Wholesale was again showing the very latest in affordable fashion jewellery and accessories.

The Company has a strong feel for the Coastal and Holiday influences its geographical position dictates, and presents a wide range of surf jewellery as well as a more "mainstream", "High Street" and "Special Occasion" theme to its jewellery selections.

Up to the minute styles of hair accessories, scarves and bags compliment the accessories range and with a children's and men's jewellery section, all tastes are catered for.

Western Counties are specialist importers from Indonesia of ethically traded jewellery, village produced in natural materials of wood, shell, leather, bone and bead, with many unique designs and display options available. Friendship bracelets and many surfing influenced designs



have proved especially popular now for many seasons.

Supplying both nationally and internationally to customers both large and small a friendly customer services team offers advice, speedy delivery and flexibility on pack sizes.

The Company boasts an extensive website with over 3000 images and an easy ordering facility. The website and range in the Cash & Carry is constantly updated to keep pace with the latest fashion trends throughout the year.

01803 316 100
www.westerncounties.co.uk

Only the finest in silver jewellery

Originally established in 1999, The Cats Whiskers is a UK specialist in silver jewellery. The company, who sell just about anything silver related, is a small family-run enclosure that boasts over 18 years of combined experience and expert knowledge in the retail sector, as well as 11 years in wholesaling.



resources by personally sourcing only the highest possible standard of silver, which encourages fair and ethical trading practices. They value their reputation for excellence in the quality of their jewellery and in the service provided to their clients.



The company possess a vast array of styles – both in plain silver jewellery and that set with cabochon and cut gemstones. The range includes; body jewellery, bracelets, chains, earrings, friendship

bracelets, fashion jewellery, hoops, necklaces, nose pins, novelty studs, pendants and rings.

To find out more about The Cats Whiskers, and to see their product range please visit www.cwsilver.co.uk or alternatively call 01935 424 743 where their super-friendly staff will be happy to help.



The Cats Whiskers take extra care in selecting their

Food and Drink Review

Ninety good reasons to celebrate

The company that has done more than any other to put Caribbean-food and drink on the main menu in Britain has 90 good reasons to celebrate in 2012.

Grace Foods UK is commemorating the 90th anniversary of the founding of its parent company, Jamaica-based GraceKennedy.



Celebrations will be held throughout the year to commemorate this milestone which not only honours the company's glorious past, but also paves the way for an equally exciting future.

That's why the theme of this commemorative year – Celebrating the Past, Embracing the World – is so appropriate.

And the values that have served the company so well for almost a century – honesty, integrity and



trust - still prevail today.

In the UK, Grace Foods is the number one name in Caribbean food and drink. The company supplies instantly recognisable, market-leading brands such as Nurishment, Encona Sauces, Grace and Dunn's River.

From hot pepper sauces to nutritionally-enriched milk, soft drinks, spices and condiments – Grace Foods UK not only offers you the very best quality, the company offers you more choice than anyone else.

The company's Caribbean food and drink products are going down a storm with shoppers, but Grace Foods UK has many more strings to its bow! The company also comprises Chadha Oriental Foods Limited, which has held a position at the centre of Oriental cuisine for more than 25 years, and Funnybones Foodservice the leading importer and distributor of multi-temperature American, Mexican, Mediterranean, Spanish and Cajun foods in the UK food and catering industries.

Nyree Chambers, Head of Marketing at Enco Products, the Grace Foods UK subsidiary, comments: "This is a very significant year for us, so much so that we have plans to hold major celebrations in Britain this year."

The company has already staged a commemorative service of thanksgiving, attended by many hundreds of people, at the New Testament Church of God, Wood Green, London, and a commemorative gala dinner will be held in May.

Grace Foods UK is also giving away thousands of £s worth of prizes in prize draws at www.grace90thanniversary.com.

Goodies to be won range from hampers full of great-tasting



Grace products to 90th anniversary memorabilia – and the even better news is that everyone who enters the prize draws could win flights for two to Jamaica.

GraceKennedy, now a global consumer group, was born from humble beginnings in Kingston, Jamaica, in 1922, when it was established by Dr John Grace, Fred W Kennedy and James Moss-Solomon Sr as a small trading company.

How times change! Today, it is one of the world's premier Caribbean food and drink companies, doing business in over 60 countries and bringing delicious, authentic food and drink to people throughout the Caribbean, North America, Canada and of course Europe.

Nyree Chambers added: "The origins of Caribbean food in the UK can be traced back across generations of Caribbean families who settled here decades ago.

"Today, Caribbean food is one of the fastest-growing sectors of the UK's vibrant ethnic food market, enjoyed by millions of people. We're really proud of the fact that no one knows more or is more passionate about Caribbean food and drink than us - and we intend to keep it that way for the next 90 years."

To read more about the exciting brands and what's in store this year, visit www.grace90thanniversary.com

For the love of tea

There are some wonderful purveyors of fine teas in Britain and with the arrival of a new range of teapots from Alison Appleton we can all idle away some moments by indulging in the time-honoured ritual of making a proper cup of tea.



Alison first showed her fascinating new collection of gorgeous gift packed teapots early this year at the Home Show, where she was honored as one of the top ten exhibitors.

The collection includes creations called Darcy, Woodland, Emperor's Bird, Golden Carp, and a classic white pot made from Blanc de Chine porcelain called Camellia, all designed to infuse your tea drinking experience with beauty and style. The earthy, solid, and uncompromising texture of black clay, the delicate, hand-painted or embossed new bone China and Blanc de Chine, combined with natural materials such as wood, create a fully functional collection of unique aesthetic quality.

Characterized by graceful curves and crafted from fine



materials, Alison's designs are genuine expressions of beauty, creativity, and the enjoyment of life.

Best of all they all come with stainless steel filters so you can treat yourself to the most exquisite loose-leaf teas easily. These pots are designed and lovingly created for you, using one of these pots will make you feel special and enable you enjoy a perfect cup of tea.

Stock will be available from early June.
Tel: 07941 601 626
Web: www.alisonappleton.com



HeadSprung

HeadSprung is an award-winning London-based design practice specialising in the design and manufacture of contemporary interior accessories, furniture and lighting. With a mission to make good design more visible and accessible to the masses we take everyday objects and inject them with fun, flair and utility to create products that marry function and beauty with a touch of character.

This is best exemplified by our range of coat racks, which include the Ribbon and the Scribble. Taking inspiration from the theme of functional art, both products offer a practical, family-friendly storage solution when in use, but they also make for beautiful, sculptural wall art when free from coats.

Other products in our range include magnetic noticeboards inspired by optical illusions and other graphical themes,



magazine racks that are minimal yet aesthetic, some clever new clock designs and the Oob doorstop/bookend which won the Grand Design award for best interior styling product, 2008.

New for April 2012 we will be introducing Orishe, a bone china vase made in Staffordshire and inspired by origami, the ancient Japanese art of paper folding. Later in the year our range will grow to include photoframes, lampshades and other homewares.

Web: www.headsprung.co.uk
Email: info@headsprung.co.uk
Tel: 07966 889 965

Room39

Room39 is a London based home decor company, producing design led collection of printed textile and 100% wool felted product. Our range currently consists of bedlinen, cushions and throws, our signature boldly coloured precision cut rugs, mats and self-adhesive headboards.

Room39 was launched in 2010 by designer Petra Green. After more than a decade spent designing lingerie for some of the biggest names on the High-street Petra felt it was time for a change: 'I wanted a challenge that would allow me to grow as a professional and to expand into other design areas whilst simultaneously feeding my growing appetite for all things interiors.'

Petra recognised a distinct gap in the soft furnishings market, seemingly dominated by gender orientated product offer. Room39 was born out of a very personal desire to promote a more democratic design that would appeal to men and women alike, regardless of age.

The juxtaposition of age-old craft and new technologies is responsible for an exciting wave of contemporary art and design. We at Room39 endeavour to create playful, functional items with a twist on tradition and a penchant for trompe d'oeil effects reflecting our light-hearted approach to designing.



Purvaai

Bring a bit of magical India into your home. The range of Indian handicrafts is as diverse as the sub-continent. Purvaai, which means "Winds from the East", was launched to create an awareness and appreciation of traditional Indian arts and crafts through beautiful and contemporary home décor.

Purvaai is promoted by three friends who attended business school together in India who found themselves by chance all based in the United Kingdom. The idea for the business was engendered as they decorated their own homes and kept looking to India for inspiration and unique home goods. The challenge was to use these wonderful handicrafts but in a contemporary setting, hence Purvaai's tagline



"Contemporary Tradition".

Purvaai debuted at Top Drawer/Home 2012 in January, where their collection of specially designed decorative soft furnishings was very well received.

On offer are decorative Cushions and Throws in a wide variety of natural fabrics like cotton, linen, mulberry and raw silk, embellished using traditional crafts such as Kantha embroidery, Appliqué, Tie & Dye, Batik, Mirror Work, Hand painting or 'Kalamkaari', Hand Block Printing and more.

The products are an esoteric blend of textures, colours and techniques, which, while inspired by and even made in the age-old ways, reflect a very modern design sensibility.

www.purvaai.co.uk
info@purvaai.co.uk
purvaaihomedecor.wordpress.com
www.facebook.com/purvaaihomedecor
07770 293 157



Central to the Room39 business ethos is to support small craft-based businesses, that manufacture in an ethical fashion using environmentally friendly materials and methods. All of Room39 products are manufactured in UK and the EU.

www.room39.co.uk
Email: info@room39.co.uk
Tel: 02081 239 395



Lindsey Lang Design Ltd

Kitchenware | Interior Accessories | Flooring and Wall Tiles

Lindsey's home-ware products are created with a playful use of colour, injecting bright, modern designs to delight and enhance any home, from the Kitchen to the lounge. Lindsey's home-ware products are created with a playful use of colour, injecting bright, modern designs to delight and enhance any home, from the Kitchen to the lounge.

Kitchenware
 Bold, colorful, graphic shapes are printed on crisp white cotton in combination with natural felt, to create Lindsey's designer ovenware range. The Kitchenware collection includes: tea towels, tea cosies, double-oven gloves, pot holders and hot handles.

Interior Accessories
 Lindsey's interior accessories compliment her kitchenware range beautifully. In this line you will find glossy ceramic trivets and cushions.



Hand-made Cement Tiles
 Lindsey has helped to revive the traditional process that has been used to create cement tiles for centuries. Commonly referred to as encaustic or inlaid tiles, this process has been widely used in various locations around the world including The Netherlands, France, Brazil and Cuba. Lindsey has taken a bold approach to this craft, showing a fresh perspective of striking graphic repeat patterns. These tiles are perfectly suitable for the bathroom, kitchen, hallway, or any interior wall or flooring.

For further information visit
www.lindseylang.co.uk or email
sales@lindseylang.co.uk

Obiko

Obiko is an ethically-minded British greeting card publisher which prides itself on quality and imaginative design.

Launching in January 2010 at the Top Drawer trade show in London, Obiko has rapidly built a following through supplying to independent shops, galleries, florists, hotels and high street stores across the UK.

Linda Williams, Obiko's founder and designer, is inspired by patterns and line drawings which she brings to life with a palette of colour and vibrancy. Linda has found that as the business has evolved so too has her style - "I'm working on a collage project at present so expect to see some of this work later this year" she reports.

Each of Obiko's 18 ranges has its own unique design and feel; the ever-popular Seagull sites range comprises of landmarks around South East England and beyond and is distinctly recognisable by a motif of three gliding seagulls. Among Obiko's newer designs are the much loved Albert and Florence - period characters with a contemporary twist and Messages with roses - a selection of greetings accompanied by quirky bird characters.

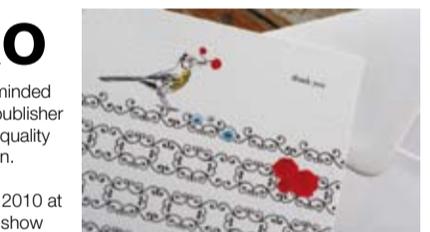
With more beautiful Obiko artwork making its way onto notecards and this year's launch of four new ranges, it's certainly an exciting time for Obiko.

The 125mm square cards are printed in the UK on a luxury soft white uncoated 300gsm board and arrive cellophane-wrapped with a matching bespoke envelope.

Obiko is a design company based in Hastings. It was launched in January 2010 and currently designs fresh, high-quality greeting cards.

Obiko contact details
 Proprietor: Linda Williams

Mob: 0799 059 2808
Email: info@obiko.co.uk
Website: www.obiko.co.uk



Company of the Month - Jewellery

Curteis Jewellery Be Sure

Tradex News is particularly delighted to present Curteis Limited with the prestigious and highly impressive 'Company of the Month' feature. Since its inauguration in 1976, the Shropshire-based company has been designing and manufacturing a vast array of quality jewellery products including chain, handmade necklaces & bracelets, earrings, lockets and much more.

Curteis Limited is a family-run company that has over 30-years of jewellery design and manufacturing experience and over the years has assembled a highly knowledgeable team of forward-thinking in-house staff in order to create some of

the UK's most distinguished and unique jewellery products.

Curteis has recently launched a brand-new service called 'Curteis Creates'. This service is where fellow jewellery designers instruct Curteis to manufacture their jewellery products for them. Recent months has seen this service become very popular amongst many other designers, as not only are they getting their desired products but it also allows them to be continuously involved throughout the entire process.

Margaret Roberts of Curteis Limited

commented: "Here at Curteis we have very high values. We always listen to our customers' requirements, as we believe that this is the best way to gain and retain clientele."

"We also take huge pride in our customer service and the collective knowledge throughout the team; we believe that this is one of the factors that set us apart from our competitors."

2012 is set to be a big year for Curteis as they are looking to further expand the services they offer along with their product range. Margaret added: "This year will also see the

launch of our brand-new mobile website, so people will now be able to browse and buy on the move. Keeping up with the times is very important to us. This will be followed by our new revamped website and a 350 page catalogue."

Curteis Limited has some great selling points to shout out about – a 'no minimum order' service as well as a lifetime manufacturing defect guarantee – so if you are interested in chain or handmade jewellery and want to qualify for free postage why not **visit: www.curteis.com, otherwise call 0800 1956 711**



Company of the Month - Food Products

Squisitezza - chocolate for the connoisseur

Tradex news is very excited to feature La Sagra as their 'Company of the Month'. This highly impressive accolade is presented to the company that has, time and time again, delivered a range of products of exceptional quality coupled with an impressive customer focused service.

La Sagra is a company that is highly influenced by the very best of Italy and the many harvest festivals celebrated throughout the country. These harvest festivals are called Sagra, and they celebrate the harvest of fruits, wine, olives or any food that is particular to their area. You can find a Sagra celebration somewhere in Italy on almost every weekend of the year, bringing people together to dance and to feast.

The dream of the company La Sagra grew from embracing these wonderful events while living in Italy, enjoying their culture and way of life, eating fantastic food and admiring striking sunsets over a period of ten years. The ambition was to encompass all this in a creative menu of dessert chocolates which was continually changing and so reflecting the seasons with new flavours as they came into harvest.



For further information about La Sagra or Squisitezza, please contact info@la-sagra.com or www.la-sagra.com

Here are a few testimonials from customers at The Country Living Xmas Show 2011.

"These are exquisite!"

"All very good and very very rich. You are definitely geared towards the top end of the market with luxury lush chocolate like that."

"Woweee. You have got a real skill there. Thanks so much for the wonderful tasting treats. I loved them all!"

"That Key Lime Pie one was wild!"

"I wish I hadn't shared them!"



Squisitezza-pronounced skwee-zi-tet-zah-by a Sagra is a range of exquisite chocolates that passionately embrace seasonal flavours. Squisitezza can be served as a luxury after dinner coffee accompaniment or as a deliciously decadent of dessert chocolates. Alternatively, they can be served as a warm intense shot of unadulterated indulgence to pour over desserts or simply sip away into dreamland. Whatever your choice, La Sagra promises to seek out the very best ingredients for every season's menu-creating a unique range of chocolates that are simply exquisite.

This seasons range includes Key Lime pie, Lemon tart, Cardamom and Pistachio, Earl Grey, Limoncello, Blood orange, Irish Cream, Strawberry Pavlova, Black Raspberry, and our ever popular Crème Brule.

We are also working on a Squisitezza that is suitable for Vegans. The range is more limited, but it will still be a very special treat.

Squisitezza are available to buy in an array of packaging, and can also be made for special events including wedding favours and corporate events.

Customers can choose their favourite flavours from our current selection, and they can also choose how much of each flavour, either small, medium, or large pots, which results in a truly personal shopping experience, whether they are buying online or at one of the food and craft shows where we exhibit and invite people to try Squisitezza for themselves. Our next event is The London Coffee Festival, 27-29 April at the Trumans Brewery, Brick Lane, London.





JUMPAX – the fast track floor prep solution for an entire school!

The location

Next door to the Stade de Suisse in Bern, two prominent high-rise buildings house one of the major private educational institutions in Switzerland, the Feusi School. Up to 2500 students and approximately 500 staff pass through here every day. The wide range of courses at the German-speaking institute includes adult education and the College for Economics (PHW) as well as a Technical College for the medical profession.



The Problem

Replacement of approximately 15,000m² of damaged Epoxy flooring. The sheer scale and severe time restrictions necessitated the work being carried out while the school remained open. Crucial factors in choosing the new floor finish therefore included minimising disruption to school activities with little or no disturbance from noise, VOC emissions or moisture. Additionally the project was to be phased, requiring fast turn-arounds and the briefest possible exposure time for open surfaces. For these reasons removal and renewal with Epoxy flooring was not feasible.



The Solution

Amongst numerous other requirements for this project, the surface preparation and installation of the new floor finish had to be fast and create a minimum build-up in height. His long experience of successfully using Jumpax enabled Roland Kohler of Gerber AG Munsingen to convince both the contractors and the Feusi School that this was the only system that could fulfil all of their needs. Jumpax is quickly installed over the existing floor finish and creates a dry, floating sub-floor that is ready to receive new linoleum immediately.

90% of the floors were completed within 8 weeks.

During a recent site visit both students and staff remarked on the improvement in underfoot comfort.

The Advantages

- The renovation has been successfully completed without introducing any moisture.
- High speed installation kept the project on time
- Phasing the work allowed the school to continue operating with little disruption
- Low height build-up reduced problems with doors etc.
- The harmonious combination of Jumpax and linoleum or any other resilient floor covering creates a floor that is both user and environmentally friendly.

The Jumpax Dual Underlay System consists of two different layers, the top and bottom panels are each coated with an interactive adhesive. The bottom panels also feature a levelling cushion of Styrofoam on the underside and a protective peel-off film over the adhesive coating on the top side. Both top and bottom panels are arranged in a staggered pattern with the top panels, laid adhesive side down, off-set so as to fully overlap the joint layout of the bottom panels. After peeling off the protective film the two layers are fixed together by firmly tapping or rolling down the top panels to ensure good contact between the adhesive coatings. This produces an extremely smooth and stable floating sub-floor.

Munsterstraat 24 • 7418 EV
 Deventer • The Netherlands
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 UK 0845 6030906 T + 31 570 855533 • F + 31 570 855544



Top Drawer Review - Top 20 Companies

Top Drawer Spring/Summer 2012

Top Drawer kicked off the 2012 buying season by providing the visitors of the show with the newest product launches, leading brand names and best new designs to help revitalise their stores after the Christmas period.

The show was a fantastic success, with over 750 brand names from the UK and abroad exhibiting in London, many who have

never been seen at the show before.

As the visitors were aware our easy-to-navigate sectors: Gift, Fashion, Children's, Stationery & Greetings and Wellbeing, made it easy for you to plan your buying in advance and find the right products for your store. Plus, with the new sectors that were available in 2012, including the

**top
drawer
London**

The UK's leading event for design-led gifts, lifestyle & fashion accessories.

launch of the new Home show in Earl's Court 2, it increased the interest and the amount of visitors who attended this year.

Munton and Corbett

Munton and Corbett produce a unique range of glass and tableware for the home and the office out of old bottles that most of us toss into the recycled bin every week. "We wanted to create interesting and cool products for the home, stuff that we would buy!" It is both original, visually striking and always stimulates conversation.



Inspired by a Grey Goose vodka Glass seen in The US in January 2012, George Munton and Alex Corbett set about creating a sustainable business out of the 1.5 million tonnes of glass that get sent to landfill every year in the UK. They have plenty of raw materials to work with and its free!

They travelled from London to Switzerland, into Germany and eventually to Somerset, to find the machinery needed to turn all the waste glass they collect into the cool products they produce.

They source used wine and spirit bottles from Bath, Somerset, and all over the south of England. Each glass is lovingly hand made in their workshop. They are also playing a small part in reducing some of the 1.5 million tonnes of glass that are sent to landfill every year.

www.muntonandcorbett.com
Tel: 01747 841 213



Rosebud Photography

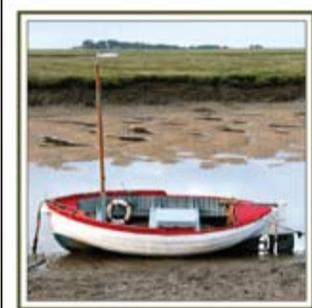
Rosebud Photography has already seen a fantastic start to 2012 after attending this year's Top Drawer Spring. Launched in 2009 by photographer Rose Brady, Rosebud Photography produces beautiful photographic greeting cards. With over 100 designs these stunning cards can be used for any occasion. Visitors loved the bright, fresh images which make up these original cards. Rosebud's philosophy is that every card should be beautiful enough to frame. Most of her influences are from her home surroundings in North Norfolk, whether that is the beautiful coastline or her own back garden. Always designing, creating and looking for inspiration, Rosebud continues to expand her ever growing portfolio of images.

As well as launching the already popular greeting card range for men, the biggest hit from the show has been the brand new

range of gift wrap 'All Wrapped Up'. An innovative new range of Gift wrap designed to make it simple and easy to give a fantastic looking gift. Just wrap it and you are done! These four new designs have been photographed complete with trim and printed as individual sheets.

Visit the new website to view all our greeting card collections and gift wrap range. Rosebud Photography will be exhibiting at this year's Harrogate Home and Gift Show, 15th-18th July, Stand H127.

For more information
Visit: www.rosebudphotography.co.uk
Email: info@rosebudphotography.co.uk
Tel: 07538 500 425



Lucky Lychee – simply charming cards

Lucky Lychee is a brand new greeting card company that was named as one of the Top 20 Exhibitors by Tradex News at the recent Top Drawer trade show. This was great news to its London-based designer Julia Ng as it was Lucky Lychee's first appearance in the world of greeting card publishing.

Lucky Lychee cards are bold, colourful and fun but above all, charming. They get a great reaction from both children and adults, which is usually a big smile!

Julia launched Lucky Lychee with The Little Wonders collection – ten vibrant ranges featuring charming, ethnically diverse characters in a variety of costumes and settings. The ranges cover occasions such as birthday, new baby and Christmas but also 'themes' such as the up-and-coming Olympics (Little Olympians), international characters (Hello) and figures classically associated with London including a Pearly Queen and City Gent (Little London).



Designed and made in the UK the 120 x 170 mm cards are printed on a subtly textured, uncoated FSC accredited board which creates a 'hand-crafted' feel. They come cello-wrapped with a bright white 130 gsm envelope.

Come and meet The Little Wonders – they are guaranteed to make you smile!

Tel: 020 7731 4205
Email: info@luckylychee.com
www.luckylychee.com



ROSEBUD PHOTOGRAPHY
GREETING CARDS • GIFT WRAP

Visit: www.rosebudphotography.co.uk
Email: info@rosebudphotography.co.uk
Tel: 07538 500425

Thames & Hudson

Thames & Hudson is a publisher of illustrated books on art, architecture, design and visual culture. It has been an independent, family-owned company since its founding in 1949. Along with our own books, T&H is the largest supplier of visual arts books in the UK, distributing the titles of many other notable publishers, including Laurence King, Ilex, Flammarion, British Museum Press, The Royal Collection, Cicada and more.

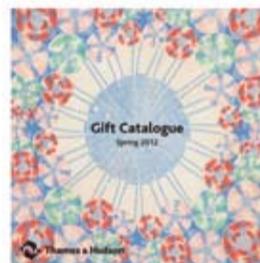
All of our books reflect, and reflect on, our society's visual culture.

We believe that every shop should sell our books! Here are four reasons why:

- 1. Our books help to pull people into your shop and increase their 'dwell time'**
People love to look at highly visual books. The longer people are anchored in your shop, the greater the chance that they or their companions will make a purchase. **Books anchor people in your shop!**
- 2. Our books, properly cross-merchandised around your shop, provide a visual context for all the other products that you're selling**
Books act as a sales and marketing tool, and will help to cross-sell other products more effectively than any other item. **Books help to sell other products too!**
- 3. Our books keep on selling - even after they are sold!**
Beautifully illustrated books keep on inspiring consumers long after they take them home. Books have a high perceived value and are not thrown away. Customers will associate them with you and they will be motivated to return to you time and again. **Books keep on selling long after they have been bought!**
- 4. Our books help tell your story!**
Books are indispensable additions to your shop's product mix – and they sell themselves. The right books help to differentiate your store and to communicate your brand, identity and story. **Books reinforce your brand!**

For a copy of our current gift catalogue please email: sales@thameshudson.co.uk

T: 020 7845 5000
F: 020 7845 5050
www.thamesandhudson.com



Designer shoes and handbags made from chocolate

A confectioner has created every woman's ultimate fantasy – designer shoes and handbags made from chocolate.

Frances Cooley, a cake maker, launched the range after discovering a vintage chocolate shoe mould in Belgium. She has developed a collection of individual shoes – including zebra stripes and polka dot versions – which she and her team makes by hand in the shop in Bristol.

Now Mrs Cooley, 49, who runs Clifton Cakes in Bristol, can barely keep up with demand despite the £25.95 price tag. She said: "People are wowed about them because it's the perfect gift for a woman – chocolate and stiletto shoes put together. "They've been selling like hot cakes. This past year sales have been incredible, selling in "They've been sold alongside pink champagne at some stores as well, and I could see someone drinking the champagne right out of the shoe."

Mrs Cooley started her company twelve years ago after leaving her career as a graphic designer to pursue her passion for chocolate. The mother-of-two heads the successful business from a stylish cafe and work shop, supplying Fenwick's UK, Bloomingdales Dubai, Paris, Milan, Madrid and many more.

To create the mouth-watering footwear the designs are piped into the mould and fills it with tempered Belgian chocolate which shrinks slightly as it cools. She then pours out the excess and leaves the coated mould to set before finishing each shoe by hand with handcrafted frills and rosettes.

Now her unique designs have become so popular that they have garnered attention from high-end retailers in London – including luxury department store Liberty. She added: "A friend, who is a French chef, had a meeting at Liberty in London and he suggested that I accompany him in case they might be interested in selling my cakes. "They were immediately interested in the shoes and started talking about packages and designs. "As well as selling our products, Liberty has also used the chocolate shoes for promoting events."

The shoes sell for between £9.95 for a small 8cm pair to £25.95 for a large 17cm single shoe. Their success inspired Frances to create a matching range of handbags which cost £9.95 for a small 8cm model and £25.95 for a 17cm version.

New this year are hats and hearts.

Background info - www.chocorico.co.uk or www.cliftoncakes.co.uk
For more details call Frances Cooley on 0117 9277 693



Billy Showell range of cards

Billy Showell is well known for her beautiful floral paintings, She has written 3 best selling books on flower painting and has a worldwide following. Spring 2012 saw Billy develop two ranges of cards that showcase her flowers painting and her free illustrations called 'Funkybirds.'

The flower range is of fabulous shoes created from flowers, which are simply running off the shelves. They are elegant arrangements of well-known flowers arranged to form fabulous shoes.

The Funkybird range, equally popular, celebrates gardening, teenagers, pets and talented men; the humour is quite and charming. The cards are 150cm square and available now to order from Billy at www.funkybird.co.uk. Limited edition shoe prints are also available to

trade email Billy at billyshowell@live.co.uk Billy is currently looking for further agents.

www.billyshowell.co.uk
07762 648 687



Alljoy Design

Alljoy Design is a graphic design company with a difference. Established in 2009, and based in Ireland, Alljoy Design offer a range of products including laser cut art, greeting cards, stationery, poster and print, ribbons, gifts, and foldable bags.

The principle of the company is 'bring joy to all', and 'design with love' is their statement. Alljoy Design consist of a creative design team that is bright, open and full of imagination. With these personalities, they bring unique and contemporary design to everyone.

Believing that life is a unique adventure to everyone, and encouraging the adventure of finding



every little thing to enjoy and sharing it with someone you love and care, and spreading the joy to every corner as you enjoy everyday life, Alljoy Design would like to hear from you, would like to share joy with you, would like to bring joy to you, no matter where you are. To share your joy with Alljoy Design, or to browse their work;

Tel: +353 (0)1 445 3537
Web: www.alljoydesign.com

Globiaa

Globiaa is a stylish and innovative portable drinks dispenser which is ideal for dispensing fruit juices, water, spirits and other mixed drinks. The dispenser has a large refill opening so that ice and fruit can be added to the mix. Drinks can be dispensed through a button-operated tap just below the globe-shaped container.



With a capacity of approximately 2 litres and some handy features including a non-drip tap, integral handle to lift the globe off its stand, the Globiaa is a fun and stylish addition to any kitchen, bar, office, reception or event such as birthday parties, children's parties, family get-togethers, buffets, barbeques etc.

Please call now to preorder yours
0788 6277 818
tony@globiaa.co.uk
www.globiaa.co.uk



Scott Inness

First time exhibitors at Top Drawer Spring 2012, Scott Inness specialise in creating contemporary, artistically designed gift and homeware collections offering quality products inspired by their imaginative and bold use of striking colour.

Having been Shortlisted in 2 categories of Gift of the Year 2010 they were thrilled to be Shortlisted in 3 categories of Gift of the Year 2012 and continue to delight their wholesale customers across the UK with their bestselling vibrant collections!

Their award-winning design appeal is such that Scott Inness has experienced significant growth this year in the giftware, cookware, homeware, tourism and garden centre retail markets. Their designs have created a welcome WoW factor across the UK attracting new customers across retailing thresholds.

Offering Made

in UK aprons, tea towels, bags and drinks mats, their Iconic In Design Collection includes their beautifully British Rose design, the delightful Daisy design, the delicious new Cupcake design and the resplendent new Crowning Glory design – a welcome contemporary design for this year's Jubilee celebrations and beyond.

More fabulous designs have been added to their Scotland In Design Collection featuring their stunning Thistle design, the quirky Scottie Dog and Highland Cow designs, the bold new Scottish Stag design and the funky new Caledonian Bagpipes design.

For more information
Email: sales@scottinness.com
Web: www.scottinness.com
Phone: Jill Henderson 0775 329 5073 or
Gill Hastings 0751 540 1763



CEANNIS

WELCOME TO VIEW
CEANNIS COLLECTION
for
FALL/WINTER 2012

You are invited to view our new collection and get a treat forecast for the new season at our office, Artillerigatan 62A in Stockholm.

The showroom is open from 15th of March until 23rd of March. We take a break for Easter and start again 16th of April until 11th of May. For booking please contact us at info@ceannis.com or call +46(0)545 935 90.

Contact: Marlene Lewné at Vanil on 07712 817081

From porcelain themes to jewellery dreams!

Sägen make handmade and exclusive recycled porcelain jewellery set in Sterling silver and brass. This season we indulge in the best patterns from the Scandinavian, mid-century masters like Stig Lindberg and combine this classic style with quirky and colourful flower and rose patterns.

Some of them dates back to the turn of the century!

Year 2011 was a really expansive year for Sägen.

We launched our own design Tribute by Sägen, a flirtious colourful and charming collection.

We opened our own shop/showroom in central Copenhagen and got rewarded as the 'Best New Product Fashion' at the show Top Drawer, London.

Pick your own favourites in our whole sale webshop directly today!

Just register your company on our website:
http://www.sagensweden.com/en/login.php?tws_shopid=19417&tws_mode=newbuyer

We welcome you to the wonderful world of Sägen!

www.vanil.co.uk



vanil
Simply Scandinavian
www.vanil.co.uk

Sally Nencini Biography

Sally Nencini- from County Armagh, Northern Ireland; now based in London - studied MA Fashion at the Royal College of Art and has designed for, amongst others, Levi's and M&S. She has always had a very strong interest in textile design and pattern. Her end of year collection was based on fairisle knit designs from 1950's skiwear.



Since bringing up a young family, her long-held interest in handworked craft, surface pattern and vintage textiles has come to the fore. She designs and makes machine-knitted toys, blankets and cushions using soft lambswool. All her work is hand made in the UK. Sally has also trained as an upholsterer, hand embroidering the top cover of chairs creating functional works of art.

Her love of vintage toys - especially the imagery and colours of early Galt and Abbatt wooden puzzles and picture card games show as a predominant influence in her work.

Sally was selected, by stylist Charlotte Abrahams, to show in the 'Spotted' area at Top Drawer. Here she was given the opportunity to show her work to trade buyers. Having had a very successful show she is now keen to outsource production whilst keeping manufacturing within the UK. Currently her work is all made in her home and studio in South East London on domestic knitting machines.

You can view it on her website www.sallynencini.com or etsy shop www.etsy.com/shop/SallyNencini



Scarlett Style

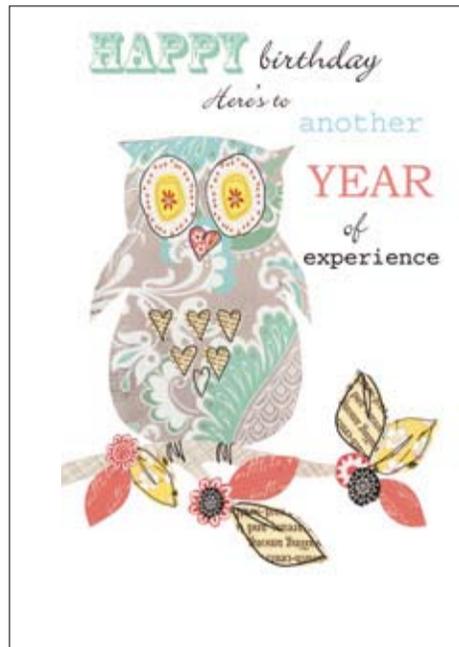
Scarlett Greetings is a design led handmade greeting card Company based in Hampshire and run by sisters-in-law, Karen and Lesley Coombes. Since its launch in 2008 they have seen Scarlett grow from strength to strength.

The cards feature Karen's original artwork of paper collages and hand drawn illustrations mixed with quotes

and sayings in strong bold colours and fonts, handfinished with decorative paper diecuts and a touch of glitter.

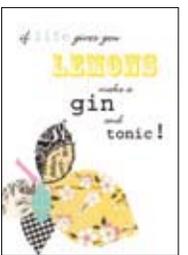
The newest collections launched at Top Drawer this year are selling very well. SPARKLE a collection of 16 clean modern designs features big bold typography, hand drawn illustrations and a splash of glitter. The 9 quote based cards of MOTTO celebrate the best things in life. Fresh, bright type is mixed with hand finished diecut shapes.

Scarlett also provides a bespoke service creating invitations, birth announcements and personalised greeting cards for special events or organisations. To



bring some of these designs to our retail customers we are adding fill in invitations and announcements plus matching thank you cards to our line. These will be available from May.

To find out more about our products/services please visit our website: www.scarlettgreetings.com or contact Karen directly on. Email: Karenscarlettgreetings.com Tel: 0845 880 0678



By LouLou

By LouLou combines fashion and function and is inspired by the fairytale atmosphere of Paris during the fifties. Fashionable ladies called 'Les minettes' were the main inspiration for the By LouLou designers. They were busy and sophisticated and so needed a bag to match their everyday needs. Small, compact and stylish. The bag's size and design will convince you immediately to take it with you everywhere you go. The bag is a wallet-come-clutch with a handy mobile phone pocket at the front.

All bags are genuine leather, and ready to wear. Next to the Smart Little Bags, 'by LouLou' offers other extra accessories as a weekendbag, ipad cover, some lovely handbags, a XS version of the SLB and a lovely XL version of the SLB. A wide range, with some new bright spring colours like Melon,

Fuchsia Pink and Petrol Blue. Also new fabrics, as snakeskin look, canvas and a silkier suede than ever.

For more information www.byloulou.com Email: Salesuk@byloulou.com Tel: 07834 785 495



LoveRocks

The creator of mikey jewellery launched his fabulous new "LoveRocks" brand in August last year and already has a growing following. Cutting edge glamorous jewellery and quirky original accessories make up a wide and exciting collection.

For the funkier fashion lover skulls feature heavily with stone encrusted necklaces and bracelets and cool matching skull encrusted clutch bags. A big winner this season has also been the skull charm cluster range, Perspex cut out skulls and charms mixed with fluoro colour chains and stones.

Jewelled leather wrap bracelets in many finishes and colours are hot this season and the leopard skin range adds that extra

touch of luxury!

Angel wings are reinvented with sculpted bangles and rings and eclectic pendants in pastel opal candy colours.

With the focus on quality much of the collection is aimed at women with special occasions in mind. Big statement necklaces compliment a multitude of gorgeous original earrings and bracelets. Whilst glamorous, much of the collection is very wearable and very affordable. With many celebrities adorning the collection mikey waterman's aim is to make everyone feel like a star!

Tel: 0208 989 8788 www.loverocks.co.uk



A new must have! "by LouLou's SmartLittle Bag . Its size and design will convince you immediately to take it with you everywhere you go. It will be on your wrist whilst shopping, an eye-catcher when going for a night out.



www.byloulou.com
Email: Salesuk@byloulou.com
Tel: 078347854

Sranrom

Sranrom (pronounced sa-raan-rom), is a poetic Thai word, which describes the wonderful, and most desirable feelings of pleasure, serenity and contentment. We produce botanical home spa products, all derived from the rich legacy of Thai herbal healing and their ancient philosophies of well-being. Our product offers include body & hand creams, shower gels, massage oils, pulse rollers and room mists:

- Made with 100% plant active ingredients and essential oils
- Formulated WITHOUT Parabens, Propylene Glycol, Petroleum, Derivative, Silicone, synthetic colours, synthetic fragrance or animal ingredients created cruelty free and without the use of child labour.

It is our belief that these factors make Sranrom stand out from others in this market, and will appeal to discerning consumers who are searching for the genuine essential experience of herbal aromatherapy.

To learn more please contact us via email info@sranrom.co.uk by telephone 0208 487 8415 or please visit our website www.sranrom.co.uk



Scandi-chic

Scandi-chic is one of the best expanding branded collections we have seen for a long time. Over the last two years they have had huge success with the Christmas robin collection, and have now been developing non seasonal items for sale all year. In January they introduced a small collection of animal heads, which were an instant success. This has now been greatly expanded to include a fantastic full range of heads include jungle animals, a selection of bears, moose, stags and reindeer. These heads appeal to both adults and children, great for over the fire place or in a child's room.



The beautiful range is hand made from beginning to end and it is of an exceptional quality and standard. The ethos behind the range is to make exquisite decorative items and to use traditional hand crafted methods where possible. They aim to use sustainable source materials, make sure items are ethically produced and follow Fair Trade guidelines. The felt items are carefully crafted by artisans in remote areas where there is little work to finance the communities.

Scandi-chic also represents two brands in the UK, Maileg children's toys and Albetta clothing and gifts for babies and children.

Tel: 01628 820 028
www.scandi-chic.com

Graduate Collection

Graduate Collection is a new retail concept, launching this season, which works with some of the most exciting design talent to emerge fresh from UK colleges. Graduate Collection helps support designers and turn their collections into reality, from manufacture through to marketing and retail, plus a super-chic online store.



Graduate Collection is the brainchild of British businessman Mario Forsyth who believes passionately in encouraging home grown talent and British industry. "It is becoming harder and harder for young graduates to get a foothold in the marketplace and show people what they can do, and yet Britain's colleges are producing some really astonishing individuals. At Graduate Collection, all of our designers' collections are branded and sold under their own name - the first step, in what we hope, will be an exciting career."

As well as nurturing new talent, all products are made here in the UK, helping to support some of the UK's oldest manufacturing industries and ensuring that the end result is always of the highest quality and conforms with the brand's ethical and environmental ethos.

www.graduatecollection.co.uk
0845 872 4919

RICE

RICE is a Danish home-wares and accessories company. We are known for our colourful melamine, handmade baskets and our hand glazed Italian tableware. Our designs are inspired by the "good old days" and are very down to earth with lots of detail. We hope to colour you happy when you are washing, cleaning, baking and relaxing in your home. We have a big heart and strong social ethics.



you with homely objects - down to earth but still funky, fun and functional. RICE has a philosophy that "No one can help everyone but everyone can help someone" and as such, we work on many projects geared to make the World a better place for someone. Many people ask why we are called RICE. In fact it was our Danish/Thai partner Hans who got the initial idea for this - RICE is a basic survival product for many people in the World, especially in developing countries. In fact, it is not uncommon for many workers to be paid in bags of RICE.

Tel: 07738 269 874
www.rice.dk



As a result, we are the first company in Denmark to have obtained the SA8000 accreditation for our special projects around the world. Our wish is to surround



The ultimate in green gift & tableware

Lawrence of Bath is all about variety and fresh ideas. In just under two years the Lawrence of Bath label has become one of the UK's most popular ranges of unique glassware products across most high-end gifts shops, home interior stores, department stores and garden centres.

They are host to a novel range of platters and dishes - all of which are hand-made in their studio in Bath. Each item is manufactured using recycled bottles, making every item unique. The ranges have a whole host of uses including cheese boards and fruit bowls to desk tidies and loose change holders or simply a piece of distinctive art.

The latest additions to this characteristic range include; Record



clocks, party platters, candle bridges, sandwich platters and olive oil drizzlers. The most popular of these is the Party Platter. This special product consists of three bottles fused together to form a good sized platter. This is the perfect to serve your dips, nachos, salsa and guacamole. The 'Cubic' sandwich platter is also very well-liked among customers. This trendy platter has been given a cubed effect, ensuring that your pickles don't roll off.

For further information about Lawrence of Bath please call 08450 212 145 or alternatively visit www.lawrenceofbath.co.uk



Quality and unique home-ware products

Stuart Gardiner Design Ltd is an East-London based brand and studio that designs and manufactures a range of high quality and unique home-ware products. The company takes huge pride in production being predominantly UK-based and is fully committed in minimising environmental impacts - when manufacturing - by only using organically produced materials where possible.



Stuart, the owner of the company, began his career following a highly successful period of study at Falmouth College of Arts, where he obtained a degree in Graphic Information Design. From here he went on to work as a designer and art director within the music industry.

After nearly 10 years as an employee, Stuart decided that it was time to go alone and this is when he set up his studio. Taking inspiration from his design background, Stuart applied infographics to textiles and launched his first ever product in 2009 - a seasonal guide tea towel.



Encouraged by the success of the seasonal guide tea towel range, Stuart quickly added even more unique products to his catalogue. These includes: Tea towels, oven mitts, aprons, bags, prints, mugs, pillowcases and cushions.

For further information please call Stuart on 07973 272 136 or simply visit www.stuartgardiner.co.uk to view his range.

'NV is 'hot'

Hot new company NV have hit the market with a range of handmade soy wax candles wrapped in bold contemporary packaging available in three sizes in a selection of exciting and unusual fragrances. Their philosophy is simple: to provide a beautiful, high quality candle which allows their customers to enjoy everyday opulence at an affordable price.

Each candle is hand poured in the UK using only the finest ingredients to give that touch of luxury to their candles. Hand-blended from premium quality oils, with fragrances ranging from sophisticated oriental spices to delicate summer florals they've got a candle for all occasions.

Their special occasion range includes candles to celebrate Valentine's Day, Mother's Day, Christmas and the Diamond Jubilee.

So if you're looking for something new and unique visit www.nvcandles.co.uk

For a catalogue and price list call 0845 003 6828, or email info@nvcandles.co.uk

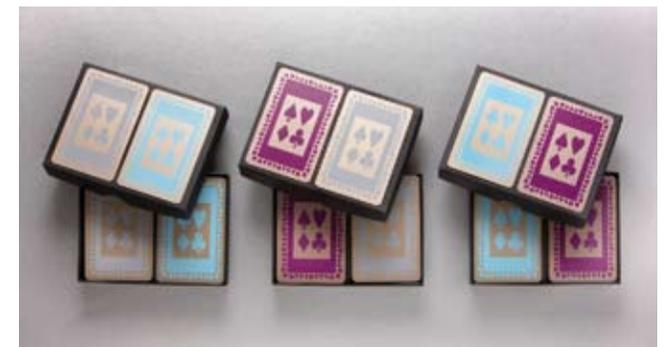


Bridge in the Box produces beautiful and contemporary playing cards in duck egg blue, slate grey and purple all twinned with pewter. Our cards are made in England and come packed in smart black boxes and also black wooden boxes. We also produce accessories such as matching coasters packed in black and pewter boxes, score pads for both rubber and chicago bridge, pewter bridgecloths and pencils.

Our double boxes of cards make great presents as thank yous, end of term, Fathers Day, stocking fillers etc.

To celebrate the diamond jubilee and the olympics we have produced a 'limited' range of stunning silver gilt edged playing cards.

Email: info@bridgeinthebox.co.uk
Tel: 01295 298 031



Top Drawer Review - Top 20 Companies

Inch Blue

Inch Blue - the UK's much-loved brand of soft leather baby shoes - has been adorning the feet of babies and toddlers since 1999. Their constantly evolving collection of fun and funky designs is complemented by gift sets which include 100% cotton babygros and matching shoes.

2012 sees the launch of a brand new gift set range made up of hats, babygros and shoes in some of Inch Blue's unique designs.

Recommended as the next best thing to bare feet, Inch Blue shoes are made from exclusively designed and tested leather which is Chrome 6 free and exceeds the British Standards to pass BSEN71-3:1995, so is safe even for little toe suckers!



Not just for babies, Inch Blue shoes are suitable for children up to six years old. The supple, non-slip suede soles are ideal for tiled and wooden floors, keeping toddlers cosy and safe when crawling around or taking their first steps indoors.

With over 400 fun and fresh designs to choose from there's always a style that will appeal, making Inch Blue a popular choice for new parents and people looking for imaginative and eye-catching gift ideas.

www.inch-blue.com

Amara Amara launches at Spring Fair

One of the Top 20 Companies to watch is Amara Amara who launched their new jewellery collection at the Spring Fair - it was a sell out!



The collection is inspired by the ancient healing powers of magnetic energy and properties of crystals and gemstones. Their core philosophy is to focus on the energies of different gemstones and the designs focus around the individual gemstone and its' unique properties.

At the show the magnetic silver wristbands were a hit and there is definitely a trend towards jewellery with energising properties. They are also launching a magnetic sports wristband - Amara Sport and a Men's collection of jewellery. The men's collection will focus on

the magnetic wristbands and also a collection of exquisite masculine leather jewellery for men. The new Kaftan collection is a 'must have' for this summer and Amara Amara was recently commissioned by Hakkasan to create a bespoke piece of jewellery for them.

They will be exhibiting in the Design Quarter Stand D49 at the International Jewellery Show in London at Earls Court in 2nd to 5th September.

For further information and an invitation to their drinks party during the IJL show email: rreddington@amaraamara.com or for latest updates follow them on Twitter @amarajewellery



Beautiful jewellery at beautiful prices



refreshing, individual feel. It's a look that certainly appeals to boutiques and giftware outlets searching for something that's a little bit different.

Scott Dyson, Zigi managing director, said: "Our customers demand quality fashion jewellery that stands out from the crowd, but it also has to be at the right price. That's why our aim is to provide 'beautiful jewellery at beautiful prices' always."

Visitors to the show agreed. Drawn to the blend of leather and fabrics that feature in Zigi's 2012 spring and summer collection, the new company attracted a great deal of attention. Focusing on fashion boutiques and giftware outlets, Zigi has quickly established a loyal customer base.

If you're looking for beautiful jewellery at beautiful prices, you can browse the entire Zigi retail collection online. As a retailer, you can benefit from discounted prices by contacting Zigi Jewellery and requesting access to the trade website.

For more information
Tel: 01484 665 887
Email sales@zigijewellery.co.uk
www.zigijewellery.co.uk

Top Drawer's spring exhibition, saw Zigi Jewellery enter the fashion jewellery market, offering an exciting range of distinctive bracelets, necklaces and rings at extremely attractive prices.

While Zigi Jewellery reflects high street trends and shows a thorough understanding of their market, the jewellery has a

ZIGI
...always

beautiful jewellery,
beautiful prices

01484 665 887
sales@zigijewellery.co.uk
www.zigijewellery.co.uk



White Rabbit England

"white rabbit england" have become synonymous with their fairy toadstool nightlights and white bone china animal lamps. The New Cat lamp is also now available.

This year they have launched a range of childrens lifestyle interiors and accessories to compliment their lamps.



"Retailers have done so well with our lamps and a growing number have suggested we design more products to go along side them for the nursery.

This season we have launched a beautiful 100% cotton percale cot bed quilt set with applied rabbit design. We have also designed a range of cushions, a fluffy rabbit and story book, crockery sets and framed prints for the wall, all of which can be bought as a gift or for parents looking to create an interior for their children.



Products can be viewed at www.whiterabbitengland.com or contact jane@whiterabbitengland.com for price lists and details 01625 419 622

Fresh colours for spring and summer

The susi winter greeting card collections combine premium papers and elaborate print manufacturing with contemporary design and fresh ideas. Her innovative yet subtle approach yields visually and tactually appealing stationery for a demanding clientele.

Floral designs with a new colour concept Her latest greeting card collections show vintage botanic drawings, interpreted in a contemporary and stylish way.

The "my private garden" collection is available in eight different colour shades and styles - an attractive eye-catcher for greeting card walls and spinners. It is ideally suited for combinations with colour themes and for creating highlights in your shop.

The "fashion botanic" collection is more playful and comes in subtle colour shades with a contemporary twist. These elegant cards are finished with a silk ribbon in rosé or light blue. The full range consists of six designs, available as a set in a counter card display.

Stylish season's greetings "Jolly Christmas" is an upmarket collection of season's greetings cards in vibrant colours. The slightly textured premium board is embossed and finished with gold. This beautiful range of cards looks and feels very unique.



Susi Winter is currently looking for a distributor/sales agents for the UK. Meet Susi in person at Progressive Greetings, 29th to 30th May in London. Please contact her to make an appointment.

Susi Winter Cards
e-mail: office.winter@mac.com
Internet: www.susiwinter.de

susi winter
cards ★ karten ★ cartes



office.winter@mac.com
www.susiwinter.de



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The widespread promotion of variable speeds drives (VSD's) as a universal energy saving tool has lead some commentators to mistakenly foretell the death of fixed speed motor control and legislation does not always provide the best guidance. The 1st January 2015 legislation introduces IE3 as the minimum acceptable efficiency for motors between 7.5kW – 375kW, legislation also allows IE2 motors fitted with VSD to be specified as an alternative. However, fitting an IE2 motor and VSD to a fixed speed application will be far less efficient and more costly.



In some applications it may not be possible to reduce speed, consider an extraction fan, they have a designed volume of air provided at a certain speed. When the motor is slowed down it will take longer to expel the correct amount of air for the application, in this case a soft starter would be the best starting solution. In all cases it is the nature of the load that determines the potential for reducing energy consumption not the method of motor control.

To achieve the optimum efficiency for the system, designers must differentiate between fixed speed and variable speed applications at the outset, and then specify complete systems that are inherently efficient. For more information on efficient starting solutions contact us: www.fairford.com

Spring Fair Show Review - Top 20 Companies

Spring Fair International 2012 - Europe's Largest Gift and Home Accessories Show

The latest Spring Fair International show, which took place from February 5th to the 9th at The NEC Birmingham, attracted over 63,500 retailers with outstanding exhibitors and countless new product launches.

The exhibition was transformed for 2012 following a two-year consultation phase with exhibitors, visitors, trade associations and other members of the industry with significant investment from show owner Emap Connect. The result was much clearer product zoning, improved signage and information points, many extra 'Here to Help' staff and catering options, free water throughout the show, numerous

trend-focused features and a wide programme of seminars.

Popular existing features included Cook Live!, the Fashion Accessories Catwalk, Toy Demo area and Pandora Catwalk Café at The Jewellery Show once again drew large crowds, while special events and celebrations underscored the importance of Spring Fair as undisputed hub of the gift and home trade.

Spring Fair International 2013 will take place from February 3rd to 7th. For more information visit the website: www.springfair.com



SPRING FAIR INTERNATIONAL
inspiring buying

5-9 February 2012
Volume sector opens 4 February
NEC Birmingham UK

Wild About Silver



Following a successful exhibition at the Top Drawer Trade show this year Tradex News is proud to announce Wild About Silver as one of the Top Twenty Exhibitors at the show. If you are looking for handcrafted, innovative and unique jewellery in SOLID sterling silver then you need look no further than Wild About Silver. There was a tremendous amount of interest shown in the striking and individual pieces, including pendants, charms, earrings, rings and cufflinks.

All the jewellery, designed to capture the power and beauty of

the oceans as well as the modern world around us, is created by Gary at his own UK workshop. As well as being distinctive and stylish, the varied designs have also been described as quirky and bold.



Of course it is possible to design and create exclusive pieces which may have special meaning to you or your customers.

Each piece is handcrafted in SOLID sterling silver, hallmarked and no two creations are exactly the same.....naturally!!

You can browse the ever changing collection on the website at www.wildaboutsilver.com or contact us on gary@wildaboutsilver.com

Artyfarty Designs

Artyfarty Designs offers a fun and practical range of kitchen accessories and candles, designed and handmade in Lincolnshire.

The range is made up of chalkboards, egg racks, utensil holders, trugs, key racks, bread bins, tissue box covers, flower pot covers available in many fun on trend designs. The candles in decorated flower pots that have been so popular with our customers are available in various gorgeous scents - bay and rosemary, apple and elderflower. Spring flower, the scents are selected according to popularity and the seasons.

New to Artyfarty Designs this year is the introduction of a range of Polish Stoneware, all handmade and painted at the world famous Ceramika Artystyna pottery works in Poland.



Handcrafted and painted using high quality paints, glazed twice and fired at temperatures in excess of 1250 degrees centigrade.

The stoneware is very durable, resistant to abrasives, non-toxic, suitable for use in the oven or microwave and dishwasher proof.

Tea pots, mugs, jugs, plates and bowls.... are available in spots, stars, hearts which all mix and match beautifully together.

Artyfarty Designs supply gift/home interior shops, garden centres, cook shops across the UK and overseas.

Please visit our website to view our full range of Home accessories and Polish pottery.

www.artyfartydesigns.co.uk
Tel: 01778 422 950
Email: sales@artyfartydesigns.co.uk



Fashionable time-pieces

Festina have been designing and manufacturing high quality watches since 1902 and from then have become a major brand all over Europe. In countries such as Spain, France, Germany and Italy, Festina has established itself as one of the top-three watch brands in the middle price segment.

Each watch is a high quality timepiece and great

value for money - retailing between £59 and £299.

The Festina collection is host to a very wide spectrum of watches - offering the more fashionable sport chrono and trendy watch along with a plethora of classic watches. Compared to competitors, Festina it is that little bit sportier and fresher.

Over the years, Festina has built a strong relationship with many sports and has been the sponsor of the Tour de France (cycling race) for over 15 years. The Festina Group also owns other brands like Lotus, Candino, Jaguar and Calypso, and is present in more the 75 countries with total sales of over 4.5 million watches each year.

Want to find out more:
Tel: 02074 055 523



DG Daniel Gallie Jewellery Designer

Daniel Gallie is one of the UK's most up-and-coming jewellery designers and in 2008, embarked on the adventure of setting up his own business.

Following several years studying at the famous Istituto d'Arte Piero Della Francesca in Arezzo, Italy, Daniel obtained his long-awaited Diploma in Applied Arts. From there he chose to specialise in jewellery production, which led him to work for various high-end jewellery companies in Tuscany.

Over the years, Welsh-born Daniel has gained a vast array of expertise and knowledge of the highly competitive jewellery trade - which has led to him working for several bespoke jewellers all over the world.

His work is strongly influenced by the natural splendour he has encountered whilst on his travels, with pieces being modelled in sculptural organic shapes. He works with Gold and Silver using all the traditional techniques that he has come to love. All his work is bespoke or made in small handmade collections and is produced and hallmarked in the UK.

Daniel's creations fuse the beauty of crystals and precious stones with silver and gold. The precious metals are used to bind the stones, creating natural flowing structures. He uses minerals in their natural forms; creating a fluid, organic and yet modern feel which often challenges conventional forms in jewellery.

For further information please call 07952 591 947 or visit www.danielgallie.com Studio 2.09 Oxo Tower, London

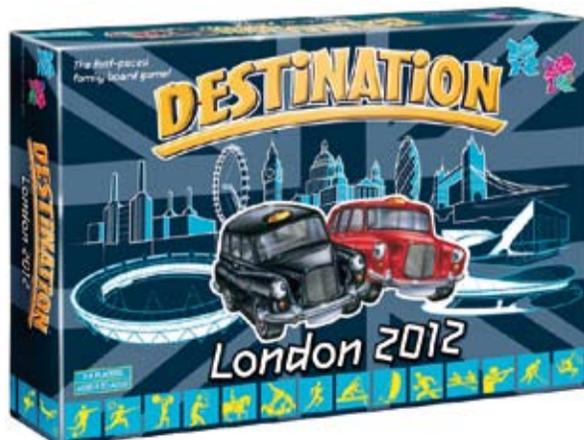


Destination Board Games

The family / souvenir edition, Destination London 2012, is based on the ever popular taxi game Destination London. Focusing on the Games venues and London attractions, players are visitors in taxis collecting tickets, avoiding the hazards along the way. A good strategy is needed to outwit opponents.

Destination London 2012 Sports is the junior version for our younger players. This fun game focuses on the sports events where players become the mascots, Wenlock & Mandeville, competing for medal points. Bright colourful graphics make it exciting and engaging. Specifically designed to be simple enough for a 6yr old, yet challenging for everyone to enjoy.

T: 023 9270 4082
E: sales@destinationboardgames.co.uk
W: www.destinationboardgames.co.uk




Destination London 2012 is the fast moving Taxi board game that takes you on a fantastic journey around London and the Olympic venues!

Family / Souvenir Edition, Age 8+
RRP £24.95

Join in the fun with the London 2012 mascots, Wenlock & Mandeville. Destination London 2012 Sports is the exciting new fast paced board game.

Junior Edition, Age 6+
RRP £19.95

Official Product of London 2012

For all enquiries please contact ...
+44 (0) 23 9270 4082
sales@destinationboardgames.co.uk

Destination Board Games
1000 Lakeside, North Harbour
Western Road, Portsmouth. PO6 3EZ



Tel: 02035380987
Email: Sales@rayflector.co.uk
Website: www.rayflector.co.uk

Rayflector

Welcome to Rayflector! Wholesaler, manufacturer and distributor of Replica Fashion, Vintage, Sport, Aviators Sunglasses! A name that is making a buzz in the Fashion Sunglasses Industry in Europe and in Americas.

High quality and great designs are the focus of our business backed by prices that make sense for our retailers. Our goal as designer and supplier of sunglasses is to be a helping partner in your success.

Rayflector has made its way to the top as a wholesaler of fashion sunglasses in London. We supply the UK, Europe including France, Germany, Spain, Italy and other European destinations as well as Brazil, Argentina and other South American countries. We supply many of the famous High Street Chain Stores in the UK and in Europe.

Phone: 02035 380 987
Email: Sales@rayflector.co.uk or rayflector_uk@yahoo.co.uk
Website: www.rayflector.co.uk



Mixy Fandino

South American handmade jewellery brand Mixy Fandino specializes in unique and beautiful handcrafted jewellery. All our pieces consists of unique, colourful and unusual statement handcrafted jewellery as far as colour, style, cut and features including natural and sustainable materials, such as totumo and cotton fibre.



and culture of the Andes, brought to us by those artisans who put their hearts and souls into every piece.

Mixy Fandino is offering a very different and creative look for the UK market and is actively seeking UK jewellery retailers. Exhibiting at IJL -Earls Court, London, UK (Stand B89) 2nd - 5th September 2012.

www.nereidajewellery.com
07977 130 898
info@nereidajewellery.com



For over a year our company has been privileged to work closely with a small number of local artisans in South America. During this time we have developed and nurtured unique relationships with these artisans, based on mutual respect and fair dealings.

We use only the finest and most luxurious fibres in creating our seasonal collections. When you purchase something from Mixy Fandino, not only are you choosing a beautifully crafted piece of jewellery, you're also helping to preserve a remarkable and ancient cultural tradition.

We hope that you will join us in celebrating the wonderful history

The home of unique designer jewellery

Amilo Limited is the UK's largest stockist and distributor of the infamous Alan.K designer jewellery collection.

Alan.K began his illustrious career back in LA in 1985. During a short break to Venice, Alan was introduced to Murano glass making, which inspired him to incorporate this beautiful glass into his ideas.

Each piece is an original design - not to be found anywhere else - that emphasises individuality. The remarkable twists united with interlocking colours perfectly highlight the



delicate floral patterns. Grade 'A' cubic zirconia stones are then placed on selected pieces to give it that extra sparkle.

Amilo's sterling silver designer accessories include; rings, necklaces, earrings, bracelets and bangles from Alan.K collections: Millefiori, Milacelli, Desgino, Signature and many more!

For further information please visit www.amilojewellery.com or call 0161 338 6165



www.nereidajewellery.com
07977130898
info@nereidajewellery.com

R. D. Haigh & Co.

R.D. Haigh & Co. is the sole distributor of the leading range of British-made decorative metalwork. Our range includes an extensive variety of candleholders and candelabra, including a new range of mix-and-match candelabra which can be used in different ways



and even as part of an adjustable floor-standing candelabrum that extends up to 1.8m (6') tall. We stock holders for dinner candles, pillar candles and square candles, Unity candleholders for weddings, wall sconces, candle lamps, garden lanterns, Advent frames, tealight holders, oil burners and candle extinguishers and sharpeners. Indeed, we are proud to offer a candleholder to suit every conceivable type of candle.

For the florist, our range of metalwork includes telescopic pedestals, turntables, arrangement stands and candelabra, bouquet stands, bridal accessories and ribbon dispensers and we manufacture our own extensive range of lead/brass florists' pinholders and anchors.

We also manufacture fragranced floating candles, fragranced wax tablets for oil burners and dinner candles. We distribute 'Drippy Candles', Unity candles from the Celebration Candle Company and we stock a huge range of good quality German candles of all shapes and sizes, which we can over dip in a choice of over thirty colours, or we can personalize them if required. This year we are producing decorated candles to celebrate the Queen's Diamond Jubilee.

In addition, we manufacture many bespoke items, including point of sale display stands, church furnishings and items for the restaurant trade.

To see our wide range of products simply visit our newly upgraded website, www.rdhaigh.com.

R.D. Haigh & Co.
Telephone: +44 (0)1484 400 032
Facsimile: +44 (0)1484 400 080
e-mail: info@rdhaigh.com
www.rdhaigh.com

Style • Quality • Innovation

Gessy Fashion boasts one of the UK's most comprehensive collections of high-quality fashionable female handbags, purses and evening bags. The company supplies to over 500 boutiques, high-end department stores and well-known retailers throughout the UK and across Europe.



Gessy Fashion is the largest importer and wholesaler of handbags in Manchester - the heart of UK fashion trending - and are able to offer in excess of 500 individual styles in a full colour range at all times. They manage their own brand, Gessy Bags®, and are also the proud sole distributor of DSUK®, LYDC® and Anna Smith® Brands.

They believe that UK consumers require even more innovative spirit in fashion products across today's market. Their highly experienced design and buying team visit shows and exhibitions around the world in order to present clients with the most fashionable and unique trends and contemporary designs.

Quality, style, innovation and intricate detailing are at the pinnacle of Gessy Fashion. This accompanied with flawless service has seen them form tight bonds with many loyal customers and has provided them with value for money each year.

Find out more:
Tel: 01618 399 271
Web: www.gessy.co.uk



Spring Fair Show Review - Top 20 Companies

Traditional quality with modern design and technology

BELLA 925 REAL SILVER

Since Donald Clarke connected business in 1990 it has been distributing silver jewellery under its "Bella" brand, also leather and metal watch bands, and watch batteries to businesses across the UK.

Donald Clarke is host to a team of highly dedicated and knowledgeable staff that have been involved in the jewellery industry for many years, this year seeing them placed in the Top 20 at February's Spring Fair Exhibition held at Birmingham's NEC - a notable feat by anyone's standards.



"Bella" collections include a vast array of necklets, pendants, rings, bracelets and earrings, all of various and unique designs, which can be viewed in their 2012 catalogues or extensively at www.silverjewellerybella.com.

The company will also be exhibiting at the IJL Exhibition at Earls Court, London in September 2012.

So, if you are interested in purchasing some wonderful and creative jewellery, please don't hesitate to call 01829 771333 or alternatively visit www.silverjewellerybella.com



Shropshire inspired

Created in 2006, Anne Reeves Jewellery is one of the UK's most exclusive contemporary designers of solid silver handcrafted jewellery. The range offered by Anne Reeves is extremely distinctive - but very wearable - and reflects Anne's love of nature. Each piece in the range is very tactile and incorporates various exciting textures and familiar shapes.

Her collections are handcrafted, designed exclusively by Anne in her workshop in the charming town of Shrewsbury, and finished to a very high standard.

Each product is presented in Anne's very own branded cream recyclable boxes - making them the perfect gift for a close friend, relative or loved one.

Anne's work is available to purchase online and at various local and national retail outlets. **For further information please contact Anne on +44 7816 880 065 or by email to enquiries@annereevesjewellery.co.uk, or alternatively visit www.annereevesjewellery.co.uk**



Blousey Brown

Blousey Brown offer a brand of Leather and Synthetic bags that are the perfect accessory for the everyday women with with a strong sense of personal style. Key seasonal colours and the attention to detail are universal themes that are reflected in all the styling. All of our bags are competitively priced especially in this uncertain economic climate. The brand now in it's third year was launched by a team with many years experience in the handbag industry.

We are also showing this season a selection of small leather goods that match the colours and some of the bags in the range. There is no minimum order quantity to allow you to try our bags out. However the carriage is paid on all orders over £300. This has worked very well with new customers and most have now placed much larger repeat order with us.

You can visit us on-line at www.blouseybrown.co.uk contact us via email at sales@blouseybrown.co.uk or call the office on 01458 442371 or our agent on 07836-516630.



United Factory Outlet Centre

United Factory Outlet Centre manufactures and imports the finest quality fashion jewellery and we are one of the largest suppliers to trade designers, wholesalers and retailers. We also stock and distribute gifts, ornaments, shop display equipment, packaging and accessories. We have manufacturing facilities in China that work quickly with high levels of quality control to develop your special requests and designs into original products for you to achieve commercial success. New season designs and best-selling and popular on-going products arrive regularly and our warehouse stockholding makes it easy for you to replenish items for your sales. Products have low wholesale prices and we discount larger orders to keep you competitive,



increase your business and improve your profit.

We aim to give excellent customer service shopping on-line and in our showroom where you can collect orders and we also arrange quick dispatch and swift delivery. We are always open to suggestions and constructive criticism so please contact us if you have any ideas or thoughts that you would like to share.

United Factory Outlet Centre is conveniently located just a 10 minute walk from the city centre and near the coach depot and train stations and you are welcome to use our free indoor parking facilities.

**0121 66 66 696
Website: www.ufom.co.uk
Email: info@ufom.co.uk**



Blousey Brown

**www.blouseybrown.co.uk
sales@blouseybrown.co.uk
01458 442371**

James Wheeler

James was born in Glasgow Scotland. There he trained as a carpet designer and studied at The Glasgow School Of Art. He moved to Yorkshire, joining one of the largest carpet manufacturers in England and carved out a highly successful career, as their design studio manager. With the demise of the UK carpet industry James set up his own studio as a professional artist, eventually turning it into a Limited Company. With colour and composition being so important in his designs, James allowed this to flow naturally through the subtlety of hue and texture in his landscapes. Painting in oils on the unusual surface of cork his work straddles the contemporary and the timeless, inviting viewers to a personal interpretation of his painting. While best known for his evocative landscapes, James is constantly evolving and experimenting, leading him in different directions which resulted in his Cosmopolitan Collection and Jazz Series. With the popularity of his originals it seemed a natural progression to enter the print market, producing Limited Editions. Using the finest Giclee printing technology with archival quality inks on premium quality watercolour paper, James now provides to Galleries and Framers the highest quality reproductions of his work.



**Email - james@studioofjameswheeler.co.uk
Web - studioofjameswheeler.co.uk
Tel - 01484 714636**

United Factory Outlet Centre Jewellery Wholesale UK



**Jewellery Wholesale
United Factory Outlet Centre Limited,
35-40 Rea Street, BIRMINGHAM, B5 6HT**

**Tel: 0121 66 66 696
Website: www.ufom.co.uk Email: info@ufom.co.uk**

Eyebobs

Founded in Minneapolis in 2001, eyebobs are handmade reading glasses for the irreverent and slightly jaded.



Every 8 seconds, someone turns 40. Eyes over the age of 40 begin to lose their flexibility which makes focusing at close range more difficult (also called presbyopia).

No, you don't need longer arms, more light or a menu written in larger type. Diet & exercise will not stave off this condition. We hate to break it to you, but reading glasses are inevitable.

Now the good news! You are not doomed to wander the racks of supermarket readers in search of the least ugly pair of cheaters.



Consider this: reading glasses are an opportunity to express yourself!

You're stylish, smart and a little bit sarcastic – your eyewear should be too. We've got styles and colors to suit every mood, from classics to big, bold and bright. We've got sunglass readers to keep you looking stylish while reading outdoors. Prescription glasses? Convert your eyebobs into prescription eyewear. Be the envy of younger eyes everywhere with your funky glasses!

Eyebobs firmly believes that your style should be sharp, even if your vision isn't.

Tel: 07528 810 703
Email: glasseswebb@yahoo.com
www.glasseswebb.com

Hippsy

Hippsy Originals is an exciting, patented new product. It is a versatile and distinctive belly, waist and kidney warmer. Simply a band of colourful fabric in cotton/lycra mix which allows the skin to breathe naturally whatever the activity you are doing. It fits snugly over the mid-riff area acting as a cosy hip-warmer or belly band offering protection from the elements and cooler weather.



Not only a stylish and trendy addition to anyone's wardrobe, but can be a practical solution to keeping those colds and chills at bay. If you haven't tried it you simply don't know what you're missing...

It can help to:

- Keep the vital organs of the abdomen (kidneys, bladder) nicely covered and well protected;
- Increase blood flow by the warmth, therefore it aids recovery from injuries of the core body;
- Ease aches and pains, very effective on arthritis, period pains and kidney issues.

A wide palette of vivid colours in 6 different sizes are available to fit any mood, and to mix and match with any outfit.



Hippsy is a premium class brand based on excellent product and service.

For retail/wholesale enquiries please e-mail contactus@hippsy.co.uk

NEBA

NEBA is a fresh and exciting product that differs from any currently seen on the market. I unveiled a pink and turquoise accessory at the Spring Fair Show, that was covered in Swarovski crystals which proved to be highly popular and captured the attention of those who are fashion conscious.



NEBA produces handmade leather and suede bags which can be worn on the shoulder, with an additional part to retain personal belongings. Each bag has a different element, so no two products are the same. The customer has the option of a basic accessory or having one of our premium accessories, that has been custom made to meet their individual requirements and therefore standing out from the crowd.

We experiment through design to update the traditional methods of how the accessory can be used to adorn the body. Our range will reshape not only the silhouette of women, but also the minds of the fashion conscious, who believe that this accessory can add individuality to their overall look.

Exhibiting at spring fair was an amazing experience as it gave me a platform to expose my brand more as I am currently in the process of unveiling the website.

Tel: 07415 055 201
www.simonebarrett.co.uk



Go Forth and Be Shite

The ingenious idea of Shitewear was created following a night out on the tiles – one that saw a group of 10 wear some of the most horrendous shirts going and to everyone's surprise, it looked awesome.

The nights, labelled as 'shite-shirt night', became a regular occurrence with each of the group becoming addicted to outdoing the others in the shirt vulgarity stakes and trying to be as individually ridiculous as possible.



It was that much fun, they decided to make a business out of it. They wanted to create something that would symbolize the attitude of ShiteShirts and bring it to everyone - An attitude of 'I just want to enjoy', everyone to have fun, a bit of craziness and a lottery of individuality. The group wanted to establish a ridiculous revolution that has grown to 160,000 followers in little over a year.

The Shitewear range does not stop at ShiteShirts, it also includes; ShiteShorts, ShitePolos, ShiteTrousers and Shiteblazers.

Shitewear may be mad and may be crazy, but the group hope ShiteShirts can make 'fun' a commodity, bringing a bit of madness to your life.

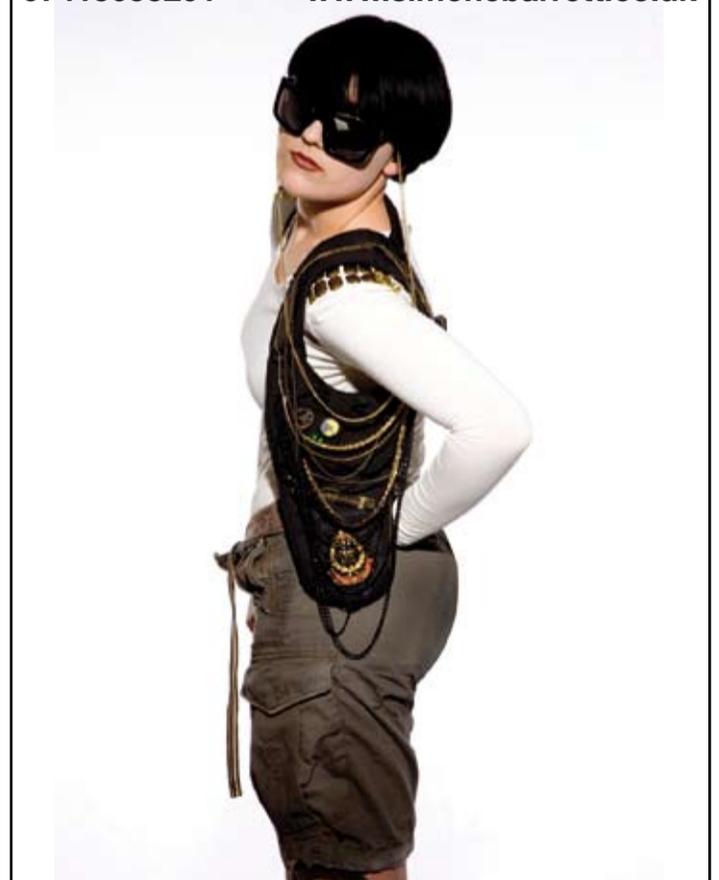
For further information about Shitewear please call Tom on 07701 033 343 or alternatively visit www.shitewear.com or www.facebook.com/shiteshirts



simoNEBARrett

07415055201

www.simonebarrett.co.uk



Spring Fair Show Review - Top 20 Companies

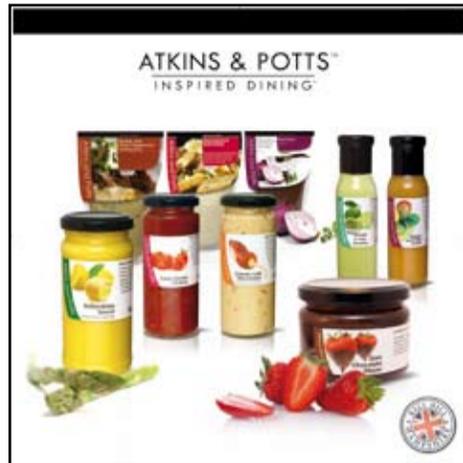
Atkins and Potts

At Atkins and Potts we pride ourselves on our kitchen cooking values. Everything we produce is lovingly made in our Berkshire kitchen. We alone create the recipes and use the very best quality ingredients.

Nothing in our range is mass produced. We also ensure that all our products contain a high percentage of the key ingredients and not just token amounts.

We're constantly innovating. Our ranges contain classics, with a contemporary twist and we also love to experiment with exciting new flavours and textures. Since we first launched in 2005 we have been the proud winners of many Great Taste Gold Awards across all our product ranges.

For details of our range please see www.atkinsandpotts.co.uk or telephone 01635 254 249 for a catalogue.



New Sight Station™ Fashion eyewear range launches

Stoke-on-Trent, UK (28 March, 2012) – Leading fashion eyewear brand Sight Station has launched its 2012 Spring/Summer collection of reading glasses for women and men, a fabulous range of the latest designs at eye-catching prices.

Sight Station understands that while reading glasses are essential, they are also an important part of any wardrobe and have designed a range of exclusive on-trend frames to suit different looks and any occasion.

Animal prints are to the fore in this latest collection as are nautical colours such as navy and red. Ditsy florals are also prominent as is the geek chic look, especially in tortoiseshell or black. Rectangular shapes remain the most popular with cat eyes and the rounded preppy look catching up fast.

All Sight Station™ reading glasses are fitted with optical quality lenses in a range of popular magnification strengths and are

ideal for viewing the computer, reading, close-up work or just looking good. Each pair comes with a free, attractive co-ordinating case and there's also a great selection of fashionable accessories to choose from.



Sight Station is at the forefront of designer reading glasses, continually updating with the hottest looks to match the changing trends of the season. The latest collection has been designed in their New York studio, with inspiration from teams in the UK, Paris and Milan, to offer discerning customers the ultimate in quality, design and value.

Renowned as a brand that doesn't compromise on vision quality, comfort and style, Sight Station's new collection is set to strengthen the brand's high street position as a foremost UK eyewear designer for the fashion-forward and independent thinking consumer.

The new Sight Station Spring/Summer reading glasses collection is incredible value at only £30 and under and available from independent stockists and leading UK stores including Debenhams & Boots Opticians and also online at www.sightstation.com

My Green Bag

My Green Planet is an UK based green company, manufacturer and supplier of eco-textile & eco friendly designer bags, carrier bags, gift bags, wine bags, laptop bags, eco accessories, corporate accessories (calendars, filers, bags etc.), raw material and dyed fabric. Their products are fair trade, earth friendly, made from jute fibre, recyclable and have the stylish natural look.

In such a tough economic climate, My Green Planet has managed to maintain exceptionally competitive and low prices when supplying to large and small business across the globe.

They are particularly conscious about style as well as protecting our precious environment, therefore they only source sustainable materials. This means that their products provide long term and convenient solutions to



their customers as well as being up-to-date with regards to the latest market demands.

Their Products range from eco handbags & purses, green shopping bags, gift bags, trendy beach bags, reusable wine bags, biodegradable nursery pots, Hessian sacks, handmade jewellery, handicrafts, wallets, school bags, laptop bags, floor mat, shoe holders, dyes fabric and many more.

My Green Planet also offers customization options - making it easy for you to send in your own logo & design and have it printed or embroidered on your product.

For further information please call 07514388874 or alternatively visit www.mygreenbag.co.uk



Exclusive Chinese Art



The main aim of China Art is to promote and distribute the amazing work of Chuanmin Su across the length and breadth of the world.

Chuanmin Su is an established Chinese artist, based in the beautiful province of Anhui, China. Chuanmin works with watercolours (for a demonstration please look at our website china-art.co.uk) and oils. Chuanmin is also an accomplished lighting designer, author and photographer.

The past 30 years have seen Chuanmin take on several impressive roles including; Director of the Art Department,

Deputy Director of Academic Affairs, Director of the Green Anhui Calligraphy and Painting Association, the Vice-President of the Anhui Institute of Stage Arts, the Director of 'Theory of Anhui Art Association' and the Director of the Green Cultural and Green Anhui Institute of Aesthetics'. But since 1999, he has concentrated on his art.

Back in 2003 Chuanmin's sister Su came to the United Kingdom with the principle purpose of trading between China and Europe, and from there China Art was born. The company has since then been selling Chuanmin's unique paintings and greeting cards all over the globe.

Please feel free to explore their site at www.china-art.co.uk or alternatively call +44 (0) 1702 477510.



Glass and Glazing News

Pleated blinds

UK Blinds of Stockport, with its Duette range, is leading the charge and addressing the short-comings of standard pleated blinds, from several points of view.

The practical benefits of normal pleated blinds have been well recognised, especially with the growth in sales of conservatories. The fact that consumers could manage levels of solar heat and light through both the windows and the roof certainly added to their popularity. It also allowed them to make a personal fashion statement when selecting the style and colour, particularly with the growing preference for 20mm pleated fabric, whilst the development of more 'performance-based' fabrics has seen further expansion in the demand. And now the introduction of honeycomb pleated blinds is certain to see a further switch in consumer preferences

The unique construction of the fabric creates cells that work like an insulating blanket, trapping air between the two skins of fabric. This improves the control of levels of summer heat that will penetrate the room, as well as dramatically reducing internal heat loss during the winter ... The result, more comfortable surroundings and a reduction in heating bills for your customers.

From the visual perspective, Duette does not have any visible drill holes for pull cords, thus adding to the uniform appearance of the blinds and the approval of customers.

Not only are the fabrics available in an extensive selection of styles and colours but the honeycomb construction allows a more diffuse light to enter the room, adding to the atmosphere of the surroundings ... certainly a key selling benefit for consumers.

Duette blinds are durable and designed to cover almost all modern window styles, from normal windows, tilted windows (up to 15°) to conservatory roofs (to 90°). They also help protect interior furnishings against damaging ultraviolet radiation.

The awkward shapes found in conservatory roofs have always presented a challenge to even the most experienced pleated blind manufacturers and installers. However, UK Blinds has combined its expertise with the Perfect Fit International System to ensure an exact blind every time. Easy-to-follow measuring instructions together with their production techniques have reduced the skills level to a point which will encourage conservatory suppliers into this very lucrative and previously 'exclusive' market.

UK Blinds offer a comprehensive training package as well as sales and marketing support. Anyone interested in expanding into this very lucrative market or would just like more information on the full range of Duette pleated fabrics, should contact Marian Bryne on 07590 777 395.

UK Blinds offer a comprehensive training package as well as sales and marketing support. Anyone interested in expanding into this very lucrative market or would just like more information on the full range of Duette pleated fabrics, should contact Marian Bryne on 07590 777 395.



IF YOU PRINT T-SHIRTS OR LABELS YOU NEED TO READ THIS

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NEC 29/2 - 1/3
Stand G14



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As seen at
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Promotion Live
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26 - 28 Feb 2012

- Extra wide print bed
- Print 2 shirts at once
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- Bespoke firmware
- Print over button and zips
- Print large format

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Media Code TR0212

Fresh new look for Produce Packaging website



The new Produce Packaging website is new online. Commercial Manager, Mark Daisley reported a significant uplift in visit to the site since its launch in November. "I am very encouraged by the excellent feedback. The updated wastepackagingsolutions feature is proving to be very popular. It's a useful tool to calculate the product and transit weights by material, of the items our customers purchase, in order to assist them with their waste packaging compliance."

Produce Packaging supply a comprehensive range of packaging specifically for the fresh produce industry from their four depots in Kent, Cambridgeshire, Herefordshire and Yorkshire. "Our range is vast, so I wanted to give our customers various product search options. Browse, search by dimension and keyword search. Allowing you to search by name, material or weight capacity for example. In addition, you can also download a specification sheet for items you use."

For your bespoke packaging solutions, please visit:
www.producepackaging.co.uk
OR
Tel: 01622 831 423

Premier Mailing Service providing a complete range of mailing, polywrapping and hand assembly services



Our extensive facility is geared to provide you with a complete direct mailing service. From complicated or low volume jobs our team of experienced technicians can hand pack with accuracy and speed. Regular activities include folding, sticking, inserting, bagging and cover mounting. For high volume mailing from thousands to millions the 4 and 6 station machines are ideal multi item inserting and packing. Helping you identify the most effective way to address your mailing from labels, inserts or direct onto the item.

Call Jane and Katie for more information:
Tel: 017433 261 821
Visit: www.pfms-online.co.uk

Interplas Show Update

Accept no imitations

Interplas is THE event for the plastics industry in the UK. Our editors were busy scouring the aisles for candidates to feature over the next five pages, and the carefully selected exhibitors we're featuring here stood out from the rest. Our coverage extends over a further three pages where we feature standout exhibitors from the TCT Show and MM Live, the two shows co-located with Interplas.

Under the new management of Rapid News Communications Group, Interplas was back in growth. Over 260 exhibitors were ready to meet visitors at the NEC Birmingham from 27th to 29th September 2011, so whether visitors design, manufacture, process or finish plastic components this was the event they needed to attend.

Interplas was the ideal forum for anyone who comes into contact with plastics during the manufacturing process to learn of the latest developments in polymer processing



technology. From machines to materials to software and contract manufacturing services, Interplas covered the complete spectrum of the plastic industry and enabled the visitor to find everything they need to improve their business and stay ahead of their competitors.

Interplas 2011 broke the mould for engineering events — offering a blend of live technical experience coupled with a huge range of FREE live educational seminars. This powerful combination ensured that the show was an essential part of any engineering and manufacturing organisation's calendar. The show returns to the NEC next September.

Web: www.britishplasticsshow.com

BARTEC

For many years BARTEC Dispensing Technology has provided very accurate and repeatable, mixing and dispensing equipment to automotive electronics and other global manufacturers. This equipment is used for potting, bonding and sealing but the market is now demanding pre-treatment of the substrates to ensure good adhesion every time and therefore consistent, high quality production and the elimination of rejects. This is particularly important for the production of safety critical and high value products.

BARTEC pre-treat the substrates with either vacuum plasma or atmospheric plasma. These plasma treatment systems can be stand alone or integrated into automated production lines or dispensing machines. The BARTEC plasma system has a high level of process control and delivers "cold active plasma" so it activates the substrate surfaces without significantly increasing the temperature and therefore can be used on sensitive products e.g. electronics.

BARTEC Plasma System

Cold Active Plasma with process control

Plastics

Electronics

Plasma dramatically improves adhesion but the lack of process control has held back its use in safety critical industries.

BARTEC have the solution:

- Plasma with process control
- Small systems for integration to fully automated robots

David Higginson
Office phone: +44 (0) 161 344 5022
Mobile: +44 (0) 7702 289763
E-mail: David.Higginson@bartec-dispensing.co.uk
www.bartec-dispensing.co.uk

The BARTEC heat staking system is used for joining plastics and again the systems offer flexibility and process control for consistent high quality production. BARTEC Dispensing Technology also provides assembly automation and integration not to mention worldwide service and support.

Contact: David Higginson
Tel: +44 (0)161 344 5022
Mob: +44 (0)7702 289763
Email: David.Higginson@bartec-dispensing.co.uk
Info@bartec-dispensing.com
Web: www.bartec-dispensing.com



John Wood & Associates Ltd

www.johnwoodassociates.com Agents for:-

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- Dry cleaning of plastics

www.mas-austria.com

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- Piston screen changers
- Pyrolysis Ovens

www.econ.eu

TPS

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www.tps-technopartner.de

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Complete range of testing equipment for pipe producers, from raw materials testing, on-line X-ray to final product testing

www.sciteq.com

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- Pulverizing systems
- Grinding systems
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- Cryogenic grinding

www.pallmann.eu

OLBRICH

Complete supplier of production lines and technology to produce vinyl flooring and tiles

www.olbrich.com

John Wood & Associates

John Wood & Associates has been working as agent and consultant for more than 30 years, and prides itself in representing a range of industry leading companies at the forefront of technical innovation over a wide field of applications.

Recently seen at the 2011 Interplas Show, in which it was named as one of the top 20 exhibitors, the firm specialises in machinery and equipment.

Some of the companies that it presently represents include ECON (underwater pelletising, screen changers vibration and centrifugal drying systems), SCITEQ (test equipment for plastic pipe producers including on line X-ray measurement), Pallmann (the world's most complete range of size reduction equipment for plastics, rubber and wood), Technopartner Samtronic (scattering technology, double belt press production of plastic sheet and tiles), Olbrich (production lines and equipment to produce vinyl flooring), and MAS (who produce the world's only conical co-rotating twin screw extruder in a range of capacities, the unique technology allows extremely energy efficient processing for recycling, compounding and WPC applications. In addition MAS produces a continuous melt filtration system which is ideal for demanding recycling applications. The range is completed by its unique dry cleaning systems specially suited to film).

Contact details:
Tel: 01614 399 866
Web: www.johnwoodassociates.com



NB Equipment Ltd

NB Equipment Ltd commenced trading in October 2001. The business specialises within the print and packaging sector, primarily within the UK & Irish marketplace. We have many products that show unique design features prepared by market/product entrepreneurs and supplied by world leading machine suppliers.



- Flexo printing machinery
- Blown & cast film extrusion equipment
- Extrusion blow moulding machinery
- Print sleeve storage systems
- Waste plastic recycling/washing plants
- Plastic shredders & grinders

We also offer a wide basket of packaging and industrial substrates including: BOPA, PE, PET, BOPP, CPP, Aluminium foils, transfer and direct metallised and holographic films, papers and boards, gift bags, etc. The FDA/BRC approved films are sourced from India and the Middle East, are supplied to most major countries and conform to all international standards.

During the 10 or so years the company has traded, equipment has been sold to many of the UK's leading converters.

Tel/Fax: 01179 329 544
Email: nbequipment@btinternet.com



Customers worldwide

Some of our equipment types include:

- Plastic shredders
- Recycling equipment
- Washing recycling plastic lines

Print Industry machinery:

- Flexo printing extrusion equipment – 6, 8 & 10 Col
- Blown & cast film extrusion equipment
- Gravure printing equipment up to 10 col
- Sleeve storage systems

Also available: Packaging films including PET, BOPE & BOPP & Blow moulding machines

For friendly help and advice please contact us on



A reliable vacuum source

Vacuum is extensively used in the plastics industry. A reliable vacuum source is essential in the manufacturing process to ensure the plastic granules are reliably transferred from the hopper to the moulding machine.

A typical vacuum pump used on these applications will rotate at high speeds with very small internal clearances creating a lot of heat. If plastic dust makes its way into these pumps it will coat the internal surfaces and eliminate the clearances causing overheating, loss of vacuum and eventual pump failure.

The solution lies with a good in line filter placed between the feeder and the vacuum pump. Traditional filters are often badly designed, undersized and block quickly causing restriction, loss of vacuum and overheating of the pump. Solberg has the answer. Our unique T style filter canister with internal cyclonic separator spins out the heavy dust into a clear polycarbonate filter bowl. This is backed up by



an identical canister fitted with a large secondary pleated filter with pre filter sock which captures the finer particles. The clear polycarbonate collection buckets make visual monitoring and maintenance easy and the oversized secondary element results in less restriction and longer filter life.

Ask about a trial today!!
Contact details:
Tel: 01902 798 499
Web: www.solbergmfg.com

Flexible silos save space and money

Are you spending an unreasonable sum of money each month on raw material? Could you find a better use for the expensive factory space that this raw material is taking up? If the answer to these two questions is yes, you need to speak to Genesis Process Solutions.

Genesis Process Solutions is the UK and Ireland agent for Krause flexible silos and over the past two years, we have helped numerous companies solve their storage problems and, at the same time, saved them money on floor space, losses and forklift movements.

The advantages of a flexible silo are numerous. They can be designed to fit into your available space and as they are sited internally, there is no need for local authority planning permission. Sizes from 1 tonne to 50 tonnes are available. We can supply a wide range of systems that will convey your raw material to the silo, from a simple rip-and-tip blowing system to vacuum



conveying. So regardless of whether you are buying product in 25kg bags, Big-bags or octabins, you can now save by bulk buying from your supplier.

For more information, speak to Phil Cameron on 01270 766 300.

Gema E-P (UK) Ltd: Engineered Plastics

Gema Electro-Plastics (UK) Ltd is the UK sales/distribution arm of the Gema Polymer group of companies with their head office based in Istanbul, Turkey. The group of companies specialises in plastics engineering and plastic compound manufacture with experience in the plastics sector spanning just under 30 years, working with some of the world's largest blue chips as well as prestigious SMEs.



overheads for film/bag, bottle and pipe manufacture. Also fibre glass reinforced polypropylene is now seeing a hike in sales as it becomes the cost effective solution to achieving exceptional mechanical properties in both injection moulding and extrusion.

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Gema E-P (UK) was originally established a little over a year ago and has been rapidly expanding its market share due to the exceptional quality of the materials it distributes as well as superior customer service and technical expertise. Specialising in prime Polyethylene, Polypropylene and Polystyrene compounds, Gema manufactures off the shelf products as well as bespoke products. The last year in the UK has demonstrated that the quality of material is paramount but needs to be supported by technical understanding so that customers get exactly what they need to make their businesses more efficient, cost effective and ultimately successful. It is the time spent with customers to understand what they do, what they need to achieve and what their customers in turn expect from them that allows a better insight into what needs to be manufactured by Gema as a raw material to enable that.

2011 has shown Gema E-P (UK) high sales figures particularly for the Calcium Carbonate based compound masterbatch products due to their comparatively higher possible addition rates thus allowing much lower raw material



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Blend it, cool it, convey it, grind it, dry it, recycle it, store it

PL Machinery is a name and brand recognised by plastic manufacturers, processors and recyclers as a leading provider of quality ancillary products, and for working with some of the best known and respected plastics machinery manufacturers within the plastics industry. With an extensive range of ancillary equipment and machinery, PL offers standard and tailored solutions to meet customer needs as well as the benefits and convenience of a single source supply. PL also guarantees the highest levels of service and support to all customers.

Gearing up and going green
 Recognising the importance for investment in energy efficiency, energy saving solutions, technical innovation and better environmental processes, PL can assist customers with advice and clear information about suitable equipment and energy saving solutions.

Product range includes: granulators and shredders, conveyors, sprue separators and automation systems; metal detectors, metal separators and hopper magnets; colour and material sorters; hopper loaders,



drying systems, material dosing and blending equipment; flexible screw feeders, blenders and dosers for flakes and powders; chillers, free coolers, mould temperature controllers, material storage containers and material loading and unloading systems.

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Bringing to the marketplace the products that are required



The latest model Telia 8 Colour Gearless Printing press from Bielloni, Biassano, Italy

Manager and Co-Founder Neil Bacon, has been supplying the industry with innovative products for over 30 years and has taken on agencies for various key companies whose products show

unique features designed by leading entrepreneurs. Neil said, "Each of my suppliers is continuously bringing new models and enhanced products into the marketplace."



A plastics recycling Wash Plant which also incorporates a LINDNER Shredder, supplied by REKO Technology, Belgium

During the company's years of trading, NB Equipment has sold a wide selection of products to many of the UK's leading Converters; they have also exported their own manufactured products throughout North America and Europe.

Equipment types include:

- Flexo printing extrusion equipment – 6, 8 & 10 Col
- Blown & cast film extrusion equipment
- Gravure printing equipment up to 10 Col
- Sleeve storage systems
- Plastic shredders
- Recycling equipment

2012 is set to be a massive year for NB Equipment as they are looking to increase their product range and continue with and stabilise their growth. Neil said, "We are extremely happy with the progression we have made since our establishment. If we can continue with this steady growth and development of products, I look forward to see what the future holds."

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MICROMAT, primarily used in plastic recycling, supplied by Lindner Resource, Spittal, Austria



Fully electric Extrusion Blow Moulding machine, supplied by Magic MP SpA, Monza, Italy

Spectrum FFP, Neil's sister company, is an ethical and value based professional marketing organisation. The subsidiary was established in 2008 with a focus on bringing the client and manufacturer together in order to form a long-term relationship.

Spectrum FFP offers a vast array of products and services including:

- Range of Products: A variety of specialized and commodity Polymer films, Papers and Foils, produced on the most advanced, state of the art machinery
- Selection guidance: Our technical sales team shall assist you to select/customise the right product/substrate for your specific packaging, industrial and retail applications
- Global approach: We provide service and support 24/7. We are just a call/mail away
- Team: Network of qualified and experienced techno-commercial team to ensure expeditious delivery and logistics solutions

Neil said, "We feel exciting times are ahead as we offer a fine portfolio of companies and products. We are also technically excellent and our prices suit the demands of the 21st Century."

Tel: 0117 9329 544
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3 Extrusion lines from Dolci, Milan, Italy standing side by side at a recent trade show

Devoted to the Art of Sleep

Tradex News takes huge pride in presenting Dote London with the impressive and highly celebrated 'Company of the Month' feature. Since their establishment in November 2010, Dote London has designed and manufactured a variety of beautifully crafted sleep and loungewear, all of which are perfect for those everyday moments spent relaxing in your home.



Dote London was set up out of Owner Sheena's sheer frustration at the lack of middle priced comfortable nightwear available across the market. Sheena realised that there was a gap in the market and quickly began to make significant strides in filling this void. Sheena commented, "I found it very difficult to source

nightwear that I desired and with all the ideas that I had from travelling to places like Morocco, India and Asia, I felt that it was the right time to start my own small business."

Dote's collections include; pyjamas, nighties, night slips, dressing gowns and kimonos just to name a few, all of which are made from a carefully sourced selection of materials such as wool, silk, cotton, cashmere and plaid. Sheena said, "We only use natural fabrics and materials, as we believe that these offer the most comfortable sleeping properties. It is important that our sleepwear breaths and offers each customer ultimate comfort."

Dote's clothing is also very distinctive and beams character. Sheena has adapted many of the styles that she found so remarkable whilst on her travels but insists that staying British is key to the company's philosophy. "On my travels I cast my eyes on some wonderful styles but I am particularly attracted to the 40's glamour look mixed with the bohemian feel, and this is the modern mix & match I have brought to life through my collections."

2012 is set to be a massive year for Sheena and the team at Dote, as they look to expand on their current range by designing several new elegant covetable sleep and loungewear items. Sheena said, "We are always looking to expand and increase our distribution capabilities

with the possibility of moving into wholesale. My main aspiration is for Dote to become the premier sleepwear company in the world."

"When you buy Dote you are supporting a brand that abides by a strict ethos. We take huge care and consideration in the provenance of our materials, the welfare of our employees,

the quality of our products and more importantly our clients", Sheena concluded.

For further information and/or a downloadable catalogue please:
Tel: 02087491689
Visit: www.dotelondon.com
Email: sheena@dotelondon.com



Exceptional Timber Buildings for the Garden

Tradex News is extremely proud to dedicate the prestigious and highly sought after 'Company of the Month' profile to Arctic Cabins. Since their inauguration, the Nottingham-based company has been providing a vast array of high quality timber structures – all with a customer orientated focus.



Arctic Cabins pride themselves on the high quality timber buildings and a high quality of customer service that they are able to offer – One which always ends in complete satisfaction. This means from start to finish they can offer you the full service starting with a site visit which will allow them to establish your specific requirements, base preparation



and laying, cabin supply and build service, weather proofing and a top quality after-care service, leaving you with only two tricky decisions - which building to choose and where in the garden to put it.

With four sizes to choose from the Arctic Cabins Barbecue range has something to suit any customer with any sized garden. They are the perfect garden getaway / entertaining space 365 days a year.

Garden Rooms/Offices have become more and more popular over the last 12-18 months or so due to the housing market slowing down which has increased self-employed start ups.

Arctic's range of larger buildings are made from high quality Scandinavian timber and assembled on site. Houses, studio units, and large buildings from 15m2 up to 150m2. Arctic Cabins provide the most beautiful open-sided thatched gazebos on the market. With three different sizes and a proper thatch, they have something to fit in almost any garden.

The Arctic Camping Cabins are just as good for a bit of extra sleeping space in the back garden as they are for Caravan and Camp sites to expand. Low cost and high quality, just what every business wants.



For more information; Call: 0115 972 7789
Web: www.arcticcabins.co.uk

As you can see from the testimonials below, Arctic Cabins' commitment to excellent service and high quality leave every customer satisfied.

Karen Adams from Belbroughton, West Midlands
 "Very happy with the cabin. We were kept well informed when it would arrive and be erected. The installation team were friendly with helpful advice."

Stephen Reece and Elizabeth Nabb from Bury, Lancashire
 "Looks great! The installation was very efficient. Look forward to using it when the weather warms up!"

Paul Lewellen, Wickham Bishops
 "A very good hardworking squad. We would not hesitate to recommend them. Britain has talent!"

Mr and Mrs Tonkin, Balerno, Midlothian
 "Both of the people that came to install the cabin were very polite and professional. They arrived promptly and had everything they needed to complete the job. They are obviously skilled at what they do and can do it to a high standard."



The Perry's, Bicester, Oxfordshire
 "Excellent service, very good product. I'm sure we will enjoy it for years to come!"
 A very professional installation.

David Hughes from Newchurch, Isle of Wight
 "Just to let you know we love the cabin, we spend so much time in it, with family and friends, it is great because I can have a party without wrecking the house. Its brilliant I couldn't cope without it. We have had decking built to compliment it and it works perfectly."



Designs for the 21st Century and beyond

Tradex News gets incredibly excited whenever it has the opportunity to champion exciting new British innovators and pioneers. Product inventors are very talented individuals with the power to develop innovative products to meet the needs of a target market, who lead the way in finding new approaches to design, or even imagining new ways to approach old ideals. One such individual is William Dolman, whose product, the Cobra Plug & Socket, has taken huge strides in revolutionising the electrical components industry. It is for these reasons that we are extremely proud to dedicate the highly prestigious and immensely impressive 'Company of the Year' feature to Dolman Products.

The Cobra Plug & Socket was created by inventor, designer and 3D model designer William Dolman in 2010 out of the sheer frustration at watching his mother struggle to remove a plug from a socket in her home. William quickly realised that in order to overcome this recurring issue, something easier and safer to use was required.

William said, "It was very frustrating and I instantly began designing what is now the Cobra Plug & Socket. It is unique and I am extremely proud of creating such an innovative product."

After putting many hours into the Cobra design, William decided on taking it to BBC's Dragon's Den seeking further investment. William said, "They thought that it was well engineered, thought through, looked great and very innovative but after much consideration I felt that it was in my best interest to go alone."

There are several key factors that make the Cobra Plug & Socket unique in comparison with a British Standard 13 amp plug (BS 1363). The Cobra Plug, named due to its flexible movement like a cobra, is very easy to locate as



it guides itself into the socket. It also only takes a limited push/pull to engage or disengage the plug head from the socket.

William explained, "After a range of strenuous tests the Cobra Plug is said to use less than 1/3 of the energy used when plugging in and pulling out a standard plug. It is also proven that my plug can be pulled out using one single finger."



"Another advantage of the Cobra is that it is inherently very safe. One strong pull on the cord simply disengages it and switches the socket off; therefore it is not possible to push things into a live contact. When no plug is in contact, no electrical current is passing through making the Cobra Plug & Socket child friendly as well as cost effective."

2012 is set to be a massive year for Dolman Products as William is very keen on improving and adding to his existing portfolio of unique products. William said, "I gained a lot of interest from exhibiting at the Grand Designs Show last October and I will be attending again this year. When potential customers tell you that you have a wonderful product that is simple, effective and practical, it really makes you want to keep presenting new ideas and products to them."



For further information please don't hesitate to:
Tel: 07979 323 803
Visit: www.DolmanCobra.com
Email: williamdolman@btinternet.com

'A personal service that is second to none'

Tradex News is particularly proud to dedicate the impressive and highly sought after 'Company of the Month' feature to Alexander James International. Since their inauguration in July 2010, Alexander James International has become one of the UK's biggest and most trusted commercial interior design consultancies.

Alexander James International (AJI) – part of the Alexander James Group – was formed by Phil Waterson and Richard Morton, who are specialists in the design of hotel & leisure interiors, in partnership with Robert Walker of Alexander James Interiors. AJI work with many of the world's leading hotel operating groups as well as boutique property owners and other independents; hosting a broad client base spread across the length and breadth of the globe.

Phil Waterson explained: "We are currently in the process of designing the interiors for a new Renaissance Hotel Kiev, a luxury hotel development located in one of Kiev's historic monuments. When completed in late 2013, this hotel will be one of Ukraine's premier destinations."



The highly skilled team at Alexander James International boasts over 30 years of experience in the interior designing field and offer a vast array of services including both concept and detailed design packages along with specification and procurement services. Other services include:

- Feasibility studies for existing property & conversions.
- Brand design and analysis.
- Space planning assessments of existing properties.
- Conceptual Interior Design studies.
- Design development from concept to construction.
- Specification of FF&E and co-ordination.
- Full working drawing packages and specifications.
- Procurement assistance.

Phil commented: "As well as great design, we also offer a personal service that is second to none. We pride ourselves on being flexible and quick to react to our clients' requirements. Our location just outside of London allows us to maintain low overheads which we then pass onto our customers through competitive fees."



After asking what the future holds for Alexander James International, Phil said: "We are currently looking to redesign the company's offices to allow the design team from both Alexander James International and Alexander James Interior Design to be located in the same large open plan studio. Along with this we will be developing a 200-year old



oak framed barn into a welcoming and professional reception and presentation space."

For further information about Alexander James International please call 0118 932 0828 or alternatively visit www.aji.co.uk/international



The UK's leading die-cast wholesaler

Tradex News is delighted to dedicate its highly prestigious and much coveted 'Company of the Month' profile to John Ayrey Die-Casts Ltd.

John Ayrey Die-Casts are wholesalers of die-cast models and plastic kits. Selling only to trade customers, they stock most of the major brands, as well as import and distribute many brands exclusively. The company operates from two premises, the main showroom at Shipley in West Yorkshire and a second showroom at Wimborne in Dorset, both of which are laid out in a 'Cash & Carry' style, allowing customers to see the products before they purchase.

A respected name within the die-cast world, John Ayrey Die-Casts is very much a family run business. The present company evolved from a retail network of four shops established originally in 1950 by Mr John Ayrey & his father. After selling all the retail outlets over a period, the wholesale business started from scratch in the late 1970s. Current Managing Director, Norman Hincliffe, took control of the business at the end of 1996, when Mr Ayrey retired. This marked something of a 'homecoming' for Norman, having originally worked in the Huddersfield, Leeds and Bradford retail shops in the 1960s and 1970s. John Ayrey still has a personal interest in the Company, and helps out in a part time capacity, at the Dorset branch.



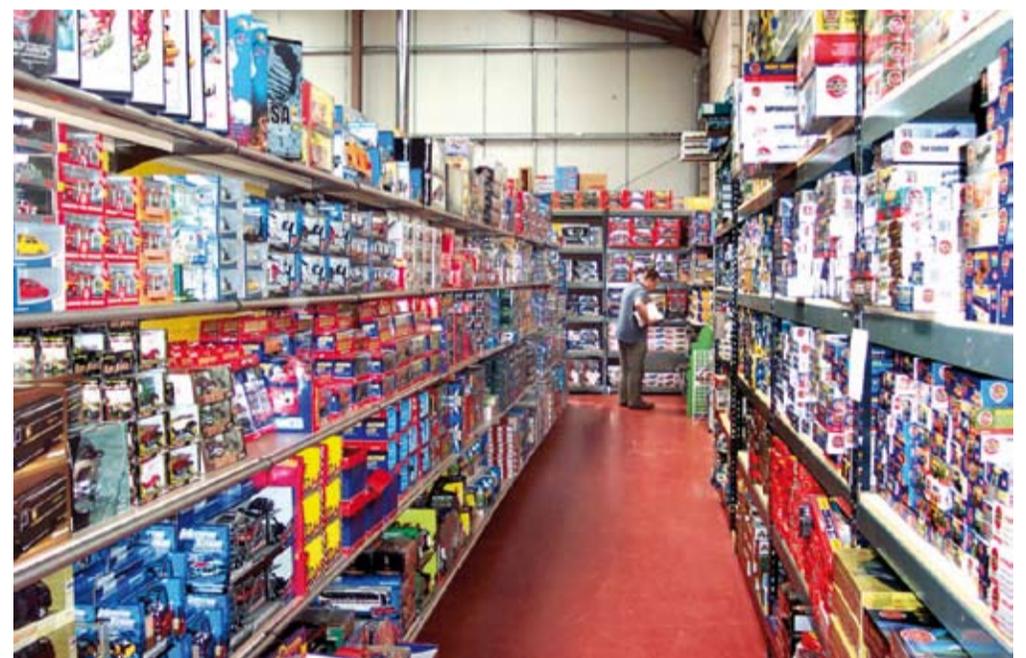
The range of stock offered by John Ayrey Die-Casts is extensive, and caters for all price ranges, from magnificent model cars by a company called CMC at the top end, to a constantly changing selection of well detailed but inexpensive former magazine part works collections at the lower end. Because they stock such a wide range of products, there are always interesting new items coming along, and the wealth of experience amongst the John Ayrey Die-Casts staff make them incredibly proficient and knowledgeable about their products. During the year the showrooms hold several 'Preview Days' where manufacturers such as 'Corgi' and 'Oxford Diecast' display their new releases, and have staff available to discuss the products. Additional special offers are available for visitors at these Preview Days.



John Ayrey Die-Casts are always pleased to welcome trade customers at either of their branches, where they can select from the ranges on display. Alternatively, trade customers can visit www.ayrey.co.uk where they have access to the trade prices and can place orders. John Ayrey Die-Casts do not have any minimum order quantities, so retailers can make up a carriage paid order by choosing individual items from the full range of stock that we carry. The company has a very good back order system, and retailers can forward order new items with confidence.

Constantly on the lookout for new ranges and products to enhance their portfolio of models, John Ayrey Die-Casts make regular announcements about new products on the website. They are also looking at additional property to allow them to extend their ranges even further. John Ayrey Die-Casts recently made their first attendance at the Giving & Living Show in Exeter. They found the event tremendously successful, and it allowed them to meet many new and exciting customers.

For more information about John Ayrey Die-Casts, and their range please call 01274 594 119 or visit www.ayrey.co.uk



Future just gets brighter for award-winning S Box™



Tradex News is incredibly proud to dedicate the highly prestigious and fiercely competed, 'Company of the Year' feature to S Box. This is presented in recognition of their innovative products, featuring truly new design solutions, with an exemplary attention to detail.

The Chef Centre offers ready to hand, a set of electronic Salter Scales, a digital timer and a set of measuring spoons whilst the S Box™ for iPad enables you to embrace 21st century technology, allowing you the luxury of following a recipe without fumbling with cook books.

S Box™, hailed by many as the most innovative kitchen storage invention since the soft-close drawer, has already won several accolades since its original inception, and now looks to build on its success with some rather clever additions to its product range through 2012 and beyond.

Peter Brook, Sales and Marketing Director commented: "KBB Birmingham has always been good for us due to its central location coupled with the fact that it was the venue where we initially presented a prototype of the S Box™ back in 2010.

Now a sub-division of 'Cardinal Group, Yorkshire based business S Box was created in 2007 by David Walker who teamed up with fellow inventor Peter Brook in 2008 to develop and produce the remarkable S Box™.

It seems fitting that two years later we have used the same event and venue to launch new product as well as increasing our dealer network and potential to further penetrate the UK market; it's nice to reflect on how far we have come in the last 24 months. It's important that we continually evolve and develop the S Box™ range in order to further sales growth and re-invest in product development and marketing."

So what is an S Box™ and what makes the S Box™ so clever a concept that it's captured the attention of the media and leading KBB retailers on a global basis? S Box™ are an ever increasing range of vertical drawers, making use of what would otherwise be the wasted; the void behind a base cabinet and wall or within an island unit. Like many great inventions; simple but ingenious!

Better still is the fact that the S Box™ uses a counterweight system to make it rise up out of the surface when pushed firmly with a finger, rather than troublesome electronics or gas struts. This not only makes it utterly reliable; so much so it's been 'FIRA' tested and certified, but also, relatively easy and quick to install.

The 2011 product range, consisting of a 'TV Box, Knife Box, Spice Box, Key Box, iDock Box and Power Boxes, has now been added to with the 2012 range, recently launched at Birmingham's KBB Show. For 2012 there is an improved iDock Box as well as the addition of a "Chef Centre" and S Box™ for iPad.

2012 is set to be a huge year for S-Box as they look to penetrate overseas/European markets, including Holland, Belgium, Sweden, Norway and Denmark. "This will very much be a stepping stone to entering our product into the US and Canadian markets. Our products have already received a lot of interest and attention through online product review sites. The simplicity of the product's mechanism means that type approval should be much simpler and quicker than perceived similar products that use electrics."

surface material. In line with their 'value for money, specification', the 'Under-mount' option will share the same trade price as the stainless steel top and collar option.

"I am extremely happy with where we are right now considering we have had no bank or government funding, just heavy doses of sheer determination from David and myself. We look forward to branding S Box™ across the world", Peter concluded.

Also launched at KBB Birmingham was their new 'Under-mount' option, allowing you to blend in the top of the S Box™ with a matching work-

For further information email sales@the-sbox.com or call 0845 486 8000 www.the-sbox.com

